

# Farmers Advised To Study

(Continued from Page 9)

story, although the signs will guarantee that he'll write his story with even more anti-farmer bias. I understand that some growers have forbade their workers from visiting workers on other farms — presumably to keep them from exchanging information. A rather naive way to deal with workers whose

jobs depend upon them being migrants!

If we've got conditions in agriculture that can't stand the light of day, let's clean them up. A "no trespassing" sign only confirms our guilt.

But an effective public relations program demands much more. It demands that we develop a sincere interest in the other man's problems. Dale

Carnegie said it all: To make a friend, you must be a friend. You must be sincerely interested in the other person.

Our association of farm magazine editors held its summer meeting in Washington this year, and for two days we heard a steady parade of Congressmen, Senators and USDA officials. All bore the almost identical message: That it's a whole new ball game in Washington this year.

"The day is gone when Congress will pass a farm bill which helps only farmers," Senator McGovern told us. "In the future, we must tie our farm programs to more popular causes such as the environment, the fight against hunger or relieving congestion in our cities." In other words, if we hope to be understood, we must understand.

## ● Vintage (Continued from Page 2)

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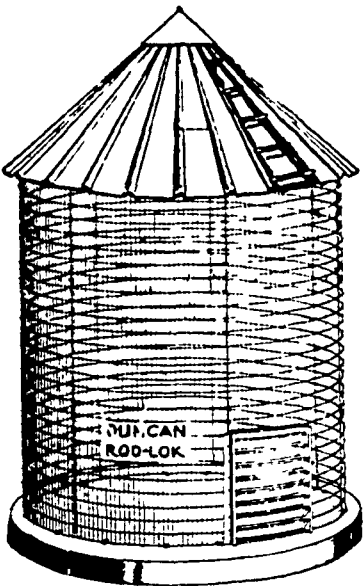
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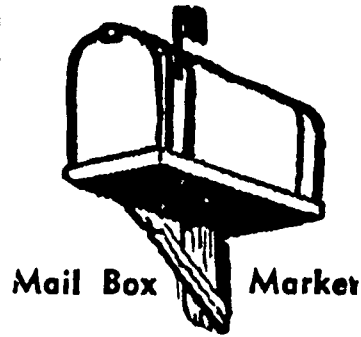
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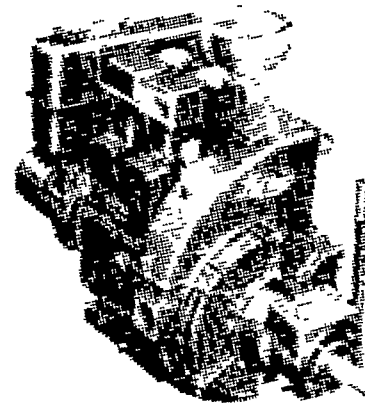
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