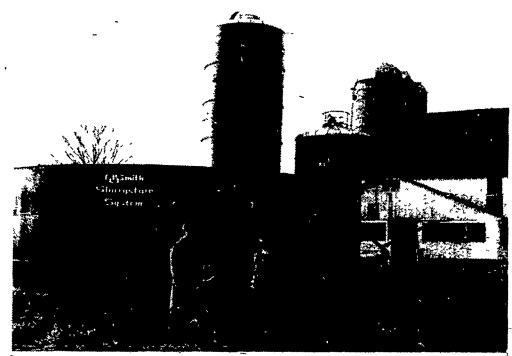


As the costs of operating a farm have increased, the value placed on animal manures has increased.

Nelson Charles and his son, Larry, who operate a 130 acre dairy farm near Centreville in Lancaster County, realize this and purchased a Slurrystore system for that reason.

Manure is not a "waste product," and wasteful management of this valuable resource can add up to thousands of dollars lost annually-depending on the size of the operation.

The manure contained in a 2000-gallon spreader is said to have a value of 550, for example. How many can you afford to have float off of your farm?

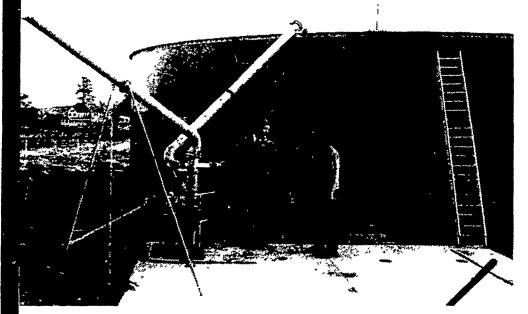


On left, Tom Fahy, Penn Jersey Harvestore Sales representative, with Larry Charles.

The Charles decided they want all of their manure where it belongs: in the fields, and with no run-off problems. To accomplish this goal they keep their 48 head of Holsteins in the barn for 20 hours per day, and even longer during Winter months. Manure is conveyed into a pit via a conventional gutter

cleaner. Every two weeks the accumulation in the pit is pumped into the Slurrystore. This, says Larry, amounts to a 15 minute job once every two weeks instead of a 1½ hour job every day for 365 days out of the year.

Why a Slurrystore, rather than a competitive system?



Manure is stored safely in the Slurrystore until the Charles are ready to spread it and plow it under. Nothing goes to waste.

The Slurrystore system, says Larry, is one which is approved by the government. Therefore, a cost-sharing budget can be worked out whenever funds are available. Also, the Slurrystore is virtually maintenance-free and long-lasting. Furthermore, it can be dismantled in case the farmer decides to move, or wants to get inside the storage facility with equipment.

It's an investment that compares very favorably with prices of other manure storage structures,

Larry indicated.

PENN JERSEY HARVESTORE

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