

## Prune Your Rose Bushes

Roses led all other cut flowers in the state in wholesale value last year, according to the Pennsylvania Crop Reporting Service.

The PCRS gave this breakdown of wholesale values of cut flowers grown in the state in 1969:

Roses, \$67 million; carnations, \$3 million; standard chrysanthemums, \$1734 million; pompon mums \$17 million; gladioli, \$99,000

Pennsylvania, the PCRS said, was second in the nation in the production of roses (topped only by California), third in carnations and pompon mums and fourth in standard mums

### Grain Supplies Steady

National stocks of the four feed grains (corn, oats, barley and sorghum) on April 1, 1970, totaled 116.5 million tons — slightly more than the 116.0 million tons a year earlier. Increases in oats and barley more than offset declines in corn and sorghums, according to the USDA Crop Reporting Board.

# Antiquing with Joel Sater



## British Antiquers Take Their Business Seriously

British antique dealers tend to cluster together, more than do their American counterparts. One of their favorite methods is to get together as a group, rent a big empty store-room, and divide it up into innumerable little stalls and booths open every day. Each booth is owned and operated independently by a separate dealer. Though this is done in America too, we do it mostly on an occasional basis, renting booth space at regular weekly flea markets or irregular, heavily promoted antique shows. Much of the reason for this is that most British antique dealers take their business quite seriously and are in it as a way to make a living. Perhaps 75% of the antique dealers in the

United States are part time dealers deriving their primary incomes from other sources like school teaching, working in government jobs, practicing a profession while the wife operates a little antique shop on the side porch.

With many American antique dealers it is more of a hobby than a serious business venture. Not so the British, almost all of the hundreds of antique shop owners I know over there are in the business full time.

In London especially, there must be at least thirty of these cooperative antique marts. And, though most of the marts open Monday through Saturday from



I examine a stoneware water crock labeled "Atkins Patent Filter" at the Antique Supermarket on Barrett Street in London. Looking on are Rita Smith, John Jenkins and Esmee Kirkland, all dealers at the mart.

10 AM to 6 PM, the individual stall holders tend to come and go as they wish.

"We work together," Esmee Kirkland, who has a stall at the Antique Supermarket, told me. "If I want to go out buying I'll just tell John or Steve Ropei or Rita or one of the other dealers to tend my booth. If they make a sale while I'm away I pay them a small percentage commission. They do the same if I tend their booth."

And that brings up another point of difference between us and them, they mark the price on everything. In all the hundreds of shops I visited I can't remember ever picking up an item and finding it unmarked. I must admit, I liked that.

Among the other excellent and exciting antique marts are The Chelsea Antique Market, Kings Road, The Antique Hypermarket, very fine quality antiques on Kensington, High Street, The Kensington Market, across the street, a real wild

place mixed up with crazy hippy type displays and antiques. I'd guess about 150 stalls on two floors, great fun and good for gifts as well as antiques if you want something different to take back home. The London antique marts are all musts for antiquing because they offer a wide variety and most things are in fine original or restored condition.

For a copy of my new brochure ANTIQUING TOURS OF ENGLAND send your name and address to Box B, Marietta, Pa. 17547.

### FIRE SAFETY MEETING

Glaxland FFA Chapter will hold a meeting open to the public on "Fire Safety" at Blue Ball Fire Hall at 8 p.m. Monday.

A representative of the Lancaster City fire department will show a movie on fires and speak on statistics and general fire safety.

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