### A View From The Governor's Office

By Gov. Raymond P. Shafer

action to prevent and crack down this year on any fraud or potential fraud. The reforms we are making an the State's public assistance are part of my Administration's program.

lishment of a 20-member field is maintained and that the possiauditing team to travel through- mility of fraud is eliminated. out the State checking on the ments.

dition, the Department of Public June, 1968, to January, 1969. Welfare has established new profraud in the system.

es of fraud in the issuance of dieds of these cases. emergency public assistance

### Fertilizer Industry

A fertilizer industry leader sees a "period of promise" ahead for his industry, but success, he indicates, hinges on attention to better marketing, better business practices and better handl-

Chairman, Board of Directors. National Plant Food Institute, spoke this week at the 12th annual Northeast Fertilizer Conference.

marketing programs must be oriented more toward customer. mercial farmer with yesterday's marketing skills." This means, indicated Turbeville, that, more than ever, success or mediocrity of a fertilizer business outlet will center on dependability, knowledge and initiative of the local dealer, not only in selling, but in servicing each account and following up on every sale

The annual conference is sponsored by NPFI in cooperation with northeastern land-grant universities

### Pennsylvania Tobacco Prospects Improve

Seedleaf tobacco for 1969 is forecast at 380 million pounds, and increase of 1 percent from the August 1 estimate If the current forecast materializes, the crop will be about 1 percent larger than last year's but 16 percent less than the recent 5-year aver age production.

1,900 pounds per acre, 100 pounds higher than 1968 and about 110 above average.

Tobacco harvest began as early as the last week of July and nearly all producers began cutting at least two weeks earlier than normal Tobacco leaves were generally large and heavy. Curing weather during mid-August was ideal with low humidity Because of the heavy crop, a lot of good weather will be needed to prevent shed burn.

This Administration is taking checks in Philadelphia earlier

determination to make certain Last week, I approved estab- that the integrity of our system

On April 7, we called in the assuance of public assistance pay- certified public accounting firm assistance are issuing checks on- asking for public assistance in- checks. ly to those who qualify. In ad-creased by 289 percent from

cedures to help us guard against an investigation into the charges phia County Board of Assistance. of then Auditor General Grace

charges indicates thus far that verify immediately that a check from the Public Welfare Departthere are 26 cases in which more has been mailed to a recipient ment and the Governor's Office made to a recipient However, I ceipt of assistance. am advised there is a strong irdication of fraud in many of them.

es in which there was one dupli- ures of the Philadelphia office, exist but discovered none cate payment made to the recipients. In 49 of these cases, restitution was recommended by taking the duplicated amount out of future payments to the recipients. In one case, prosecution has been recommended.

As a result of this investigaof Peat, Marwick, Mitchell and tion several changes already The major purpose of this Company, in Philadelphia, after have been made by the Departteam will be to make certain the statistics showed that emergency ment of Public Welfare to imlocal county boards of public fund payments to Philadelphians prove the system of issuing all

> First: Emergency checks are issued only from the Executive In addition, we also launched Director's Office of the Philadel-

Second: A complete register These new procedures are the Sioan that more than 800 Phila- of all checks forwarded to the result of an investigation into delphians had received duplicate Treasury Department for mailthe reasons for the rapid rise in public assistance payments. She ing to recipients is mailed daily public assistance rolls and charge charged fraud existed in hun- to the Philadelphia County Board of Assistance. This makes

Our investigation into these it possible for the Board to and a team of systems analysts than one duplicate payment was and prevents claims of non-re- of Administration has been assigned to implement them

Third: The firm of Peat, Mar- The firm also made a review wick, Mitchell and Company has other county board operations recommended 16 ways to im-throughout the Commonwealth In addition there were 50 cas- prove the methods and proced- to determine if similar situations



## Success Seen For

ing of customer credit.

W. J. Turbeville, President, Agrico Chemical Co., and Vice

He pointed out that fertilizer less toward products, and added "you can't sell tomorrow's com-

Turbeville sees "an expanding realization among industry toward need for better business practices in all areas, from better profit-loss statistics to handling customer credit" NPFI, he indicated, is set to help industry in developing programs to improve business data collection and knowledge of credit use for benefit of both industry and its cus-

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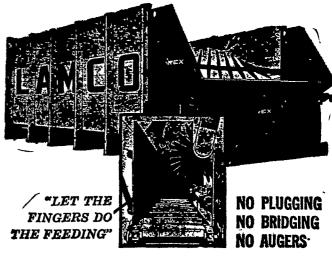
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