

Garden Spot YF Meeting To Feature Business Etiquette

The Garden Spot Young Farmer Chapter will conduct an adult farmer meeting on January 28th at 7:30 p.m. in the Garden Spot High School Agriculture classroom. The topic will be "How Are You On Business

Etiquette?" The meeting is designed to point out some mistakes made by farmers in all types of dealings and give tips on how to maintain good business relationships. Since the farm wife plays a big part in the farm business by answering the phone, taking messages, writing letters, greeting salesmen, etc., Young Farmer wives are invited and encouraged to attend.

Three guest speakers will highlight the program. They will be: Mrs. Regina Euker from the Bell Telephone Company, Mrs. Barbara McLaughlin, Business Education teacher at Garden Spot High School, and Mr. Robert Immel, Business Relations Department of New Holland Machine Company.

The following questions will be asked: When your wife takes a phone message, does she get all the facts? How do you say "no" to a businessman? Do you dread writing a formal business letter? Do you put your large purchases up for bids?

These questions and others will be answered as Mrs. Euker presents a demonstration using a special telephone on how to use the telephone correctly and politely; when Mrs. McLaughlin illustrates some common mistakes made in ordinary business writing and gives some simple, general rules to follow; and when Mr. Immel discusses how the farmer can do a better job of dealing with businessmen.

With today's farmer becoming more and more of a businessman, he must be aware of the importance of good business relations.

Local farmers, wives, and farm businessmen are invited. Refreshments will be served.

Chicago

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mainly cows. Overall finish of slaughter steers was not much different than a week ago with 11 percent prime and 75 percent choice. This compares with 10 percent prime and 73 percent prime last week, and 9 percent prime and 75 percent choice a year ago. The percentage of good grade slaughter steers this week is expected to be about the same as last weeks 13 percent, largest since last May. Average cost and weight of slaughter steers were estimated at 29-25 and 1155 lbs., compared with 28.97 and 1147 lbs. last week and 26.74 and 1151 lbs. a year ago. Heifer supply mostly average good to average prime weighing 850-1050 lbs.

SLAUGHTER STEERS

On Wednesday, prime 1150-1375 lbs yield grade 3 and 4 31.00-31.75, with two loads at 32.00, mixed high choice and prime 1100-1425 lbs 30.00-31.25, choice 950-1400 lbs. yield grade 2 to 4 28.75-30.00, mixed good and choice 27.75-29.00.

SLAUGHTER HEIFERS

On Monday, prime 1000 1050 lbs. yield grade 3 and 4 29.50 29.75, small lot around 1125 lbs at 30.00. On Wednesday, mixed high choice and prime 950-1025 lbs 28.75-29.25, choice 850-1025 lbs yield grade 2 to 4 28.00 28.75, mixed good and choice 26.25-28.00.

CALVES

January 20, 1969
Receipts of 100 calves sold steady. Choice and Prime 42-47-50, Good and L. Choice 37-41 50; Standard 31-36 50, Common 20-30 50.

Farm Calendar

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del, Vet., Penn State on Swine Diseases).

7 30 p.m.—Lancaster County FFA Chapter meet, Warwick High

7 30 p.m.—Manheim Young Farmers meet, Vo-Ag Room.

Tuesday, January 28

7 30 p.m.—Manheim Young Farmers meet, (small engines) Vo-Ag Room.

7 30 p.m.—Garden Spot Young Farmer meet, Vo Ag Room.

7 30 p.m.—Ephrata Young Farmer meet (Farm Management) Vo Ag Room

7 45 p.m.—Northeast Area 4 H Tractor Club meet, Farmersville.

Wednesday, January 29

29 31—Lime and Fertilizer Conference, Penn State.

12 00 noon—Interstate Milk Producers Co-Op Banquet, Quarryville Methodist Church

8 00 p.m.—Farm Management meet, Farm & Home Center.

Thursday, January 30

12 30 p.m.—Pa Holstein Breeders Institute, Farm & Home Center.

7 00 p.m.—Agrico Chemical Co. meet, Farm & Home Center.

7 30 p.m.—Garden Spot Young Farmer meet (welding), Vo-Ag Room.

Colorfast Fabric

Labels on clothing define colorfast qualities of the fabric, says Mrs. Ruth Ann Wilson, Penn State extension clothing specialist. The most common type of colorfastness has to do with washability. Dyes that are colorfast to laundering will keep colors fresh and bright during repeated washings.



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New Holland

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seys 150-325; Other breeds 275-385, Bulls 200-235.

HORSES

January 20, 1969

Receipts of 246 horses sold stronger. Work horses (single) 165-240, (Pairs) 425-550; Mules (single) 150-425, (pairs) 400-1000; Riding horses 90 560; Driving horses 90-200; Pony (mares) 17-25, (geldings) 15-20; Killers 8.9.

HOGS

January 20, 1969

Receipts of 787 hogs sold 25 to 50 higher Retail 21.50-23; Wholesale, No 2, 3 & 4, 21-21.50, Heavyweights 19.50-21, Sows 14.50-16.50; Boars 11.50-13.

4TH ANNUAL SOUTHEASTERN

DAIRY CONFERENCE



at the Guernsey Barn, Route 30 East, Lancaster, Pa.

TUESDAY, FEBRUARY 18, 1969 — 9:30 a.m. - 3:30 p.m.

(Snow Date — February 19, 1969)

Theme: "Dairy Management"

☆ **DISPLAYS**

☆ **DOOR PRIZES**

☆ **REFRESHMENTS**

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