

Weekly Poultry Report

Light Type Hens 8½-11½ M 11-11½c in Pennsylvania, mostly 9-10c in New Jersey Heavy Type Hens: Tfewr.

Lancaster Farming, Saturday, February 7, 1970—3

Delmarva

Ready-to-cook movement improved slightly over midweek, however still less aggressive than desired in some quarters. Less-than-trucklot prices generally unchanged though product held with more confidence than earlier in the week. Slaughter today heavy however live supplies continue ample.

Negotiated trucklot prices 2-3# ready-to-cook broiler/fryers for delivery next week: U.S. Grade A Tfewr; Plant Grade 26½-27c. Pool trucklot (Friday arrival at terminal markets):

U.S. Grade A 27½-29½ M 27½-28c; Plant Grade 26½-28 M 27c. Special packs including 1¼-2, 3½ # sizes Tfewr.

Eastern Pennsylvania And New Jersey

Prices of light type hens held unchanged to ½c lower. Demand while fairly good was less aggressive than in past weeks. Offerings generally ample for needs with bookings for next week or two Demand only fair for adequate offerings of heavy type hens. Prices paid at farms:

Fogelsville

February 3, 1970

(Prices paid dock weights, cents per lb, except where noted)

HENS heavy type 9½-23 mostly 13-18, PULLETS 27-31; ROASTERS 21-36, DUCKS 26-39½; DRAKES 35-39; RABBITS 31-46 mostly 35-40; GUINEAS 73-85½; PIGEONS (per pair) 1.05-1.80 mostly 1.05-1.25. TOTAL COOPS SOLD: 476.

Wilbur Seipt Pennmarva's New President

Wilbur Seipt, Lansdale, Pennsylvania, president of Inter-State Milk Producers' Cooperative, was elected president of Pennmarva Dairymen's Cooperative Federation, Baltimore, Maryland. Seipt replaced Herbert W. Wessel, Jr., as president of over 5,100 dairy farmers from Pennsylvania, New Jersey, Delaware and Maryland.

Seipt was elected president January 20 during the Second Annual Meeting of the Pennmarva delegates. The new president stressed the need of "dairy farmer unity" and humbly previewed the "decade of the 70's".

The election results include President, Wilbur Seipt, Lansdale, Pa. Vice-President, Walter A. Martz, Frederick, Md.; Secretary, Paul E. Hand, Warminster, Pa.; Treasurer, Boyd M. Cook, Baltimore, Md.

Weekly New York Egg Mkt.

From Monday, February 2nd to Friday, February 6th

| | Mon. | Tues. | Wed. | Thurs. | Fri. |
|--------------|------|-------|-------|--------|------|
| WHITE | | | | | |
| Fcy Ex Large | 57 | 56 | 56 | 56 | 56 |
| Fcy. Large | 56 | 55 | 55 | 55 | 55 |
| Fcy. Mediums | 55 | 53 | 51-52 | 51-52 | 52 |
| Fcy. Pullets | 47 | 46 | 45 | 45 | 46 |
| Fcy. Peewees | 36 | 36 | 36 | 36 | 36 |
| BROWN | | | | | |
| Fcy. Large | 58 | 57 | 57 | 57 | 57 |
| Fcy. Mediums | 55 | 53 | 53 | 53 | 53 |
| Fcy. Pullets | 47 | 46 | 45 | 45 | 45 |
| Fcy. Peewees | 36 | 36 | 36 | 36 | 36 |
| Standards | 52 | 51 | 51 | 51 | 51 |
| Checks | 36 | 35 | 35 | 35 | 35 |

Trend Medium and Pullets generally cleared. All sizes are full ample for trade needs and surplus showing at some points.

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Fowl Marketing Research Is Being Studied At Meetings

Results of special research into fowl marketing will be considered at a meeting for six Midwestern State Farm Bureaus called by the American Farm Bureau Federation for February 23 at the Sheraton-O'Hare Motor Hotel near Chicago's O'Hare Airport.

Pennmarva Dairymen's Cooperative Federation, Inc., was organized July 1, 1968. The 3,200 members of Inter-State Milk Producers' Cooperative are part of the more than 5,000 Pennmarva Federation members.

Similar meetings have already been held in Philadelphia, Atlanta, and Little Rock for State Farm Bureaus in those areas.

A marketing study was conducted by AFBF's research division, during the summer and fall of 1969 following a request from State Farm Bureaus looking for improved methods of worn out or spent laying hens, helping egg producers market commonly referred to as "fowl".

Marketers of fowl are evidently caught in a vise, according to the study report. "On the one hand, through increased competition, broilers have been substituted for fowl on the fresh market and to some extent in processed products. On the other hand, the few fowl buyers remaining have the upper hand when dealing with widely scattered egg producers," the study said.

On the basis of their study of programs developed by the Massachusetts and Texas Farm Bureaus, the researchers concluded that a coordinated program of orderly marketing can improve this situation.

THE AFBF STUDY found three major factors leading to low farm prices for fowl: (1) low farm price of competing products such as broilers, turkeys, and other meats; (2) uncertainty or lack of continuity of supply to processors; and (3) lack of bargaining power at the producer level.

The study showed three basic outlets for fowl: (1) the fresh market, with a small and limited

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● Lancaster

(Continued from Page 2)

Gilts mostly 100 higher, Sows scarce

CLOSING SALES BARROWS AND GILTS — US 1-2 205-230 lbs 31 00 31 50, US 1-3 195-240 lbs 29 85-30 35, US 3-4 270-280 lbs 28 10-28 60

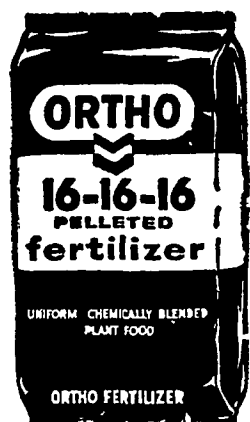
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Federally Inspected Livestock Slaughter

(For week starting February 2, 1970)

| | Cattle | Hogs | Sheep |
|-----------------------|---------|-----------|---------|
| First 4 days | 459,000 | 1,118,000 | 142,000 |
| Same period last week | 437,000 | 1,111,000 | 157,000 |
| Same period last year | 453,000 | 1,214,000 | 156,000 |

Estimated daily livestock slaughter under Federal Inspection.

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