

Farm outlook

(Continued from Page 7)

tomatoes offset higher prices for wheat, milk, hogs, corn, soybeans, Upland cotton,

and eggs during the month ended August 15.

According to the USDA bulletin: Wheat was up 56

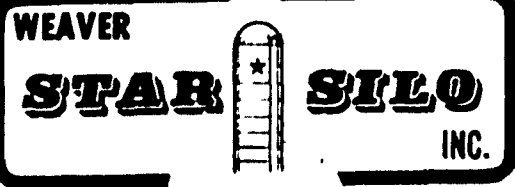
cents to \$3.89 per bushel; milk up 28 cents to \$8.47 per cwt.; hogs were up \$1.90 to \$56.00 per cwt.; corn was up 23 cents to \$2.95 per bu.; and soybeans were up 52 cents to \$5.60 per bu.

Prices paid by farmers for goods and services increased by a point since last month and by 14 points since last year at this time. In terms of percentages, they are one half of one percent and eight percent, respectively.

The August 15 Index of Prices Received by Pennsylvania farmers was vir-

Higher prices for corn, wheat, barley, hay, hogs, slaughter cows, milk, milk cows, and eggs were offset by lower prices for oats, apples, cattle, sheep and lambs, and most poultry products. The index was three percent above a year earlier.

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To be continued next week

tually unchanged from mid-July, according to the Crop Reporting Service.



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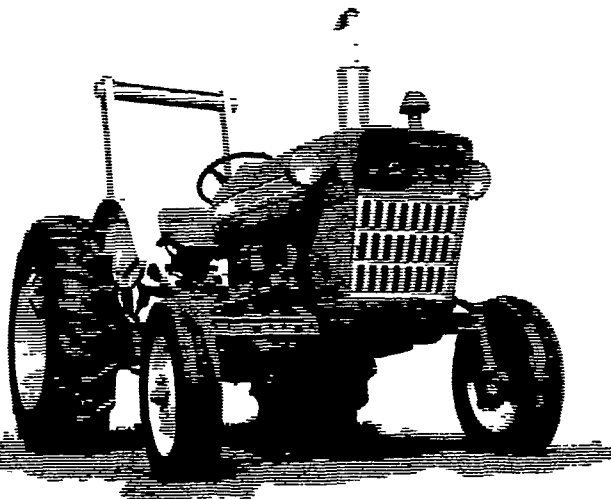
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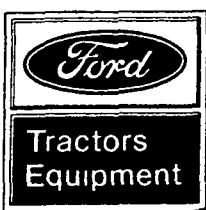
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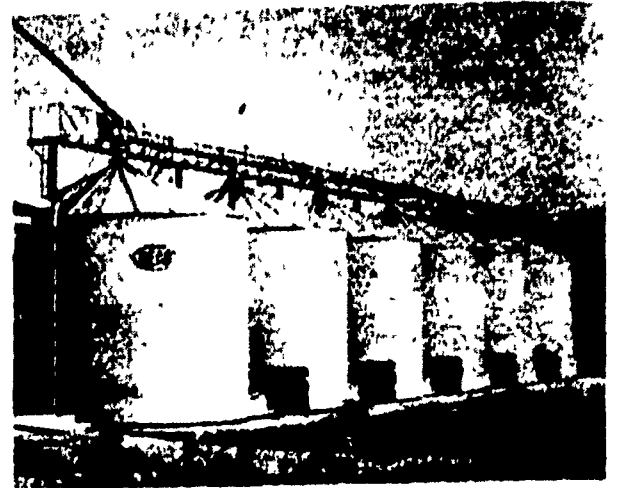
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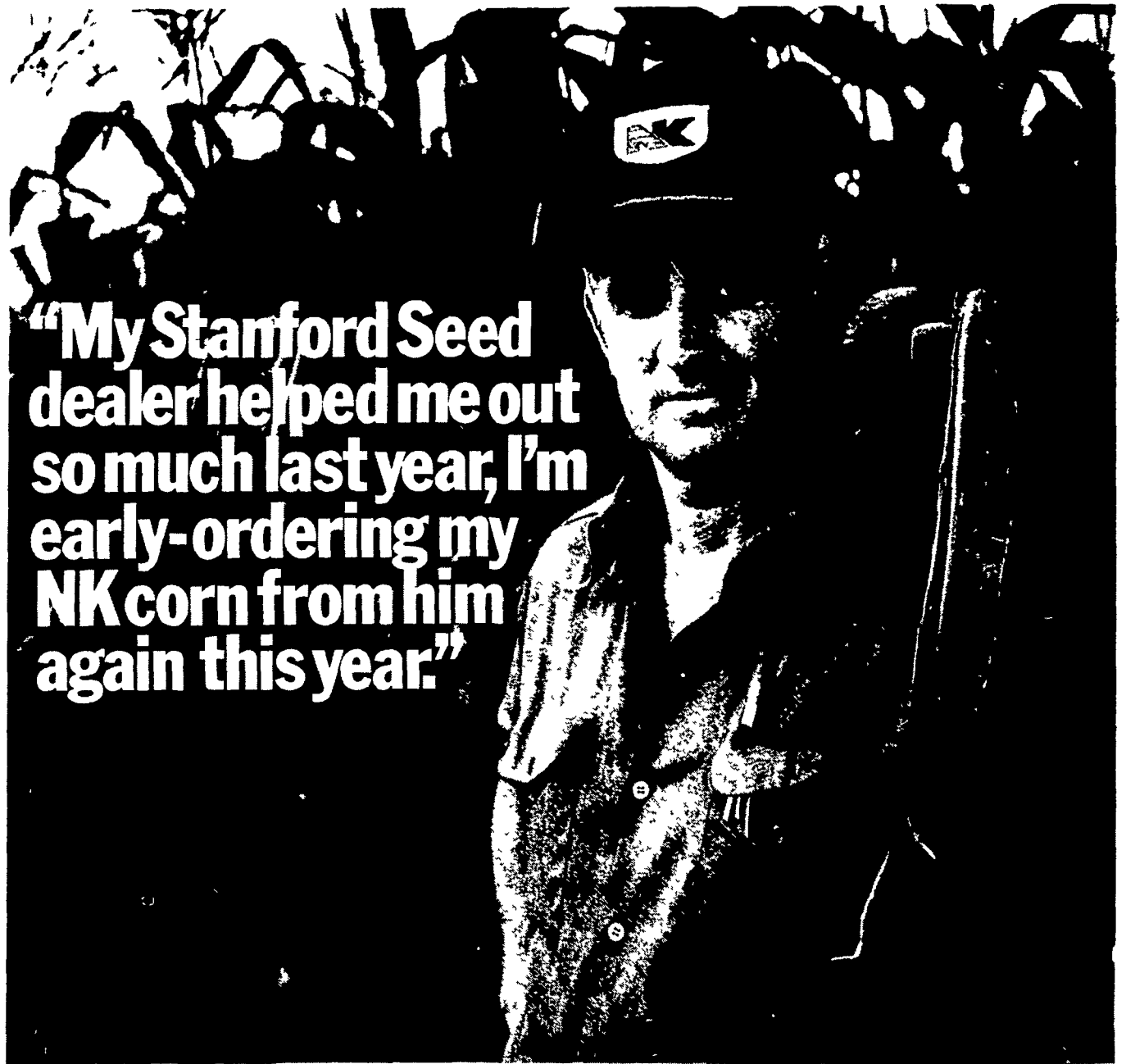


