Farm Correspondence Courses Available

agriculture has been operating under economic forces which have created rising production costs and

lowering farm prices.

Caught in this dilemma the

American farmer has found For years American it necessary, in order to survive, to develop the highest efficiency in his operation. This has been accomplished by the application of sound business principles to agriculture.

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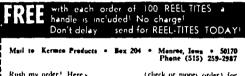
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University's Correspondence Course in Farm Management, this efficiency is developed by the proper organization and operation of the various factors used in agricultural production. Land, labor, capital and management must be combined in a manner that will develop the most profitable system.

Farmers and others interested in agriculture will find the course to be extremely helpful in understanding the relationships existing between these various factors of produc-

To enroll in the course write to Box 5000, University Park, Pennsylvania 16802. Request Farm Management. and enclose your check in the amount of \$4.50 payable to The Pennsylvania State University. A complete course copy will be sent by return mail.

Beef Herd Management

A beef herd breeding, care and managing course is also offered by mail from The. Pennsylvania State University. The course was designed for farmers who are established in, or who are planning to enter any phase of the beef business.

There are some advantages to raising beef cattle over other types of livestock.

Corn stover, coarse hay and home-grown grains are more useful to beef cattle than to other livestock.

Labor requirements are light for cattle, allowing time for work on crops, other livestock enterprises, or converting the present farm operation to a part-time enterprise.

Developing the major portion of the farm for pasture and allowing a beef herd to harvest the crop by

According to Penn State grazing lessens the labor necessary to conserve and maintain the soil.

> For a discussion of beef cattle production problems and potentials, study the Penn State correspondence course. Send your name and address with \$6.50 to Beef Production, Box 5,000, University Park, Penn-sylvania 16802. Make checks or money orders payable to The Pennsylvania State University. There are no other charges and a complete course copy comes to you by mail.

Ayrshire Cited

A cow in the herd of Charles H. Gable, Conebella Farm, Elverson, Penna., 5 year old registered Ayrshire, Conebella Royal Tenora, has completed an official milk production record of 14.260 pounds, with 570 pounds of butterfat, on twice daily milking for a 305 day DHIR testing period. This record is one of many being made by an increasing number of registered Ayrshires on the Ayrshire Breeders' Association official DHIR testing program.

Tenora's record is one and three-eights times the national average for all dairy cows. The Ayrshire breed is noted for persistent, profitable production of nutritious, quality milk.

Also in the herd is the following cow and her record: Conebella Ruth, 11, 12,810 pounds milk, 525 pounds butterfat, one and one-fourth times national average.

> **Tips For** Vegetable Growers

New seed catalogs make good winter reading for gardeners, suggest Extension vegetable specialists at The Pennsylvania State University. They remind growers to place seed orders early while there's still plenty of time to get tyhe

'varieties you want.'

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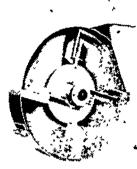
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