

Local Goal

(Continued From Page 1)

mandatory referrals to WIN and some voluntary. The mandatory referrals include male heads of households and female heads of households with no children under the age of six. Voluntary referrals are mostly female heads of households with children under six.

"We've had the WIN program here in the county for about three years now," Kauffman said, "and we've had almost unbelievable success with people we've placed in jobs. In some

cases, we've had employers come back to us again and again for more people, and some places have kept just about all of the people we've referred to them. And some of our WIN referrals have left their original jobs for better positions."

WIN people have received on-the-job training as auto mechanics, secretaries, practical nurses, draftsmen, truck drivers, machine operators, cooks, molders, body and fender repairman - even one policeman. "There are all kinds of people with all kinds of potential in the WIN program. Their only common feature is that they

receive welfare payments for dependent children."

What happens, we asked Kauffman, if a WIN referral gets a job and doesn't perform well. What happens if he gets fired? "We take his name off the welfare rolls," Kauffman said. "That's what gives this program teeth."

Not all welfare recipients are unemployed. Some are working in dead-end jobs that simply don't pay enough to support a family. "For example, we might find a man with a good work record - he shows up every day, he works long and hard, maybe in a tobacco warehouse - but there's just no way he's going to earn enough money to take care of his family. Probably he doesn't have enough education to get a better job. He gets welfare so his children don't starve. If we get him a better job, he goes off welfare, and his employer gets a good, conscientious worker."

Suppose a dairy farmer wants to get into the program. What are his obligations? "The farmer has no obligations to us, to the people we send him, to the state or the federal government. We'll send the farmer the best people we can find. We want this program to work. If we can make it work in Lancaster County - if we can get people off welfare rolls here - then we know we can make it work in the rest of the state."

What kind of people will be sent to farmers for interviews? "We've got a list of criteria for applicants," Kauffman said. "High school equivalent, good physical condition, energetic and willing to learn, no fear of large animals, some mechanical ability, patience, ability to be an

early riser. Especially the last one. And, depending on the farmer's circumstances, the person can be a man or a woman, and their family size can be dependent on whether or not tenant housing is available.

"Now, I know that if we find someone with all these qualifications, they're going to have a good job already. Probably the first qualification we'll have to bend on is the high school equivalent. But we'll try to stick fairly close to the rest."

"One thing to remember," Kauffman added. "No matter who we send out to any farmer, that farmer can reject anybody. He can reject the first 20 people we send him and hire the 21st. And if he doesn't like him after the first day, the first week, the first month, he can fire him. He can fire him anytime. If a farmer doesn't want a person on his farm, we're certainly not going to try to persuade the farmer to change his mind."

Past WIN successes and the bureau's pre-screening policies will undoubtedly provide a potential source of good labor for dairymen. In the vast majority of cases, though, this labor will be thoroughly unskilled, and any worker who goes to a farm will need a lot of training. Does the farmer get any compensation for the time he'll have to spend in training?

"Yes, definitely yes," Kauffman said. "For 42 weeks, a farmer will get back from the federal government half the wages he pays to his WIN employee. This means that if he pays this person \$2.50 an hour, he's going to get back from the government \$1.25. Or if he pays \$100 a week, he gets back \$50 a week and his help is only costing him \$50 a week. Plus - and this is a big plus - the farmer can deduct 20 percent of whatever he pays that person from his income tax. This is an income tax credit, and it comes off the tax bill, not the farm's gross income.

"Say for example, in the 42-week period, a farmer would pay his helper \$5000. The government

would give him \$2500 back, which means his total labor cost was \$2500. Now, he can deduct 20 percent of the \$2500, or \$500, from his tax bill. If his taxes for the year are \$1500, he deducts the \$500 from that and he only pays \$1000. Financially, it's a good deal for the farmer."

Kauffman is excited about the plan, and has already talked to farmers who've expressed interest in the program. Alan Bair, assistant Lancaster County Agent, has also expressed some hope for the program and reported that he has gotten some response to a radio broadcast he made this week on the subject.

Book Herd Cited

Milk and butterfat production levels established by Registered Holstein cows in this area have been reported by Holstein-Friesian Association of America. All cows are from the herd of Roy H. and Ruth H. Book, Ronks RD1, enrolled in the Dairy Herd Improvement Registry (DHIR) official testing program.

Cows recognized for their exceptional food producing ability in this area are:

Roaring Maples Misty Marcy age 7-2, 17,720 pounds milk, 820 pounds butterfat, 4.6 percent test in 305 days milked.

Roaring Maples Marc-Mim, 4-6, 17,630 pounds milk, 748 pounds butterfat, 4.2 percent test in 273 days milked

Roaring Maples Posch Pam, 6-6, 16,020 pounds milk, 656 pounds butterfat, 4.1 percent test in 269 days milked.

Roaring Maples Bonus Beauty, 2-11, 16,370 pounds milk, 650 pounds butterfat, 4.0 percent test in 305 days milked.

Roaring Maples Apollo Agnes, 2-7, 14,210 pounds milk, 614 pounds butterfat, 4.3 percent test in 305 days milked.

TRY A CLASSIFIED AD!

AGWAY

FARMERS


AGWAY

MARKET YOUR 1973 TOBACCO

Through AGWAY, INC.

Where Quality is Recognized
by USDA Grade.

For More Information Call
AGWAY LANCASTER 394-0544



LANCASTER FARMING

P. O. BOX 266, LITITZ, PA. 17543

Fill in form below exactly as you wish your advertisement to appear, mail form together with proper amount of cash, check, money order, or we will bill you.

● Please print legibly
● Please use punctuation

Number of Words

..... 1 .....	..... 2 .....	..... 3 .....	..... 4 .....	..... 5 .....	..... 6 .....	..... 7
..... 8 .....	..... 9 .....	..... 10 .....	..... 11 .....	..... 12 .....	..... 13 .....	..... 14
..... 15-\$1.05 .....	..... 16-\$1.12 .....	..... 17-\$1.19 .....	..... 18-\$1.26 .....	..... 19-\$1.33 .....	..... 20-\$1.40	

Name

Address

No. of Insertions Phone No.

Cash Enclosed Date

Bill Me Monthly

Regular classified ad rates: first 14 words - \$1.00 - 7c each additional word - \$1.00 minimum!


We will print your ad in the next issue after receipt. Please print or write legibly, please use only one word per space above - your name and address counts as many words as it takes - your phone number counts as one word. Please be sure to count the words over 14 and enclose correct amount to cover the entire cost

PINCOR

WILL BE AT THE
PENNA. FARM SHOW
BOOTH 692 & 693

When
Power Fails

depend on
PINCOR
Electric Plants



16 KW 25 KW 50 KW

- Rated for continuous duty - 12 KW to 50 KW
- Tractor driven and automatic engine driven
- High motor starting capacities
- Slow speed - 1800 RPM operation
- Heavy duty construction
- Cool running triple chain drive transmission
- Rainproof construction
- Meets NEMA codes
- Completely wired control box
- Trailer and 3-point hitch options

HAVERSTICK BROS.

2111 Stone Mill Rd. • Lancaster, Pa.
Phone (717) 392-5722