

Lancaster Farming, Saturday, Nov. 23, 1974—5

PFA Supply Co.Volume Up 10 pct.

The PFA Supply Company's total sales topped the \$1 million figure for the third year with a 10 percent growth recorded in the fiscal year ending August 31, 1974, it was announced today by Charles H. Mohn, manager at the company's annual meeting in Camp Hill last week.

The PFA Supply Company is a supply purchasing company that is owned by the Pennsylvania Farmers' Association. The company sells batteries, tires and tubes under the brand name of Safemark to association members only.

The Supply Company held its annual meeting as part of the four-day convention of the Pennsylvania Farmers' Association.

The total sales reached \$1,417,477 compared to \$1,233,732 in 1973. Six dealers were added to the service which brings the total number of dealers to 122 across the state. The company moved 49,592 pieces of merchandise in fiscal year 1973-74.

Selling only to members of Farmers' Association, Mohn stated that the average dollar participation per member was \$72.93 and the net savings to members was more than \$250,000.

Several new products were introduced by the company this year in its tire and battery lines.



In Prussia, they say that if you cannot catch a thief, beat a piece of his clothing with a hazel switch, and he will fall ill.



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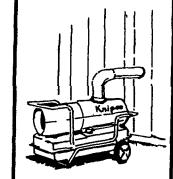
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