

IH introduces fast parts programs

Farmers can get parts faster from their International Harvester dealers who are participating in special programs linking them to IH's parts distribution centers, according to IH.

The first program is called Stand By 7 and provides emergency parts and service to farmers on weekends.

The second enables dealers to locate and order a part directly using their own computer terminal.

Stand By 7 calls for the participating dealer to fall back on IH's network of 11 parts distribution centers (p.d.c.) should he not have it in stock on customer request. The program is in

effect on weekends from now through June 19, for dealers throughout the Northeast.

In its simplest terms, the dealer will telephone IH's West Chicago P.D.C. in Illinois. Should the part be unavailable, IH says, the p.d.c. will locate it at one of IH's other distribution centers.

In the unlikely event the part is still not in inventory, IH will obtain it from the appropriate manufacturing plant or supplier.

Once secured, the part will be shipped to the dealer the fastest means possible. If necessary, it will be hand-carried on board an airplane and flown to the airport nearest the dealer.

"With Stand By 7, a farmer could be operating the following day where the part can be shipped immediately to the dealer," IH says. In any event, the fact that IH's resources are available on weekends assures the farmer prompt service aimed at getting him back into the fields quickly, IH asserts. Normally, IH support operations are closed on weekends.

In addition, the program calls for participating dealers to make arrangements to provide emergency service to customers.

IH's Stand By 7 Program is short for "standing by the customer seven days a

week," IH explains. "When the farmer's time is valued at hundreds of dollars an hour during the planting season, the benefits of this support come clearly into focus," IH adds. Stand By 7 is also in effect during harvest.

Just announced is IH's new parts ordering and inquiry system for dealers equipped with computer terminals. The program is called DOLORIS. That's short for "Dealer on Line Ordering and Inquiry System."

With DOLORIS, according to IH, the dealership uses its own computer terminal to locate and order parts "quickly and efficiently" through any one of IH's 11 parts distribution centers in the country.

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Pa. Farmers Union members urge price support legislation

WASHINGTON, D.C., - Fifteen Pennsylvania Farmers Union members were in Washington, D.C. last week meeting with members of Congress and Department of Agriculture officials to discuss farm income and price support legislation currently pending before the Congress.

Texas Congressman Jack Hightower, a member of the House Agriculture Committee, told the Farmers Union fly-in group at a luncheon meeting that Congress had the responsibility this year to write a farm program that would provide reasonable income safeguards for the nation's farm producers. Hightower urged the members to be comprehensive in their outlook, "if cotton is weak, the grain farmer must be concerned. Whenever one commodity is in trouble, all

commodities are in trouble," the Congressman said.

Participating in the Farmers Union legislative fly-in were Albert Mellinger, Robert Spahr, Wilbur Keller, and Forney Longenecker, all from Lancaster County.

The members also heard Kathleen O'Reilly, executive director of the Consumer Federation of America, report that consumers are aware of the relationship between adequate family farm income and stable food supplies.

While in the Nation's Capitol, the Farmers Union members called on all of the Pennsylvania Congressional delegation as well as members of the House and Senate Agriculture, Budget and Appropriations committees. The members pointed out to the legislators the need for quick action to increase farm income this

year as well as writing long-term farm legislation.

"We hope one result of this effort will be to raise the consciousness of members of Congress to the immediate needs in our farming areas. In addition, this experience will help the Farmers Union raise the awareness of their neighbors to the need for action back home," said Reuben Johnson, director of Legislative Services for National Farmers Union.

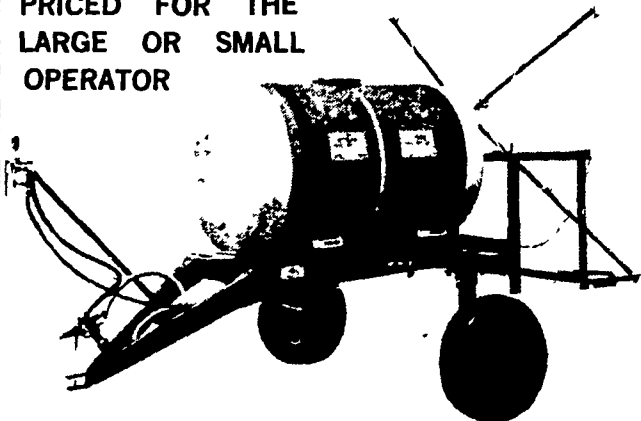
During the session, members were briefed on the farm proposals currently before Congress and Farmers Union attempts to have a 90 per cent of parity emergency loan bill enacted in time to affect 1977 crop production.

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