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HALES # HUNTER CO.

Franklin & High St. Palmyra, Pa. 17078 Ph. 717-838-1338

FEED LETTER

A valuable tool used by most feed companies to help their customers is feed programing. Let's take a look at the proceedure.

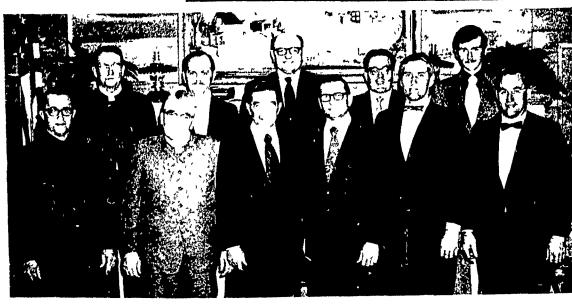
Your feed man shows up with plastic bags in hand to take samples of hay and silage. One blade out of the mow is selected, broken and about a one pound sample is taken. Then out of a silo, containing tons of silage, maybe a half pound sample is put in another bag. These go to a lab where a one gram sample is boiled in sulphuric acid. One gram, incedently is one 454th of a pound. After boiling the sample is weighed and subtracted from the one gram. Now we know how much nitrogen was in the sample. From this we calculate the percent of crude protein. From this we apply a factor and get the percent digestable protein. From this we know how much protein is in every bale of hay in that mow and each pound of silage in that silo, don't we? Oh, by the way, how many of your cows boil their feed in sulphuric acid?

KINDA MAKES A BODY WONDER, DON'T IT?



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Area distributors for Conklin products are shown here with company president Bob Conklin, first row, third from left. They are, left to right, first row: Wilbur Lentz, Neil Hochstetler, Conklin, James Wanner, Raymond Ebersole and James Lentz. Back row: Levi High, Paul Beiler, Joseph Miller, Nick Yoder and Raymond Zook.

Rohrer Places Second in Safe Tractor Driving Contest

Doug Rohrer, a senior vocational agriculture student at Manheim Central High School, won second place honors in the State FFA Safe Tractor Driving contest held in the Farm Show arena last Thursday evening. Doug is the son of Mr. and Mrs. Clinton Rohrer, Lititz RD2.

The Safe Tractor Driving contest is held annually during Farm Show activities. Con $testants \ compete \ in \ three \ general$ areas: a written examination in



'Borrowing neighbors usually take everything but a hint."-Herman Gross, Tricounty (Mo.) News.

safe tractor operation and maintenance; tractor driving skills which include backing a wagon into a stall with a two-inch clearance, after a precision obstacle course.

Doug had previously won Safe Tractor Driving contests at Manheim and Ephrata and during FFA Week at Penn State, which entitled him to compete at the Farm Show.

Doug gained his tractor driving skills from his experiences on the Rohrer's 130-acre beef farm and from his instruction in vocational agriculture. He maintains honor roll status in his courses in

Doug plans to become involved in the home farming operation following graduation

Local Conklin Group Meets

The Conklin Garden Spot Association held their first regular area meeting recently at the Plain and Fancy Farm Restaurant

Some 250 people attended the meeting to hear a speech by Bob Conklin, an author as well as president of the Minnesota based Conklin Co

Conklin The company manufactures lubricants cleansing agents and other chemicals for farm, home and industry

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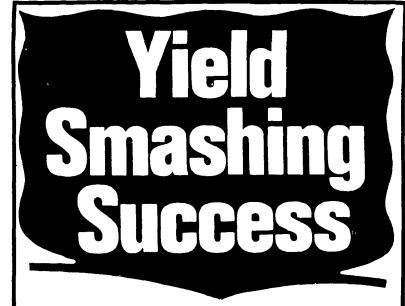
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