

above and beyond some \$1.900,-000 that is anticipated during the coming year," according to Robert S Turner, president, American Dairy Association and Dany Council of New York. Turner said, "An increasing

number of danymen who formerly were not participating in our milk promotion and educational piograms have now come to realize that the nonbrand piograms are an important part of the over all marketing of their milk

'This year so far, we are receiving less negative responses to the positive letter than at the same time last year. It is very satisfying to see this positive attitude taking place in the milkshed "

(Under a positive letter program, the dairyman receives a letter asking him to allocate a poition of his milk income for promotion of milk and milk products The farmer agrees to the deduction if he does not retuin the letter, but must return the letter to reject it)

Turner commued, "I think in addition to knowing that milk promotion and education plays an important part in the overall marketing program, the fact that the money has been spert wisely in obtaining as much productivity as possible is an important reason that more dairymen are participating

"While on the surface, it would seem as though milk are sales of other beverages that, according to recent information, have also shown a general decline in the Federal Order 2 market

"However, on the positive side of the picture, we know that with enough funds available to do an expanded job of milk piomotion and education in Federal Order 2 sales can definitely be increased In addition to the USDA-ADA test that was conducted we have visual pioof in such markets as Kentucky Virginia, Arizona and others that show beyond a shadow of a doubt that if the light amount of money is expended sales of milk and dany products will definitely inciease

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MAY 16, 1970 SATURDAY, 12:30 SHARP

along Schoeneck Road, Lancaster County, Pa.

60 HEAD 31 Milking Age, 10 Bred Heifers for Fall freshening, 18 year old to calves, 1 service age bull 30 day tested for interstate shipment, vacc, DHIA Records, classified Rolling DHIA Ave 30 head 13,322 milk, 518 fat, 3 89% 3 can Dairy Association and Dairy year Ave. 13,741 milk, 516 6 fat with individual records to 21,613 lbs of milk, good number have milked 80 lbs a day Popeye Roburke Fern Pet w-21,613 milk, 774 tat, 365d, 9 yrs sells along with her 2 Ivanhoe granddaugnters A sample of cows selling Dtr of Dean Imprinter, "G P 83" 6 yr, 280d, 16,581, 652, 3 9%; Dtr. of Black Gold, "G P " 3 yr 326d, 15,-505, 686, 4.4% due in July, Dtr. of Master Prince 6 yr, 271d, 15,257, 632, 41%, Dtr of M & H. Ivanhoe, She V.G. 85, 4 yr 297 d, 13,900, 544, 3 9% due July; Dtr. of Posch Sov. Ivanhoe 2 yr. 346d, 14,548, 493, 3.4% Sires represented. Posch Sov Ivanhoe, 16 dtrs., Milk and Honey Ivanhoe 5 dtrs, Performer 2 dtrs., Fair Hill Ivan Marc 2 dtrs, Penstate Ivanhoe Star, Lassie Leader, Osborndale Ivanhoe, Emperor Duke Archie Many due throughout Summer and early Fall, many 1st and 2nd calf heifers. "Be sure to take advantage of this opportunity " Catalogs Available.

Lunch Available

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"With more and more damymen becoming a part of Ameri-Council of New York, we are going to continue to move forward, but we still must realize that it is going to take a total effort of many, many more dollais to meet the competition for our share of the consumer's dollar," Turner said

Taxes Take Toll

This year, the average American will have to work two hours and 43 minutes of an eight-hour day to meet his taxes, the Tax Foundation figures That's nine minutes a day more than last year

By contrast, the worker can eain his glocelles and cigarettes in 59 minutes a day and his housing in 57 minutes

That means it'll take him longer to pay his taxes than to provide the basic essentials both food and shelter