

## Contest

(Continued from Page 1)

Walter Durniak, Schenectady, N.Y.

Feature Story: 2 - Fred L. Marshall, New City, N.Y.; 2 - Norman J. Smith, Bridgeton, N.J.; 3 - M.M. Smith, Lancaster, Pa.

Newsletters: 1 - William Quinn, Syracuse, N.Y.; 2 - Dominic Marini, Henson, Mass.; 3 - Jered K. Tyson, Gettysburg, Pa.

Judges for the various categories were:  
Radio - Bob Detry, WLAN,

By Kintzer, WGAL, and Ed Wickenheiser, WSBA.

News Photo and Colored Slide Feature - Grant Hellman, Litz, and Dick Wanner, Lancaster Farming.

Direct Mail and Personal News Column - James Sumner, Inter-State Milk Producers Cooperative, and William Schultz, Lancaster Intelligencer Journal.

Feature Story and Newsletter - John Kimbark, Pennsylvania Farmer, and Gary Martin, Sperry New Holland.

# Outlook for Corn, Soybeans

Uncertainty over the corn and soybean outlook for 1975 is a major concern of Delaware farmers. At one time U.S. soybean and Peruvian fishmeal were about the only major source of vegetable oil and protein. This is no longer the case.

University of Delaware extension agricultural economist, W. T. McAllister, says growers need to take into account changing world demand and supplies of feed grains and soybeans as they make their cropping decisions. Many farmers are still deciding what crop to plant on the basis of the last couple of years. With more than 20 percent of our corn and 50 percent of our soybeans being sold in the world export market, a more sophisticated approach to crop planning is needed in today's economy. Conditions in so many other parts of the world affect the market outlook for American agricultural products now that production planning for best returns requires that some thought be given to all the factors that could affect export demand.

This is particularly true with soybeans. Two years ago soybeans hit a market high that still has growers somewhat starry-eyed. Even though the price of a bushel of beans has declined considerably since then, many growers are expecting such prices again in 1975 and beyond. These expectations get built into land values, land rent, machinery purchases and other costs that could put farmers in a squeeze if prices are lower

than expected. The fact is, 1973 was a unique situation, caused by the failure of the Peruvian anchovy catch, a poor U.S. soybean harvest, a short corn crop the preceding year and the demands for feed grains by emerging livestock industries in Russia, Japan and other countries with a rising standard of living.

The situation is not the same today. This year livestock production is down in the U.S. and abroad, Peruvian fishmeal production is on its way back up, Brazil has a rapidly expanding soybean output and palm oil production is on the increase in both Asia and Africa.

One way to know what the supply situation for your crop will be come harvest is to check crop intention to plant reports. McAllister also recommends growers look at crop outlook information, of which much is available from both government and private sources. Especially helpful is to follow the movements of the future commodity markets for the crops you are considering. This is one measure of what a large number of people believe the supply-demand situation is going to be in the future and who back up their expectations by buying or selling futures contracts.

Just what is the outlook for soybeans in 1975-76? Indications are that the supply is going to be up and that prices will be lower than they have been in the previous two to three years.

(Continued on Page 21)

## NITROGEN

(As low as 20¢/lb. act. Nit. fob plant)

### AVAILABLE:

- **ANHYDROUS AMMONIA**  
Ideal for side dressing
- **LIQUID NITROGEN**  
Apply after planting with herbicides
- **UREA**

**COMPLETE FERTILIZER**  
for Broadcast or Planter  
**New - Low Prices**  
**PROFESSIONAL CUSTOM APPLICATION OFFERED ON ALL MATERIALS.**

### Authorized Dealers:

HEISEY FARM SERVICE  
RD2, Mt. Joy, PA  
Phone 653-1568

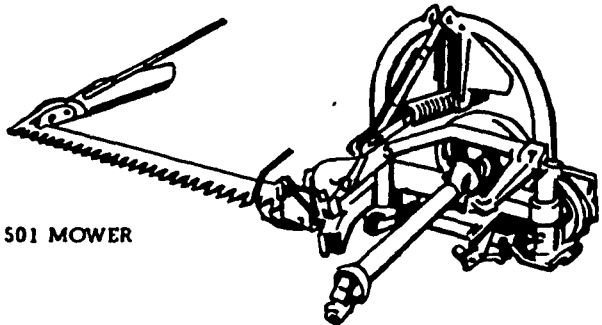
HAROLD B. ZOOK (Liquid Nit. service)  
Lancaster, PA  
Phone 394-5412



**BULK BLENDS**  
**MASTER FARMER**  
**ANHYDROUS AMMONIA**

**ORGANIC PLANT FOOD CO.**

2313 Norman Rd., Lancaster, PA Ph. 397-5152



501 MOWER

### 501 MOWER

- Most popular and smoothest pitman mower available.
- Mounts quickly on 3-point hitch.
- Quick, easy adjustment to meet any condition.



**ALLEN H. MATZ, INC.**

505 E. Main St., New Holland  
Ph: 354-2214

SERVING THE COMMUNITY  
TWENTY FIVE YEARS  
LANC. CO.'S OLDEST FORD DEALER

# Swine grow faster and healthier with Pennfield's Grower and Developer Program

Growing and developing pigs need extra special diets during this important stage. Pennfield Pellets No. 611 and No. 621 can provide your swine with all the essential nutrients needed to make more profits possible for you!

Swine Grower No. 611 should be fed to growing pigs weighing from 40 to 75 pounds. These pellets contain Mecadox... a drug that increases the rate of weight gain. Protein content is fortified with supplemental Lysine to insure weight gain and a lean carcass.

If your pigs have been shipped and are under stress, they should be fed No. 615 Swine Grower Stress Feed.