

Spent Hen Sales Advance Sharply

Sales of spent hens through the AAMA fowl sales program in 1973 are almost double those for the same period last year according to Troy Barton, Manager, American Agricultural Marketing Association Poultry Operations.

"Improved marketing of spent hens is a key to increasing egg producers' net incomes," said Barton. "We have been selling both light and heavy hens for the past two years in nine southeastern states and have now expanded to four midwestern states," Barton added. "Hundreds of both large and small producers are being served in the 13 states and the program is highly successful."

According to Barton, the success of the program has been due largely to the loyalty of the producers who sell through it and the ability of the AAMA sales staff to maintain excellent relations with buyers. The program is producer oriented, he pointed out. Before sales are finalized, producers are provided bidder information on prices and conditions of sale. The producer then chooses the bidder who gets his hens. The bidder is then notified of his purchase.

At present time egg producers in Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, South Carolina, Virginia, Iowa, Indiana, Illinois and Ohio participate in the program.

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At Lampeter Community Fair

On Friday, September 28, the Garden Spot FFA Chapter held its annual sale in conjunction with the West Lampeter Community Fair. FFA boys from Lampeter-Strasburg and Penn Manor Chapters consigned animals in this sale.

The grand champion FFA Steer a 1090 pound Angus was bought by David Findly, New Providence, for \$1 a pound. The steer was raised by Jeff Cramer, Strasburg.

The reserve champion FFA Steer was sold to Kunzler & Company Inc., Lancaster. The 1085 pound Charolais-Angus crossbred brought 70 cents a pound. It was raised by Dwight Houser, Lampeter.

The grand champion Market Hog was shown by Carl Thomas, Millersville. Kunzler & Company Inc. bought the 235 pound Hampshire for \$1.55 per pound. Thomas was presented with a trophy from L. H. Brubaker Inc., 350 Strasburg Pike.

Jeff Cramer was also presented a trophy, sponsored by C. H. Thomas Sons, Inc., New Danville. This was for the champion FFA Steer. Willow Valley Farms, Lancaster sponsored a trophy for the reserve champion FFA Steer, which was awarded to Dwight Houser.

Ezra W. Martin Co., 1625 Old Philadelphia Pike purchased the champion pen of two Hogs for 65 cents a pound from Bill Herr, Penn Manor FFA Chapter. They also purchased the champion pen of four Hogs for 58 cents a pound. These hogs were also raised by Carl Thomas.

Other consignors, prices & buyers were:

- 940 pound Angus shown by Rick Hess was sold to Kunzler & Company Inc. for 51 cents a pound.

- 945 pound Angus shown by Curt Hess was sold to Mowery Frey Jr., Beaver Valley Pike for 47 cents a pound.

- 905 pound Crossbred shown by Bob Shenk was sold to David Findly for 42 cents a pound.

- Pen of four hogs shown by Dwight Houser was sold to Kunzler & Company Inc. for 65 cents a pound.

- Pen of two hogs shown by Carl Herr was sold to the First National Bank of Strasburg for 52 cents a pound.

- Individual hog shown by Carl Thomas was sold to the First National Bank of Strasburg for 58 cents a pound.

- Pen of two hogs shown by Nelson Witmer were sold to F & S Meats, Strasburg for 58 cents a

pound.
- Pen of two hogs shown by Ron Hunt were sold to F & S Meats, Strasburg for 55 cents a pound.
- Individual hog shown by

Nelson Witmer was sold to Kunzler & Company Inc. for 59 cents a pound.

Dwight Houser
News Reporter

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