

**BRUNING**  
PAINT

Box 351, RD 1 DANIEL S. ESH Ronks, Pa.

**COMPLETE BARN AND INDUSTRIAL PAINTING**  
Water proofing on block walls  
(5 year guarantee)  
Write for Free Estimates and Service.

**LOOK SAVE**

**BUTLER STEEL BUILDINGS**  
ORDER NOW  
FOR APRIL DELIVERY

Although Butler Prices have already increased, we will sell at '73 prices until Dec. 31, 1973.

**FARMILL CONSTRUCTION**  
SOUDERSEURG, PA. 17577  
PH. 717-687-7659

## ASA Members Will Grow Fewer Soybeans

An American Soybean Association planting intentions survey indicates members will plant 10.1 percent less soybeans in 1974 than they did in 1973. If the intentions materialize, it would be the first drop in soybean acreage since 1959.

At the same time, the 500-plus members responding to the survey said they would increase the acreage of nearly all other crops; Midwest growers indicating they plan to have 15.7 percent more corn and Southern growers planning to raise 24 percent more cotton than they did in 1973. All areas also indicate more wheat is planted, in some cases, substantially more.

Projecting members' intentions on USDA planting figures for 1973, soybean acreage in 1974 would total only 51.4 million acres. USDA, which will release its first planting intentions report January 22, has projected soybean acreage would drop from 57.2 million acres in 1973 to 54 million acres in 1974. By areas, growers plan 11.3

percent fewer soybeans in the western Corn Belt, 12.2 percent less in the eastern Corn Belt, 7.3 percent less in the South and 5.8 percent less on the East Coast.

A number of growers pointed out that these intentions were what they'd like to plant but that their decisions could change somewhat by spring due to uncertainties over weather, price relationships, fertilizer and fuel availability etc. If weather is poor again as it was early last spring or if fertilizer supplies are very tight, then there will be more soybeans and less of the other crops, growers indicated.

### Going Up?

The price of almost everything the consumer buys has gone up faster than the cost of food. While food costs have increased 47 percent since 1952, the average worker had enjoyed pay raises of more than 140 percent. During this same period, the cost of medical care has gone up 123 percent and housing costs 64 percent more.

## Immel Named To NSSTE Board

Robert C. Immel, 335 E. Conestoga St., New Holland, marketing training manager for Sperry New Holland has been named to the board of directors of the National Society of Sales Training Executives (NSSTE).

The appointment came at the organization's recent annual meeting.

The NSSTE is a national organization of sales and marketing training professionals which promotes a better understanding of an excellence in sales training throughout the business world.

Immel has been a member of NSSTE since 1969, served as chairman of its editorial committee for two years and was founder and president of the NSSTE Greater Philadelphia Chapter.

## Sickler Exhibits

(Continued From Page 18)

January 7-11, 1974. Selected were steers owned by Jay Bradford, Thomas Gill, John Holloway, Esther Howe, Barbara Sickler, David, Ed, and James Wylie.

The show was held recently at Crebilly Farm, West Chester, with twenty-eight 4-H members participating. John Hudson, General Manager of Bull Run Farm, Malvern, was the judge for the show.

This activity is one of many sponsored by the Chester County 4-H Beef Club, receiving financial support from local businesses. Members of the club receive guidance and instruction from Mr. & Mrs. William Holloway, West Chester, Conrad Grove, Downingtown, and Milton Howe, Elverson; volunteer adult leaders who donate their time to this youth activity. Further information about this 4-H program may be secured from these leaders or by contacting the Chester County Cooperative Extension Service, Room 402 North Wing, Courthouse, West Chester.

### Taxes

It certainly is true - we don't keep much to ourselves after taxes.

**MORE MILK • MORE MEAT  
• MORE PROFIT**  
WITH

## MADISON SILOS

- Feed high-quality, nutritious, corn and grass silage all year for more milk, more meat and more profit
- Low original cost
- Low upkeep cost
- More than 60,000 Madison Silos in use



### MADISON SILOS

Div Chromalloy American Corp.  
1070 Steinmetz Rd  
Ephrata, Penna. 17522  
Ph. 733-1206

### LOCAL DEALERS

- |                          |          |
|--------------------------|----------|
| Frank Snyder             | 859-2688 |
| Caleb Wenger             |          |
| Quarryville              | 548-2116 |
| Landis Bros. Inc.        |          |
| Lancaster                | 393-3906 |
| Carl L. Shirk            |          |
| Lebanon                  | 867-3741 |
| Sollenberger Farm Supply |          |
| Centerport, Pa           |          |
| Ph 215-926-7671          |          |



## HARVEST PROVES IT:

# Funk's-G Is Just Good Business

Good business to plant hybrids for grain and silage that complement your corn growing know-how—your choice of row spacing, population, fertility, chemicals.

Good business to plant hybrids of *proven* high yield capacity under northeastern corn growing conditions. For example, hybrids that five years out of six received the top honors

in the Pennsylvania Agricultural Progress Days Silage Competition.

Good business to plant dependable hybrids, from dependable people.

Good business to plant hybrids which give you that good feeling. Year after year. In good years—and in tough ones, too.

Funk's G-Hybrids: Your *right* decision.



Funk's is a Brand Name  
Numbers Identify Varieties  
**FUNK SEEDS**  
INTERNATIONAL, INC.  
International Headquarters  
Bloomington, Illinois 61701

The limitation of warranty and remedy on the tag attached to each bag of Funk's G Hybrid seed is a part of the terms of sale thereof.

## Dependable Hybrids From Dependable People A.H. HOFFMAN SEEDS, INC.

Landisville, Pa. 17538 OUR 75TH YEAR

We Are Proud To Be A Part Of American Agriculture