"Sold!" For \$1.3 Million

Buyers came from all over again this year, and they spent some \$1.3 million for farm equipment of every description at Wenger's Farm Machinery, Inc.'s, annual sale held Tuesday and Wednesday. Carl Wenger, a partner in the firm, said the first day's sales this year were just about the same as the two-day figure for 1974, when the gross was just under \$1 million.

"The market wasn't quite as high this year," Wenger said, "but we had more equipment to sell. This year we sold 171 tractors. Last year it was 144 The smaller tractors really took hold this year. And a lot more of the buyers were local, in a five or six state area. We had excellent support from local dealers and farmers."

There were again some dealers from the Midwest



Auctioneers Jack Snell, left, from Mexico, Mo., and Bob McWhirter, Jr., Baxter, Iowa, were kept busy on Tuesday as they faced a packed audience of tractor buyers.

and the Southwest, Wenger noted, but not nearly as many as there were last year when the used equipment market was about as tight as it's ever been. In addition to the big interest in small tractors, Wenger said combines and other farm machinery sold very well, and this year's industrial equipment volume was double the '74 mark.

The high price paid this year was \$27,000 for a brand new John Deere 4630

In all, some 1100 people registered to buy over the two-day auction, and Wenger figures that there were easily 5000 people there buying and looking.



Acres and acres of farm equipment. some \$1.3 million worth, was set out before prospective buyers' eyes this

Tuesday and Wednesday at Wenger's Farm Machinery winter sale.

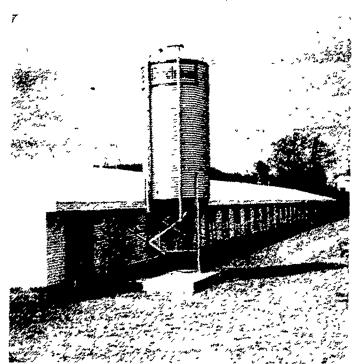
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