

Farm Sales and Receipts More Concentrated in Pa.

Pennsylvania farms with sales of \$20,000 or more nearly doubled from 12 per cent of total farms in 1964 to 23 per cent in 1969, an economist of The Pennsylvania State University reported recently.

Concentration of farm receipts in large operations increased from 54 per cent of total receipts in 1964 to 75 per cent in 1969, declared Neil B. Gingrich, instructor in agricultural economics with the College of Agriculture.

Farm receipts included product sales, custom work, recreational payments for use of campgrounds and similar facilities, and government payments. The findings were taken from the 1969 Census of Agriculture. Farms with sales of \$20,000

or more in 1969 were still largely operated by individuals and families, Gingrich pointed out. In fact, of farms with sales of \$2,500 or more, 88 per cent were family operated. Partnerships made up 10 per cent of these sales while less than 1 per cent were corporate enterprises. These various farm enterprises received 97 per cent of farm receipts in 1969, he stated.

Individual or family farms predominate in the 10 types of farms tabulated. Partnerships were more prevalent in dairy operations and livestock production, primarily hogs. Dairying contained the largest number of corporate enterprises, 65, of all the more clearly defined types. This

number, however, was less than 1 per cent of the total dairy farms.

The trend toward larger economic operating units is likely to continue, Gingrich observed, influenced not only by inflationary pressures but by anticipated operating efficiencies as well. In this respect, agriculture is following the tendencies of industrial and commercial sectors.

At this point all that is evident in Pennsylvania, he noted, is that management decisions probably will be largely in the hands of family owned and operated farm enterprises seeking an

organizational structure which improves the overall efficiency of operations and resources.

Data to be gathered in the forthcoming 1974 Census of Agriculture will be useful in determining if the trends evident in the five-year interval, 1964-69, are stabilizing, accelerating, or declining.

Mr. Gingrich's analysis of data from the 1969 Census of Agriculture was published recently in Farm Economics, a monthly newsletter of the Cooperative Extension Service at Penn State.

Sheep Course

Penn State University's Correspondence Course on Sheep Husbandry has been revised and updated and includes the latest developments from research and experience.

The single volume course, consisting of eight lessons, contains all the necessary information to successfully raise and manage the farm flock.

Many farmers might find it to their advantage to consider the raising of sheep as a spare time farming operation. Sheep secure about 90 percent of their food in the form of forage—pasture in the summer, hay and silage in winter. Buildings of rough construction provide adequate shelter. Mature ewes need from 12 to 20 square feet of floor space per head. A barn 30 x 40 feet has room for 70 ewes.

With the exception of the short lambing season, a minimum of labor is required to care for the flock. However, ewes need some special feed and care in the pre-lambing period.

The birth and care of lambs take individual and immediate attention. A good shepherd practically lives with his flock during the lambing season.

If you are interested in securing more information on sheep, study the Penn State Course. To enroll, send your name and address with four dollars and fifty cents to Sheep, Box 5,000, University Park, Pennsylvania 16802. Make checks payable to The Pennsylvania State University. There are no other charges and a course copy comes to you by return mail.



In the Middle Ages, bat blood was considered a good electrolyte. What a hazy idea!

Milk Shortage Predicted By Grange Master

American consumers could be facing a serious milk shortage if existing production trends continue, the master of the Pennsylvania State Grange warned today.

A. Wayne Readinger, of Fleetwood, who heads the 58,000-member State Grange, said milk production in the United States in the first three months of this year was 391 million quarts less than it was in the first three months of last year.

Total U.S. milk production in 1973, he pointed out, was approximately 2.1 billion quarts less than in 1972 and 620 million quarts less than in 1970.

In Pennsylvania, the fifth largest milk producing state in the nation, he said, milk production trends were:

First three months of 1974 compared to first three months of 1973 — down 20 million quarts.

