

ZIMMERMAN HERD LACTATION AVERAGE 4-68 18,372 LBS. MILK 707 LBS. FAT 3.8 TEST

We talk about herd averages and what they mean, or what their worth is. Can one measure the value of offspring in **just** dollars and cents? When a herd produces and reproduces and the herd average goes up every year the profit goes up and so does the value of the herd.

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Paul B. Zimmerman was given an award for the highest classified in Pa. (105.6% BAA) for 30 to 50 cows. Pauls' herd was chosen **one** of **four** herds to be visited by a tour of members of the Italian Holstein Assn. D. E. Horn & Co. Inc. is proud to play a part at Cocalico Farms. We would like to commend Paul Zimmerman on the fine

job he has done with his herd and the REFLEC-TIONS he will lend to the Dairy Industry.

The Zimmerman Herd Is Fed Hornco Uni-Pel Flaked Dairy Exclusively. "More <u>Top Dairymen</u> Are Feeding Uni-Pel" — Should You Be?

D. E. HORN & Co., Inc. York, Pa. Ph. 854-7867

"50 Years Helping Produce Petter Food Products"