

Atlantic Breeders Gives Service Awards

Five Atlantic Breeders Cooperative members in Lancaster County were honored for their records of service at the cooperative's annual Christmas Recognition Banquet Thursday evening at the Stone Barn in Chester County.

B Robert Charles, Columbia RD2, received the National Association of Animal Breeders recognition for providing 35,000 first-service cow sales. He has been with Atlantic for 11 years and becomes the 33rd sales-technician to earn this award.

Two men receiving recognition for 20 years of service with the cooperative were C P Brantley, Manheim, and Milton M Brubaker, Brunnerville Road, Littiz.

Brantley received a gold

watch. He is manager of the Lancaster branch office and has provided over 24,000 first services.

Brubaker, who received a watch in 1966, has served on the Ayrshire Sire Committee for 20 years. He also served on the board of directors for several years.

Jay H Kauffman, Nolt Road, Lancaster, was honored for his record of 10,000 first services in his four years with Atlantic.

Melvin R Stoltzfus, Ronks RD1, was cited for his five years of service on the Guernsey Sire Committee.

Chester County Awards
Among those technicians serving the Chester County area and receiving recognition were

Theodore R Leofsky,

Coatesville RD1, award for 40,000 first services, with Atlantic 18 years. In 1968 he received the MAAB award for 35,000 cows.

Richard O Reiter, Coatesville RD3, for 10,000 first services, with the cooperative for four years.

Arthur C. Ehrhart, Rising Sun RD2, who services the southern Chester County area, 20,000 first services. He has been a technician for nine years, including previous employment with the AI cooperative in Maryland.

From Lebanon County, Ronald F Lerch, Lebanon, five years of employment award. He has over 13,000 first services.

Harvesting Is Going Mechanical

Predictions are that any fruit or vegetable crop that cannot be mechanically harvested will disappear from the consumers' shopping lists because of economic competition from fruits and vegetables that can be mechanized, according to researchers at the Rural Manpower Center at Michigan State University.

But, there are few items that are candidates for this disappearance, according to a special article in the current (December) issue of USDA's Farm Index magazine.

The article, "Farm Machinery Reaches Out," points out that new tomato harvesters boast

electronic sorters that eliminate 15 to 20 hand sorters now needed on current commercial harvesters; that a new cling peach harvester that shakes the tree, catches the fruit, and conveys it to the bin, needs a crew of 3 to 4 workers to do the work formerly done by 20 hand pickers; that a new asparagus harvester can take care of 6 acres per hour, doing the work of 400 hand laborers, and that a new tobacco harvester could cut labor costs in half — if larger acreages were made available.

x x x

The United States is the third largest importer of agricultural products. The United Kingdom is first and West Germany is second.

LIKE IT WAS



"I'm using the horse tonight, Paul! I told you we should become a two-horse family!"

Study Financial Records

Too many farmers are keeping records for income tax purposes and then filing them away without analyzing them.

An annual analysis of financial and production records can pay big dividends.

A money-in-the-bank situation can exist while serious business losses are occurring. The bank statement is a very poor measure of the profitability of the farm and the progress the farmer has made.

Many farmers have too few production units, livestock or acres, which leads to poor labor efficiency, or they have too much capital invested for the amount of income received. Therefore, they have a poor return on capital, labor and management. Poor crop and livestock production can

cause poor labor efficiency, low income and a low return on labor and management.

A first step in improving labor and management income is an analysis to determine what areas are causing low income.

The Pennsylvania State University Cooperative Extension Service has a program available to help farmers with adequate records to analyze their farm business. The program will calculate efficiency factors to assist in locating the weak points in the business.

Contact the Penn State Extension Service, 1383 Arcadia Road, Lancaster, for more information.

By Jay W Irwin,
Lancaster County
Associate Ag Agent

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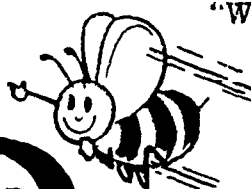
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