



EPHRATA FFA STUDENTS are honored by the Baron Stiegel Lions Club, for their achievements in State Meats and Dairy judging competition. (left to right) I Luther Ober, President, made \$10 check presentations to Rick Pfautz, Nelson

Weaver, Clark Stauffer and J. Calvin Zimmerman, to help defray expenses for their trip to Kansas City to the National FFA Convention. The boys will be judging at the National level at the convention. See story on Page 1.

Be Cautious Of The Salesman At Your Door

Door to door selling is stronger today than ever according to B. Wayne Kelly extension farm management specialist of The Pennsylvania State University. Some companies who sell only in this fashion have high standards and operate with unquestionable integrity. Others are trying to ride through on the honesty legitimate industries have shown.

It's not always easy to know which salesman to open your door to and which one to close it on. However, several screening devices can serve as guidelines, says Kelly.

First ask to see the salesman's identification from his company to be assured of his integrity. Then find out what product he is selling and let him in the house only if you're interested in the product.

Listen for false claims. If he says that he's taking a survey, or is an educational consultant, or "you have been selected," listen with suspicion. Many salesmen of this type claim to be selling for a church organization or donating to a needy cause.

Ask questions about the product. How does it work? Is there a guarantee? How long will it last? How does it compare in price with the same item in a reliable retail store? If you decide you want the item, be sure of its cost, advises Mr. Kelly. If you pay cash, ask for a detailed receipt. If you buy on the installment plan, be certain you understand all the payments involved.

When a sale requires a contract, read every word of it and ask a trustworthy person to read it before you sign the contract. Once you sign your name, you've promised to fulfill everything on the contract, even the fine print, Kelly adds.

Pull Weeds During Fall

It is a good practice to pull those pesky weeds now, remind extension ornamental and vegetable specialists at The Pennsylvania State University. Each weed that goes to seed could mean 5,000 or more weeds next year. By getting rid of them now, you should have a better garden next year.

PUBLIC SALE OF COMPLETE HOLSTEIN DISPERSAL

2 Miles Northeast of Elizabethtown. Go East From Route 230 at Aunt Sally's Kitchen on Mill Road, on the former Henry Hess Farm. Follow signs.

MONDAY, OCT. 27, 1969

11:30 A. M.

93 HEAD OF REGISTERED & GRADE HOLSTEIN DAIRY CATTLE

42 MILK COWS, ONE HALF REGISTERED,
51 HEIFERS, MAJORITY REGISTERED,
10 HEIFERS DUE NOW TILL CHRISTMAS,

26 - 6 MO. TO 24 MO. OF AGE, 14 - UNDER 6 MO. OF AGE

12 Years of ABC and Curtis Breeding, O S 5 Years Average
13 500 M 500 Fat Calfhood Vaccination Health Chart Sale Day

SALE HELD UNDER COVER.

Cows in herd have milked up to 100 lbs per day

Rosetta Reg Skylighter Dau	6 Yr	305 D	15,260 M	538 F
	5 Yr	305 D	18,499 M	683 F

2 Daughters Selling, 1 by Astronaut, 1 by Lockway Lucifer W
Ivanhoe and 1 Granddaughter by Lucky
Sheryl Reg Sequoia Dau 5 Yr 305 D 16,524 M 568 F

Sheryl has 3 Daughters Selling — Milk and Honey Due in
November and Twin Daughters by Astronaut
Pat Reg Sequoia Dau 5 Yr 305 D 15,017 M 549 F
Pam Reg Cochran Gen Dau 3 Yr 305 D 15,978 M 540 F
Queen Gi 4 Yr 305 D 15,998 M 572 F

Sandy and Cindy from a 2 times 20,000 lbs Dam Sally and 2 Grand Daughters

Selling Lytle Lucifer Everlasting Luck 1531531 Born July 25,
1967 Sire Don Augui Everlasting Design 86 pts His Dam Rose
sold for \$6,100

Grand Sire Don Augui Design Homestead with 43 Daughters A
plus on milk 1708 lbs

Lucks Dam Aggie Della Lucifer	11 Yr	364 Da.	24,635 M	973 F
Lifetime Prod			234,382 M	9370 F

