

Facts for dairymen

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LEAKS IN THE

MANAGEMENT BUCKET
The effect that a leaking milk pail would have on profits should seem obvious to most dairymen - but, How many small "profit leakers" are keeping you from reaching the income levels that you deserve from your labors?

Just for the moment let's forget about the big management decisions affecting dairy farm income such as feeding, breeding and farm financial management. Let's focus our attention on some of

those little noticed but quite obvious "leaks" in your management bucket.

Proper maintenance of milking equipment has to be one of the most neglected jobs on the farm. A daily check of oil level, belts and proper regulation function takes less time than it does to read this article, yet this job is often given once-a-month priority. A new pump, improper milking function or a severe outbreak of mastitis is a stiff penalty to pay for the lack of simple and very inexpensive maintenance.

Lancaster Co. DHIA |Continued from Page 79|

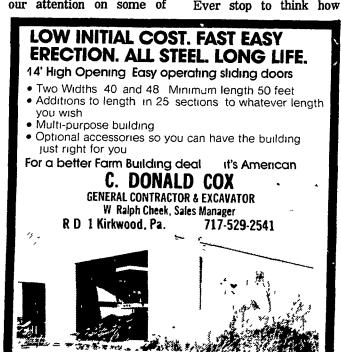
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many containers medication, sanitizers, treatments, miracle products, and general curealls you have around? Your business seems to demand them today, but have you purchased wisely. Right each of them only cost a few dollars to purchase, but how much did they cost you to use. Legitimate companies spent millions of dollars testing products and properly labeling them and then you either buy an unlabeled product that a friendly salesman says will work or misuse a properly labeled product. It makes more sense to me to believe the pros rather than the misguided judgement of the friendly idiot.

What about waste around the farm? Just a little mineral spilled here and some feed there. Doesn't amount to much you say. Well, add it all up. Odds and ends of feeds, treatments, pesticides, rat and rodent damage, loss and spoilage due to improper storage, etc. The possibilities are endless - consider the dairyman who is using energy to heat his milkhouse when the door doesn't close and the window is broken out!

Yes, the "BIG" items of feeding, breeding and management are important, but the "little" things can collectively be just as important. Take the time to "patch" the leaks in your farm management bucket.

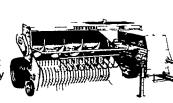
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