



Dean Ebersole, an A. H. Hoffman employee, was busy helping to load live tractor trailers with seed orders

on the day Lancaster Farming paid a call.



This warehouse in Landisville was one of the earliest A. H. Hoffman buildings to be used.

Local Seed Firm Observes 75th Yr.

[Continued from Page 1]

year's catalog lists alfalfa, small grains, soybeans and grass seeds in addition to corn.

Company president Richard Godshalk has been with Hoffman since 1940. We talked with Godshalk one recent morning to learn a little more about the company's past, present and future. "The biggest change I've seen since 1940," Godshalk said, "has been the improvement in corn yields brought about by hybrid seeds. When I came to the company, yields were averaging around 30 bushels an acre. Today, we get three times that much corn from an acre - because of hybrid

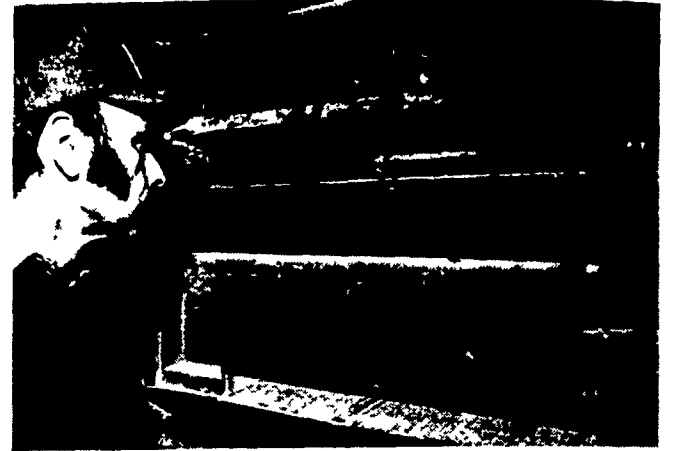
seed, and also better fertilizer and cultural practices."

There's nothing on the horizon that will compare with the impact hybrids made on corn production, Godshalk feels, but there

are some changes taking place. "We have sold some high lysine corn, and Funk's is working on a silage breed. That could be especially important for this area."

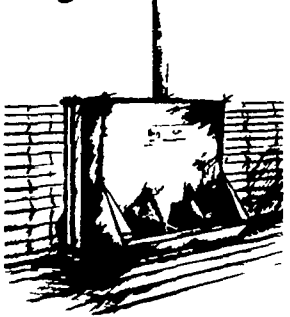
Just as he's optimistic about his company's con-

tinued success, Godshalk sees a definite future for Lancaster County farming. "I'm a pilot," he said, "and every time I fly over the county I'm comforted to see all those acres and acres of green fields. Sure, we'll have more losses to developers, but I think we're going to have farms around here for a lot of years to come."



Sam Nolt keeps a watchful eye on the A. H. Hoffman scalper, one of the machines used to clean seed.

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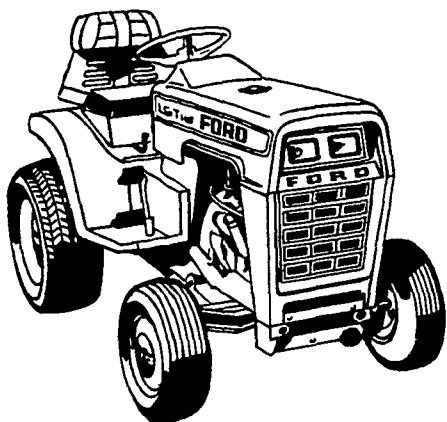
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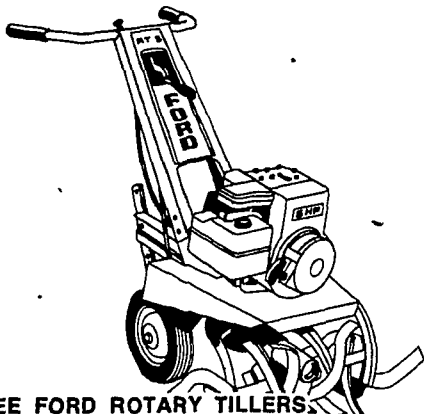
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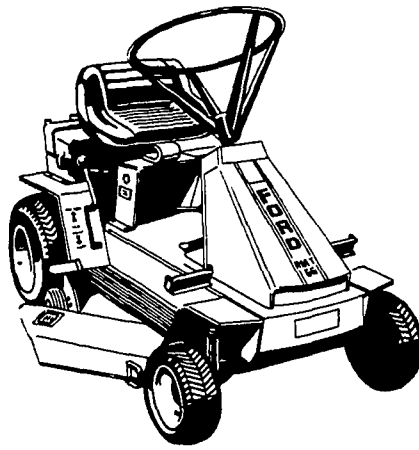
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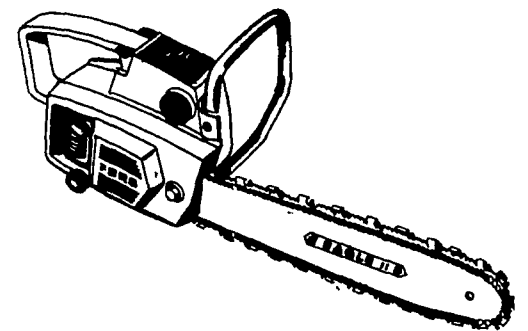


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