

New Wayne Feed Mill Announced



Lancaster Mayor Thomas J. Monaghan (left) chats with officials from Allied Mills of Chicago Tuesday at the site of the firm's new Wayne feed mill West of Lancaster. The Allied men, left to right, are: Roy E. Folck,

president and chairman of the board; Dick Psolla, regional sales manager, and Don Staheli, vice president and general manager of Wayne Feeds Eastern Division.

Allied Mills of Chicago this week announced construction of a \$12 million feed plant in Lancaster County to produce a full line of Wayne live stock and poultry feeds.

The new plant will serve Wayne feed dealers and live-stock and poultry producers in Eastern Pennsylvania and Eastern Maryland and parts of New York, New Jersey, Delaware and Virginia, according to Roy E. Folck, Jr., Allied president and board chairman.

Allied is aiming for a June 1 completion of the feed center at the Lancaster Hemphill Industrial Park, Folck said.

Folck was at the new construction site Tuesday for an official announcement of the new facility. Lancaster Mayor Thomas J. Monaghan also participated, along with many of the Allied officials and salesmen who will be working in this area.

Later, the group held a luncheon at the new Hilton Inn in Lancaster, at which representatives of various business, banking and civic organizations and the press were present.

In 1964, Allied was the first company to erect a plant at the industrial park. It presently has a warehouse, bulk station and offices there.

To be one of the most modern and automated in the industry, according to Folck, the new feed mill will have a capacity of over 80,000 tons per year. About 10 new jobs will be created by the plant.

Allied Mills operates more than 30 feed mills in 37 states. Folck said the company has a major role in the production of broiler and poultry meat and owns Baronet Corp., the largest marketer of small leather goods in the United States.

Donald L. Staheli, vice president and general manager of Wayne Feeds eastern feed division, said the new mill is designed for economical production and loading of bulk feeds.

"The strong emphasis today," he said, "is on the use of bulk feeds. The cost savings to the producer in handling feeds in this way is significant and there is no question that bulk handling is the direction of the future."

Staheli said approximately 10,000 square feet of warehouse space in the new building will be used for storage of raw materials as well as storage of finished feed.

The mill's all-weather loading area, he said, will accommodate as many as three dealer trucks arriving simultaneously. The bulk receiving area, he added, will accommodate 50 to 100-ton railroad cars moving raw ingredients into the new mill.

Penn Dairies Honors 3 at Sales Conference

Three area men were honored recently at the eighth annual sales conference of Penn Dairies, Inc.

Ivan C. Miller, 2015 Pine Drive, Lancaster, received the Milk Branch of the Year Award. Manager of the Lancaster milk branch, Miller was formerly general manager of Cream Top Dairy and joined Penn Dairies in 1967 when the two firms merged.

Charles W. Boehringer, Reinholds RD1, was named Ice Cream Salesman of the Year. He joined Penn Dairies in 1950.

Edwin P. Woodward, West Grove, received the Special Recognition Award of the Wholesale Milk Dept.

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