



Several dozen cows were tied in their stalls at one end of the dealer's barn. Their tails were washed and combed, and they stood on rubber mats sprinkled with wood shavings and sawdust. The gritty "barn snow" in the litter alley crunched beneath my boots as I slowly walked along with my eyes scanning toplines, udders, feet, and legs.

"Bosco" was the first to catch my attention. She was a tall, rather lean, individual, with a straight topline and sharp withers. Stepping alongside of her, I patted her rump and pried her hide. Although she wasn't an "Ivanhoe" daughter, she had some of his features, and to me that spelled "Dairy Character."

"What's the price on her?" I asked as I stepped across the gutter. Without hesitation the dealer snapped back "600" and awaited my reaction while steadfastly rolling a wad of chewing tobacco around in his mouth. "Six-hundred is a bit high," I countered as I walked around the front to get a good look at the spotted cow's head and neck. She was a friendly cow, and I liked her too — it was just a matter of haggling over the price, which was a sizable amount in 1968.

Standing right next to "Bosco" was a cow I instantly recognized as one I wanted. Although small in stature, she looked like she could really produce milk. Every feature about her was perfect in my eye and I was reluctant to ask for her price for fear of having to pass her by. Inquiring about owning her was almost like asking the prettiest girl in the county for a date.

Surprisingly, the dealer had her price pegged at \$550 and the good news allowed me to look for one or two more cows. I felt like a little king; "Bosco" and "Pat" would be great additions to the herd.

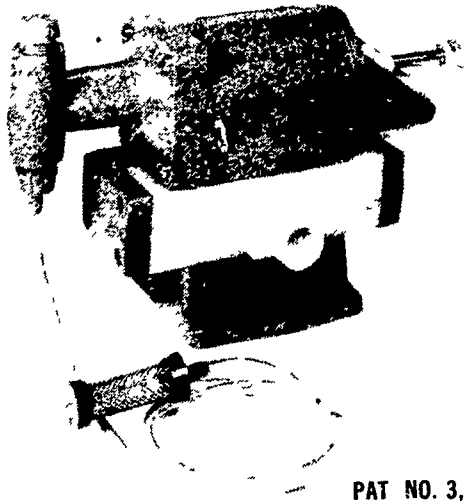
Buying replacement cattle is often risky, but it's necessary until a dairyman has his own young stock to choose from. It's a test of one's knowledge of cows, and with a pile of money riding on the outcome, it's a bit exciting. Like anything which has a note of adventure attached to it, the rewards and satisfactions are great when you find out that the right decision was made.

Such was the case when "Bosco" and "Pat" came into my life on the farm.

## INSTANT "ON-OFF" MEDICATION CONTROL

### MERIT COMMANDER PROPORTIONER

feeds liquid wormers, antibiotics, other medications  
directly into drinking water



PAT NO. 3,135,279

**FEBRUARY  
SPECIAL  
ONLY  
\$99.00**

Simplify your medicating and withdrawal techniques . . . eliminate clean-out and/or multi-feed bin problems. The Commander automatically measures and mixes liquid medicines into your water supply, 1 ounce per gallon. Accurate to about 1 percent at flows as low as 1/2 gallon per hour.

- POSITIVE WAY TO MEDICATE!
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### What's New

**HIGH-YIELDING ALFALFA VARIETY BLOOMINGTON, Ill.** — A new wilt-resistant, winterhardy alfalfa variety — Funk's G-747 — is now available for 1976 planting from Funk Seeds International.

The new variety was developed from parental strains noted for persistence, resistance to bacterial wilt and other disease diseases, and good forage appearance. It is adapted to the northern and central areas of the United States where Vernal and Ranger are presently grown. Forage production from G-747 has exceeded Vernal and Ranger in a great majority of the tests conducted by Funk researchers over a period of years. At times G-747 has out-yielded the two established varieties by more than ten percent. It is more resistant to downy mildew than Ranger or Vernal. In resistance to

bacterial wilt, G-747 is equal to or slightly better than Vernal. It has about the same dormancy as Vernal, with possibly a greater

degree of winterhardiness, based on tests to date.

Seed for spring planting of G-747 is now available from Funk's G dealers.

# Martin's Limestone

### Apply lime on frozen ground

Lime can be applied almost anytime, however winter months are ideal, because the ground is firm and the freezing and thawing action helps to disseminate the lime in the soil

**MARTIN LIMESTONE, INC.**

Blue Ball, Pa. 354 4125  
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## Your dry cows are crying for attention.

It's easy to treat dry cows like second-class citizens. And it's not hard to figure out why. You take care of your milking herd first. And probably think the dry cows are on vacation.

But your Wayne Dealer knows you can't afford to treat them that way. Because a dry cow is on the world's busiest holiday. It's tune-up time for the next lactation. It's the finishing period for her unborn calf. It's preparation for the stress of calving. Plus the heavy milk production ahead.

Your dry cows need all the help you can give. Don't let 'em down. That's why Wayne has invested so much research on dry cow care.

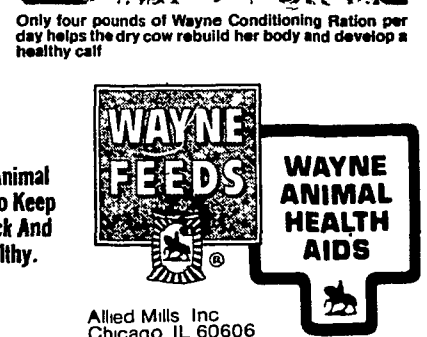
Let your dealer show you today's best tune-up for hard-working tired udders, with the special Wayne dry-cow health and feeding program. Also, the precise steps to take to prevent most freshening-time problems.

It all helps you become one of the smart dairyman who have so little trouble with their cows. See your Wayne Dealer. Or, write to Allied Mills, Inc., 110 North Wacker Drive, Chicago, Illinois 60606.

Your Wayne Dealer cares. That's what makes the difference.



Wayne DriCow is an udder injection with special potency. Use it four weeks or more before freshening, to help insure a sound start toward production.



Use Wayne Animal Health Aids To Keep Your Livestock And Poultry Healthy.

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