Many Cows and 10 Heifers now in service to Luck

Also selling 12 Daughters by Luck

Other Sires represented — Ivanhoe Jack, Smith Holm Lu-
cross, Romandale Dividend Performer, Posch Sovereign Ivanhoe,
Athalone Leader, Penn State Star Man, Ivanhoe, Citation Cham-
berl Marshall and others

2 Surge SP 11 Pumps, 2 - 50 lb Pails with Narrowbore, 3 - 40
lb Pails, Schlue Dumping Station, Stainless Steel Double Tubs, 2
Carrying Pails, Approximately 175 Tons of Corn Silage on Cover-
ed Pile to be sold in lump

TERMS BY

CLAIR NISSLEY

Executor of the Estate of J. Luke Nissley

Kreider and Diller, Auctioneers
and Sales Managers
Wenger & Byler, Attorneys

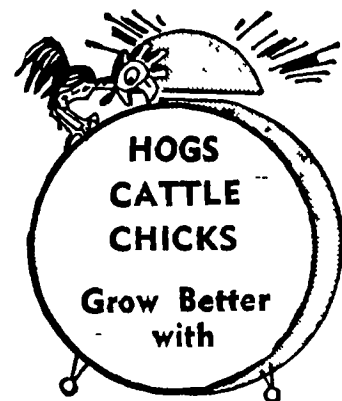
LUNCH FURNISHED

Consider Beef Chuck A

Good Buy

Beef chuck is a meat cut full of value and you may find it frequently on sale, points out Harold E. Neigh, Penn State extension consumer economics specialist. When you buy a pot

roast, get a round-bone or arm-bone chuck roast and have it cut extra thick. For one meal, cut off a boneless piece from the round end of the roast for beef stew, cut a piece from the center for a one-meal pot roast, and split the remaining piece for Swiss steaks.



PIONEER FEEDS

Local Farmers Know a Good Feed When They Try It!



ELMER M. SHREINER

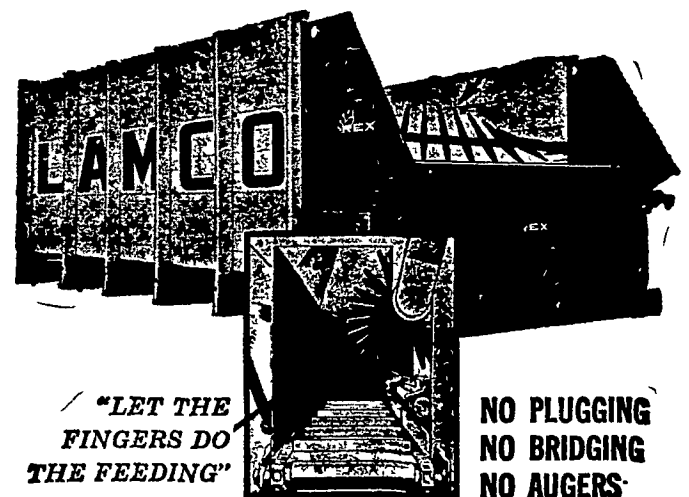
Trading as Good's Feed Mill
Specializing in DAIRY & HOG FEEDS
New Providence, Pa.
Phone 786-2500

HERE ARE 6 WAYS WE COULD SKIMP ON THE FAMOUS LAMCO FORAGE BOX

1 Use a Jerky Ratchet instead of SMOOTH WORM DRIVE

2 Replace our Safe Heavy Duty Outfeed Apron with a dangerous auger.

3 Use common beater in place of our Spiral beater which peels off the material. No Bunching — No Plugging



"LET THE FINGERS DO THE FEEDING"

NO PLUGGING
NO BRIDGING
NO AUGERS

4 - Skimp on a Plain open Jaw transmission in place of our Protectively enclosed unit.

5 - Replace our Positive expensive worm drive with open gears on our Lower Beater Drive

6 - Use ordinary soft wood for our main Stringer and Cross pieces instead of Strong Oak.

BUT...

We won't skimp — We know how valuable Farmers' time is in the Harvest.

Lamco is Safe — Smooth and Trouble free

KINZER EQUIP. CO.

Your Equipment Center in Lancaster County

Box 23, Kinzer, Pa.

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