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"My Stanford Seed dealer helped me out so much last year, I'm early-ordering my NK corn from him again this year."

Last fall, when I heard the news from the midwest that supplies of seed corn were going to be short, I knew prices would start climbing. I asked my Stanford dealer about it, and he told me that the smartest thing for me to do was to order my NK corn early. He told me that the people at Stanford shared my concern about higher prices — and they did something about it. They authorized my dealer to give me price protection on my early NK order. That meant that if the price of seed corn went up, I would pay the lower early-order price. That sounded like more than a fair deal to me, so I ordered early. And you know what? The price went up later, saving me \$2.50 a bag.

That's one of the reasons I'm going back to my Stanford-NK dealer now. Another reason is the big yield potential of Northrup-King hybrids. NK corn took more than 80 first-place N C G A state championships in the last six years.

To me, that's convincing proof that NK hybrids are exactly what we need to get those high-profit yields from our corn acreage.

My choice this year is NK's PX76 — the next great hybrid for my area. For two years, it has been the most consistent high yielder in NK trials across the mid-Atlantic region. You might need a mid-season corn on your farm, like PX 50A for grain or silage — or PX 20, an early corn with excellent standability, early spring vigor and fast dry-down.

On top of a high-yielding NK corn hybrid, the kind of help I need now is in straight cash savings. So I'm ordering my NK corn early again — this time to cash in on Stanford's big new early-order, early-pay discount deal.

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