#### **Business Expenses Tax Deductible**

In computing income tax deductions, one area in which there is widespread misunderstanding is unreimbursed business expenses, according to the Pennsylvania Institute of Certified Public Accountants.

Many taxpayers, say the CPA's, overlook valid business deductions entirely, while others have an exaggerated idea of what is deductible.

It is not just businessmen who are effected. People in almost any line of work can incur expenses simply to hold their jobs. Among these are dues paid to a union or professional society, subscriptions to techincal publications, tools, and uniforms or special work clothes worn only on the job Such items are usually deductible. The cost of commuting to and from the job are

Educational or training courses taken in order to stay abreast of recent developments in one's line or to enhance skills may be deductible, but only if they are needed to retain present salary or employment status. If the course

prepares the individual for a new, different job it doesn't qualify.

If the nature of one's work requires an office or other work area in the home, a percentage of household maintenance costs and depreciation may be deductible. The percentage is usually based on the ratio of floor space or number of rooms used for business to the total floor space or number of rooms in the residence.

This ratio applies only if the area is used exclusively for business. If the space is used for business only a part of the time, the deduction must be reduced accordingly

Deductions for business entertainment are closely watched by the Internal Revenue Service, the CPAs advise. Business lunches with customers or valuable contacts are not as likely to be questioned as are dinner parties, sports events, fishing trips and other forms of entertainment. If there is more than just a meal and conversation, it is necessary that business be discussed before, during, or after the en-

tertainment.

The presence at such affairs of non-business friends other than wives increases the likelihood that the deduction will be questioned.

If a taxpayer plans to take a deduction for a trip that was partly for business and partly for pleasure, he must be ready to prove that it was not just a vacation in disguise. Evidence of attendance at meetings or convention sessions or of calls on business contacts must show that most of the time was spent on such activities and not on golf or sightseeing.

All personal deductions for unreimbursed business expenses are likely to be questioned or disallowed if the taxpayer is a principal in a closely-held business firm. The IRS position in such cases, reports the CPA Institute, is that if the expense was necessary to a company in which the taxpayer is a boss, he has the power and the obligation to have the company reimburse him.





"There's plenty of room on the tow-this line is for the hot chocolate..."

Strawberries

Winter injury in strawberries appeared rather widespread throughout Pennsylvania this past season. Minimize crown injury this year by checking your strawberry bed for the following:

Inadequate Mulch Cover - the settled mulch should be 3 to 4 inches thick and loose enough so that it will not mat (or pack) and smother plants. Add more mulch

if necessary.

Exposed areas - any exposed plants should be recovered with mulch; wind breaks or snow fences should be erected where wind exposure is especially severe. Crown injury can be expected where plantings have been improperly mulched and exposed to wind; or where oversupplied with nitrogen and moisture after mid-September.

## January is

Ideal For:

#### LIMESTONE APPLICATION

• Hi Magnesium or Hi Calcuim

#### ALFALFA TOPDRESSING

 Include CIPC for Chickweed Control. (it's still not too late.)

#### **PLANNING FOR 1973**

- Use our agronomy Consulting Services for '73
- Complete fertilizer planning
- Corn Variety comparisons
- Herbicide Selections
- Insecticide protection for Corn
- Secondary elements as required

A complete line of products & services is available from Organic to give you a program for profit for '73.



ORGANIC PLANT FOOD CO.

2313 Norman Rd., Lancaster, Pa.

Ph. 397-5152

# DO YOU KNOW HOW MUCH MILK YOUR COWS CAN REALLY GIVE?

A cow is a factory. She eats grass, hay, silage, grain and Wayne Feeds. She makes milk, Each cow-factory has a certain bred-in capacity. When Bossy's assembly line isn't running at full capacity, she isn't making as much money for you as she should. 
The way to find out if she's really running at full capacity is to put more feed in and see if you get more milk out. FEED HER ACCORDING TO WHAT SHE COULD GIVE TOMORROW, instead of what she gave yesterday. Wayne can show you how to balance these larger feed intakes so that your cows can handle them. You feed the rumen bacteria too, so they can work harder and digest more roughage. ■ See us now for the Wayne Program that will work for you . . . choose from our quality Wayne Feeds ... Wayne supplements and complete feeds to meet your needs . . . do it today!

GET ALL THE MILK YOUR COWS CAN GIVE!

USE WAYNE ANIMAL HEALTH AIDS TO KEEP YOUR LIVESTOCK AND POULTRY HEALTHY

ROHRER'S MILL R.D.1, Ronks

JE'MAR FARM SUPPLY INC. Lawn—Ph: 964-3444

H. JACOB HOOBER Intercourse, Pa.

HAROLD H. GOOD Terre Hill

GRUBB SUPPLY CO. Elizabethtown

E. SAUDER & SONS R.D.1, East Earl HERSHEY BROS.

Reinholds
WHITE OAK MILL
R.D.4, Manheim



MOUNTVILLE FEED SERVICE R.D.2, Columbia

DUTCHMAN FEED MILLS, INC. R.D.1, Stevens

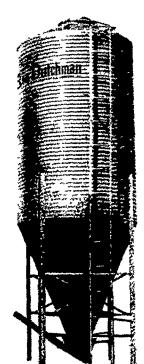
STEVENS FEED MILL, INC. Stevens, Pa.

PARADISE SUPPLY
Paradise

H.M. STAUFFER & SONS, INC.
Witmer

POWL'S FEED SERVICE R.D.2, Peach Bottom

# Biq Dutchman. 7' DIAMETER ROUND FEED BINS



### CONSIDER THESE IMPORTANT FEATURES AND BENEFITS

- \* Galvanized Legs with Pad
- \* Galvanized ngle Bracing
- \* Positive Lc on Cap
- \* Available with Ladder

\* Slide Shutoff and Pneumatic Fill

Hopper mouth accepts all three types of Big Dutchman take-off boots for Flex-Vey flexible auger system; Stor-Vey chain conveyor; or solid core 4-inch auger.

The large 22½ inch diameter opening in the hopper allows complete, free passage of feed to the take-off boot and delivery system. A 67-degree center-draw reduces bridging, keeps feed flowing down evenly.

Big Dutchman & A DIVISION OF U.S. INDUSTRIES INC.

#### EASTERN BRANCH

215 Diller Ave., New Holland, Pa. 17557

Phone 717-354-5168

