Shuman Likens Government Farm eral farm organization, said that **Payments To Welfare Checks**

Charles B Shuman, president "to add farmers to the welfare of the American Farm Bureau rolls."

of the American Farm Burcau roun. Federation, this week said that Shuman, addressing Farm Direct payment provisions, themselves an admission that "themselves an admission that the organization would "fight Bureau members from 49 states "themselves an admission that with every resource available" and Puerto Rico attending the the net effect of governmentattempts by supporters of pres- Golden Anniversary annual meet- managed production, pricing and ent government farm programs ing of the nation's largest gen-marketing was to reduce the

vision of the present farm pro-

gram with its welfare-type payments would mean permanent poverty for American farmers "

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INT. 46 BALER

Was \$685. NOW \$485. INT. 33 LOADER for Utility tractors (Unmounted) Was \$250. NOW \$195.

INT. 2001 LOADER for Utility tractor (Unmounted) Was \$685. NOW \$500.

INT. 10-A DISK HARROW Was \$150. NOW \$110. FARMALL 300 TRACTOR with F.H., I.P.T.O., TA. A real buy. Was \$1400. NOW \$1275.

FARMALL 350-DIESEL with Fast Hitch and I.P.T.O. Was \$1600. NOW \$1495.

FORD 9N TRACTOR with loader. Was \$750. NOW \$500.

FARMALL CUB TRACTOR with Standard Drawbar and Touch Con-Was \$895. NOW \$750. trol.

FARMALL 460 TRACTOR with Fast Hitch, I.P.T.O., TA.

Was \$2600. NOW \$2400.

INT. 460 UTILITY TRACTOR with Fast Hitch, I.P.T.O., T.A. with U-34 H.D. Loader. Was \$2475. NOW \$2275.

FARMALL 656 HYDROSTATIC TRACTOR, loaded (Demonstrator). Was \$7865. NOW \$5800.

H & M 240 CULTVATOR Was \$75. NOW \$25.

255 CULTIVATOR for 300, 400, 350 or Was \$150. NOW \$75. 450 tractors

J.D. 4-F TRIP BEAM PLOW Was \$400. NOW \$295.

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Lancaster Farming, Saturday, December 13, 1969-9

prices to faimers," have caused tracts, and the rapid expansion farmers to be dependent on of contractual production, has Congressional appropriations for proved the need for a strong much of their income, Shuman organization of producers "to explained

look upon these payments in the said same light as they look upon welfare payments to the poverty cured by arbitrary or revolutionstricken. This means that limita- ary action. It comes gradually as tions on the amount paid to any producers gain better underone producer will be imposed standing of the market factors and eventually ASC 'case work- and develop the skills which are ers' will supervise the spending required to balance the price of these 'welfare' checks," he making powers of the buyers said.

out the government programs ing process In this way, the comover a period of time and to petitive market will function cushion the impact on farmers more effectively and there will during the adjustment period," be decreasing demands for govthe farm leader said.

Shuman expressed optimism pilces," he said for the future of agriculture, predicting that "the next few years will bring a change in direction, tion to seek an easy way by "leta change in the attitude of peo- ting the government do it" Reple toward government and new cent experiences in other counhope for faimers as they seek to tries has shown government marproduce for consumer markets keting boards and other marketrather than government storage.'

tion to the problem, he said plained. 'The challenge that confronts us is to use our resources in gh voluntary membership in the such a way as to capture the initiative - to take the authority for production, pricing, and marfederal government and place said. these responsibilities on the shoulders of farmers.

"Until farmers themselves organize in such a way as to be able to adjust supplies to the needs of the market, they will be plagued with recurring surpluses and wide price fluctuations.

"Supply management is a valid objective but government supply management has failed miserably because the politicians in charge always try to please consumers rather than farmers -95 percent versus five percent," he said.

"I believe that we are on the verge of developing the capacity for farmers, through their Farm Bureau marketing associations, to manage supply," he said.

Experience already behind the organization in the use of con-

negotiate for price and other "Consumers and taxpayers terms of sale" with buyers, he

"Market power cannot be se-

"Farmers must develop the The only practical way of ability to take their full share of 'getting unhooked'' is "to phase responsibility in the price makernment intervention to manage

In developing "market power", Shuman warned of the temptaing control devices to be ineffective and unsatisfactory from Farmers have found the solu- the farmers' standpoint, he ex-

Building market power "throumarketing association is a slow process, but it will prove more effective than any compulsory keting decisions away from the marketing arrangement," he

> Shuman described attempts to (Continued on Page 10)



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