

# 1 2 3 4 5 6 7 8

that can help  
make your farm  
more profitable  
**8** ways!

Harvestore haylage, medium-moisture hay silage stored between 40 and 50 percent moisture may be one of the most efficient and profitable ways ever devised to store and handle forage. Here are eight ways that Harvestore haylage can boost profits on your farm.

**Reduce losses in the field.** When hay is baled, many protein-rich leaves are lost. You're at the mercy of the weather too—one spring shower and your valuable first-cutting can be gone forever. With haylage, you chop when the hay is still moist enough to retain leaves, and get your crop in ahead of the weather.

**Plug the drain of storage losses.** Spoilage can have a significant effect on farm profits. It happens whenever moist feeds are stored where air can attack them. You can expect to lose about 3 percent of your feed each month if it's in conventional storage. But in a Harvestore, oxygen is limited so your feed investment is protected. Using Harvestore haylage can be just like adding acres to your farm only without the labor or expense.

**Escape the high costs of purchased feed.** Your forage supply goes farther with haylage, so you'll be less likely to have to buy feed. Nutritious haylage can reduce the amount of grain you need—and its high protein content will often reduce or even eliminate the need for purchased protein.

**Solve your labor problems.** When you harvest haylage you eliminate the backbreaking work of bucking bales that unpleasant chore that's driven so many sons away from the farm. You won't have to worry about trying to find hired help at harvest time, either—because you can do most of the work of haylage-making right from your tractor seat.

**Make feeding more efficient.** Harvestore haylage is made for automated feed handling, so feeding chores can be a snap. You can feed your livestock with a touch of a button—control rations better, too. And with Harvestore, it's easy for family members to handle feeding chores.

**Reduce waste at feeding time.** We're all familiar with the trampling and loss of stems that takes place when we feed dry hay, and the refusal that often accompanies the use of soggy feeds from conventional silos, trenches or bunkers. With Harvestore haylage, every bite is palatable and easy for animals to consume, so waste is nearly eliminated. Just think—that's like stretching your acres again!

**Help your livestock perform better.** University studies and on-farm experience have repeatedly demonstrated that Harvestore haylage is superior to other feeds. Beef animals will gain faster and more efficiently. Dairy cows will produce more milk at lower cost. That puts more dollars in your pocket, too.

**Use the most flexible forage management system.** With its top filling and bottom unloading, a Harvestore is a continuous feed processing system—not just a place to store feed. You can harvest haylage whenever it's ready—without interrupting your feeding program. Top off with cornlage or other late-season forage to help stretch your feed supply. With Harvestore, there's no sudden change of feed—ever.

**Want to know more about Harvestore haylage?** Read what university authorities have to say about the benefits of Harvestore haylage. Just fill out and mail the postage-paid card below to receive a free copy of the in-depth research report, "Haylage—A Short Course in Print."



**"When we started feeding haylage, our feed costs dropped..."**  
"Not only that, but even though our herd has increased from 100 to 165 cows, milk production is up 3,000 lbs. per cow to 18,000 lbs. per year. We put up a corn unit... and with the haylage, the high-moisture grain brought our butterfat up 2 points. We got our first Harvestore to cut down on labor, and so we could enable limited quantities of alfalfa at a time without the spoilage you'd get in a conventional silo. It's done that and more."  
—Richard Herrmann, Jr., dairy farmer, Appleton, WI



**"We can fill our Harvestores with haylage about eight months out of the year..."**  
"Our 2053 Harvestore lets us make three different kinds of haylage, taking the best advantage of our existing storage—and that's important in this hilly country. We put up alfalfa haylage, cattle and ryegrass in our Harvestore. We bought the structure because we were fed up with the labor problems and waste we had with trench silos. It's done every job with these difficulties—and paid off other ways besides."  
—Edwin Moore, dairy and stock farmer, Fazeysburg, OH



**"Haylage lets me produce 1,130 lbs. of beef per crop acre without buying any protein or corn..."**  
"I feed a real high-forage ration, with my cattle getting no more than 10 lbs. of corn per head daily at the heavy finish end. Haylage gives my cattle plenty of energy—and they don't need any protein supplement while I'm pulling on 550 to 800 lbs. of gain per head. My alfalfa haylage program, along with a Harvestore Silage System, has made me really independent. I don't buy feed, fertilizer or weed killer."  
—Jack Pentecost, beef feeder, Hampton, IA



**"The good nutrition of Harvestore haylage helps make A.I. work in our cow-calf operation..."**  
"I was one of the first cow-calf operators in my area to use artificial insemination. You must have good nutrition for A.I. to work with brood cows, and Harvestore haylage gives us that. It puts pounds on the calves, too. The rate of gain for the 600 calves I background each year has gone from only 1 lb. per day on pasture to 2 lbs. on a haylage-based ration."  
—Don Pimperton, cattle rancher, Ft. Benton, MT



**"When we made the switch to Harvestore, we made a big difference between Harvestore haylage and hay silage from a concrete silage..."**  
"Just after we put up our first Harvestore we decided to see for ourselves. We chopped alfalfa from the same field and filled both our Harvestore and our concrete silage silo. At the time we were milking 55 cows—and we lost 200 lbs. of milk per day when we fed silo haylage. When the herd went back on Harvestore haylage, milk production jumped right back. To me that says a lot for the value of Harvestore. Now I've got three of them."  
—Tom Trinder, dairy farmer, Portney, NY



**"The cows told me there was a big difference between Harvestore haylage and hay silage from a concrete silage..."**  
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—Ron White, dairy farmer, Scotts, MI



**"We get three to four cuttings of alfalfa for haylage, and I could only bale hay twice..."**  
"Now I can always be sure of getting good haylage. With baled hay, it was a matter of luck more than anything else. Haylage has really cut back on the protein supplement, too. I'm paying a sixth as much for protein as I did when we fed baled hay and conventional silage. We operate on a government production quota here in Canada—so you have to produce more milk at less cost if you want to be successful. With haylage that's what we're doing."  
—David Cleghorn, dairy farmer, Aries, Ont., Canada



**"Switching to Harvestore made us an additional \$27,100 in one year—but there are advantages figures can't show..."**  
"The haylage is so much better than baled hay. In the old days we couldn't get into the fields early enough, and we took wet hay from combustion. Now, we are chopping by June 1st about every year—and those inevitable late spring rains just help start the second regrowth. Our Harvestore total ration really does the job. Not long ago, our 49 cows were returning \$1,100 above feed cost for the year with purchased feed amounting to only \$11.91 per head."  
—Charles Bates, dairy farmer, Elmwood, WI



**"When you're feeding your cows a year, you could spend a lot on supplement—but why supplement you don't have to..."**  
"Our Harvestore haylage and high moisture grain has let us increase the number of cattle we finish without a big boost in labor. That means we have more gross income and a more positive cash flow. Those factors along with reduced feed cost, give us a 10 to 15 percent return on our investment. Now, we have the flexibility to change with the market. When corn is too expensive we can cut back and feed more haylage to our cattle."  
—Emerson and Steve Busick, beef feeders, Minn. II.



**"Now we don't have to buy any extra labor to harvest our crop. When we got the Harvestore, finding and paying for labor was a real problem. Now my son and I can do everything by ourselves... we have no extra labor at all. We have two forage Harvestors, with haylage in one and lower protein forage in the other. That way we can balance our rations by blending—without adding supplement. It works real well with high-moisture mho in our total beef ration."  
—Art Strahm, cattle feeder, Sabetha, KS.**

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