Total 1973 production

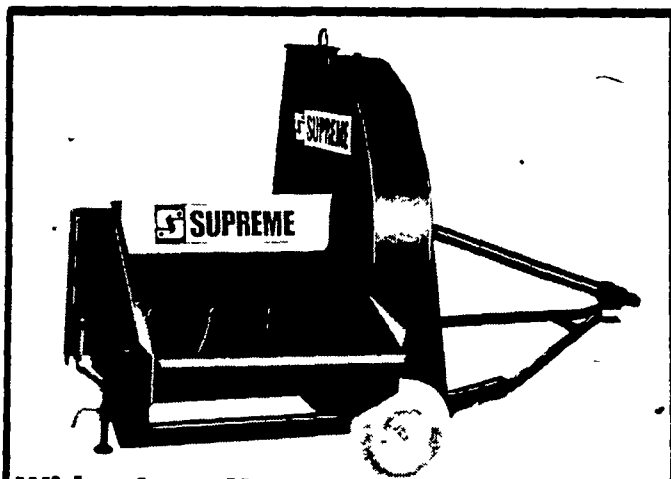
compared to 1972 — down 55 million quarts.

Total 1973 production compared to that of 1970 — down 194 million quarts.

"The situation," he said, "is the result of a continuing decline in the number of milk cows and the tapering off of amount of milk produced per cow."

Since 1970, he explained, the number of cows has been reduced by more than half a million in the nation and about 30,000 in the state. Production per cow in Pennsylvania last year was about 25 quarts lower than it was in 1970, Readinger said. The U. S. average last year was about 175 quarts more per cow than in 1970, but about 65 quarts less than in 1972.

"Consumers must be made aware of these trends," Readinger declared, "and warned that these present trends can only lead to less milk and higher prices in future years."



Wide, Low Hopper

With Shaker Pan

SUPREME 56 with 20" hopper height gives ample clearance with lowest self unloading forage box 34" hopper width makes it easy to place wagon

We also sell and install Lancaster Level-Flo permanent pipe and distributor.

GUTSHALL SILO REPAIR

R.D.1, Womelsdorf, Pa. 19567
Phone 717-933-4616

28 to 85 H.P.

NEW IDEA
FARM EQUIPMENT

A. C. HEISEY
Farm Equipment Inc.

RD1, Jonestown, Pa. 17038 Phone 717-865-4526
Located 1/2 mile South of Fredericksburg off Route 343

A Dependable Tractor with All the Latest Features Over 100 New Leyland Tractors Sold Over the Past 5 Years

Trojan Power Hybrids

... hybrids from TROJAN, with yield potential to help you to higher corn profits. Power hybrids with ripe ears on green stalks. Quality hybrids you can count on to perform in YOUR fields.

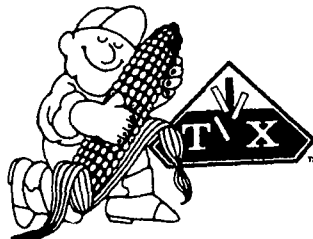
SEED AVAILABLE AT YOUR LOCAL TROJAN DEALER NOW!!

JOHN W. ADAMS
Route 1
New Bloomfield Pa 17068
Phone 717 582-2348

AMOS K BLANK
Route 1
Honey Brook Pa 19344
Phone 215 273 3182

CLIFFORD W. HOLLOWAY, JR.
RD 1
Peach Bottom, Pa 17563
Phone 717 548 2640

AMOS H. HURST
Route 1 East Earl Pa 17519
Phone 215 445 6551



VERNON KEEFER
Route 1
Millersburg Pa 17061
Phone 717 692-4334

PAUL E KELLER
Route 1
Shoemakersville Pa 19555
Phone 215 926 2938

MARK G. LANDIS
Route 1 Box 147
Annville Pa 17003
Phone 717 867 7291

IRWIN W MARTIN
1648 W Main St
Ephrata Pa 17522
Phone 717 733 7434

CLARENCE R NEFF & SON
Route 1
Ronks Pa 17572
Phone 687 6406

LEVIN OBERHOLTZER
Route 1
Richland Pa 17087
Phone 717 933 8336

MARLIN L. PAUL & SON
RD Klingertown Pa
Phone 717 425 3480

LESTER R. SCHANTZ
Macungie Pa
Phone 215-967 2010

ROY B. STONER & SON
Route 2
Lititz Pa 17543
Phone 717 626 8473

IVAN R YOST
Route 1
Christana Pa 17509
Phone 215 593 5326

IRVIN N ZIMMERMAN
Route 2
Fleetwood Pa 19522
Phone 215 944 9174

EUGENE G. HOOVER
Sales Supervisor

RD3, Lititz Phone 717-569-0756

Trojan Seed Co.

