

# BEAT THE HIGH COST OF FEED

**\$3.50x20  
= \$70/TON  
SAVED**

Net weight shown on bag.

**BEACON  
"38" CRUMBLES  
(U)**

**BEACON "38" CRUMBLES (U)**

**GUARANTEED ANALYSIS**  
Crude Protein, not less than - 38%  
Includes not more than 17%  
equivalent protein from non-  
protein nitrogen.  
Crude Fat, not less than - 13%  
Crude Fiber, not more than - 7%

**INGREDIENTS**  
Plant Protein Products, Processed  
Grain By-Products, Urea, Lignin  
Sulfonate, Cane Molasses, Irradi-  
ated Dried Yeast, Vitamin A Palmi-  
tate (Improved stability), Calcium  
Carbonate, Dicalcium and Monocal-  
cium Phosphate, Salt, Calcium Iod-  
ate, Magnesium Oxide, Manganous  
Oxide, Cobalt Carbonate, Iron Car-  
bonate, Copper Oxide, Zinc Oxide,  
Potassium Sulfate, Magnesium  
Sulfate.

Manufactured by  
**BEACON FEEDS**  
THE BEACON MILLING CO., INC.  
General Offices  
Cayuga, New York 13034

Net weight shown on bag.

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"38" CRUMBLES**

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**GUARANTEED ANALYSIS**  
Crude Protein, not less than 38%  
Crude Fat, not less than - 13%  
Crude Fiber, not more than - 7%

**INGREDIENTS**  
Plant Protein Products, Processed  
Grain By-Products, Lignin Sulfon-  
ate, Cane Molasses, Vitamin D,  
Supplement, Vitamin A Acetate  
(Improved stability), Calcium Car-  
bonate, Dicalcium and Monocalcium  
Phosphate, Salt, Calcium Iodate,  
Magnesium Oxide, Manganous Ox-  
ide, Cobalt Carbonate, Iron Carbon-  
ate, Copper Oxide, Zinc Oxide,  
Potassium Sulfate, Magnesium  
Sulfate.

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**Mr. Dairyman:**

Have You Heard the News??? Milk Prices Are Down And Soybean Prices Are Up. You, In The Dairy Business, Are More Fortunate Than The Consumer Buying Coffee.....You Do Not Have To Wait For A Substitute.

Check The Two (2) Tags On Beacon "38" Crumbles.....They Are Both Manufactured By Beacon Feeds. One Is Made With Natural Protein - The Other Has A Substitute For Natural Protein.....The Beacon "38" Crumbles With NPN Sells For Approximately \$3.50 Per 100 lbs. Less Or A Grand Total Of \$70.00 Per Ton Less Than The Beacon "38" With Natural Protein.

Both These Rations Are Nutritionally Sound. Check With Your Beacon Distributor Or Your Beacon Representative Listed Below To See How You Can Take Advantage Of This Money Saving Value.



**Beacon Milling Company, Inc.**

York, Pa.

Phone 717-843-9033

**CLARK SUPPLY CO.**  
Rising Sun, MD  
301-658-5125

**W. L. MUMMERT CO.**  
Hanover, PA  
717 637 6923

**VAN-MAR FEEDS**  
Shoemakersville, PA  
215-926-2121

**THARPE & GREEN MILL**  
Churchville, MD  
301 734 7772

**H. M. STAUFFER & SONS, INC.**  
Witmer, PA  
717 393 1369

**H. JACOB HOOBER**  
Intercourse, PA  
717 768 3431

**EARL SAUDER, INC.**  
New Holland, PA  
717 354 0861

**ROBINSON BROS.**  
Delta, PA  
717 456 5215

**R & W FEEDS AND HARDWARE**  
Centerport, PA 19516  
Phone 215-926-3818

**HYKES QUALITY FEEDS**  
York Haven, PA  
717-266-1269

**MCCRACKEN'S FEED MILL, INC.**  
Manheim, PA  
717 665 2186

**E. W. HOLTON**  
Daretown, N J  
609 769 2334

**NEW FREEDOM FARM & GARDEN**  
New Freedom, PA  
717 235 3606

**RICHARD B. KENDIG**  
Special Accounts  
Representative  
Phone 302-478-3058

**CHESTER WIEST**  
Sale & Distribution  
Manager  
Phone 717 741 2600

**R. E. RUDISILL**  
Sales & Distribution  
Manager  
Phone 717 854 2281