

## Extension Service To Sponsor Dairy Management Conference

A group of recognized authorities in the dairy business have been selected to serve as speakers for the first statewide dairy herd management conference to be held February 4-5 at The Pennsylvania State University.

The conference, sponsored by the Penn State Extension Service, is primarily designed for dairymen who work with large numbers of milk cows or plan to increase their herd size, said Donald L. Ace, Extension dairy specialist. Sessions will begin at 1 p.m. on February 4 and conclude at noon on the second day.

Ace points out that interested dairymen should write to him at 213 Borland Laboratory, The Pennsylvania State University, University Park, Pa. 16802 or contact their county agent for course details and applications. A registration fee is being charged.

Included on the program are Ralph Higley, vice president of Marine Midland Banks, Inc., Buffalo, N.Y., who will discuss

what items bankers will need from dairymen in order to make loans, and Alvar Nixon, vice president of Penn Dairies, Lancaster. Nixon will present his views on the future needs of dairymen.

W. Clark Fleming, Jr., president and manager of Bayville Farms, Virginia, will take a look at the herd management complex when large numbers of cows are housed together. Fleming has managed a large Guernsey herd for a number of years.

A panel of dairymen, all young men in the business of milking sizable herds, will give their ideas on successful dairy management. The group includes Boyd Wolf of Westmoreland County; Ernest Miller of Berks County; Buddy Beckstine of Mercer County, and Gary Rickard of Wayne County.

In addition, Penn State Extension farm management and dairy specialists will discuss "Management Tools for the Professional Dairyman."

Ace said the registration fee will cover all conference expenses except lodging.

### Chairmen

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men in organizing the unit are William J. Poorbaugh, grain merchant; Christ C. Kunzler, meat firm executive; Lester L. Hug, retired seed firm executive; and Maxwell M. Smith, county agricultural agent. These men are serving as section chairmen and will enlist a total of 16 "Team Captains" for the purpose of building a voluntary force of some 85 business, professional and industrial men to serve in the drive.

More recently John R. Biechler, president of the Conestoga National Bank, and J. William Snavelly, treasurer, J. C. Snavelly & Sons, Inc. were named co-chairmen of the major gifts division.

The major gifts division, under Biechler and Snavelly, will solicit support for the Foundation among major corporations, large commercial businesses, and selected individuals.

The drive is intended to enable the Foundation to liquidate most of the debt incurred in building the new Farm and Home Center, located on Ar-

cadia Road just off the Manheim Pike.

This multi-purpose facility, constructed at a cost of \$500,000, houses the offices of the county superintendent of schools, the agricultural extension service, and other agriculture-related agencies.

The auditorium and banquet facilities have been widely used by many civic, business, and farm organizations of the city and county, since the Center opened early last Spring.

Aiding Biechler and Snavelly in the division are J. R. Nissley, president, J. Richard Nissley, Inc.; Robert B. Graybill, president, Miller & Bushong; William F. Hoke, executive vice president, Fulton National Bank; Charles L. VanDusen, executive vice president, Lancaster County Farmers National Bank; John E. McGrann, retired businessman; and Jay Risser, sales manager, J. C. Snavelly & Sons, Inc.

These men will serve as team captains and assist in organizing a unit of volunteers of thirty-two persons.

### Freeman

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"Despite the fact that corn yields in 1967 and in 1968 were about 13 percent greater than the preceding 1962-66 average, the acreage diversion programs for those two years kept carry-over stocks near needed reserve levels.

"Based on the Dec. 19, 1968, crop report, production for 1968 will be about 168 million tons. Utilization for the 1968-69 marketing year currently is estimated at 169 million tons by October 1969, resulting in a slight reduction in stocks — to around 47 million tons. Through active participation in the 1969 program, farmers can realize further reduction of 3 to 5 million tons by the end of the 1969-70 marketing year.

"Finally, I firmly believe the price-support loan program if fully utilized by producers, will substantially firm up market prices. If growers continue to use the price-support loan program for orderly marketing throughout the year as they now are doing, we can look forward to much progress," the Secretary concluded.

Price-support loan levels under the 1969 program will be the same as in 1968 for corn, \$1.05 per bushel; sorghum, \$1.61 per hundredweight; oats, 63 cents per bushel, and rye, \$1.02 per bushel. Barley will be 83 cents per bushel instead of 90 cents as in 1968 because it now is eligible for price-support payment. These price-support payments will be unchanged at 30 cents per bushel for corn and 53 cents per hundredweight for sorghum. Barley payment will be 20 cents per bushel. All price-support payments will be based on planted acreage up to one-half the farm base times projected yield.

Key provisions of the 1969 feed grain program are:

1. Required acreage diversion to conserving use to qualify for price support loans and payments is continued at 20 percent of a farmer's base acreage of corn, sorghum, and barley. No diversion payments will be made for this minimum diversion, except for small base farms—the same as in 1966-68.
2. Additional acreage diversion will be possible up to a

3. As in 1966-68 a farm with a base of 25 acres or less will get payment on the first 20 percent acreage diversion at 20 percent of the total support rate times yield, and at the regular 45 percent payment rate on the remaining acreage diverted to a conserving use. Producers with feed grain base acreages up to 125 acres will have the option of temporarily reducing this base down to 25 acres and still be eligible for the small farm provision on condition that no corn, total of 50 percent of the base or 25 acres, whichever is larger, the same as in 1968. The acreage diversion payment rate will be 45 percent of the total price support times the projected yield.

grain sorghum or barley will be planted for harvest on the farm, and the 25 acres are diverted to conserving use.

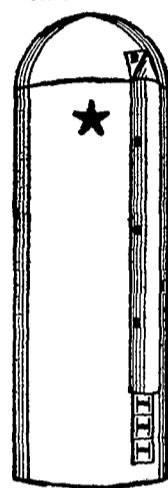
Soybeans planted in lieu of feed grains will not earn price-support payments.

Substitution provisions relating to wheat and feed grain acreage will be continued. As announced Aug. 11, 1968 (Press Release USDA 2581-68), barley is included in the 1969 feed grain program. Mating barley will not be exempted from these diversion requirements.

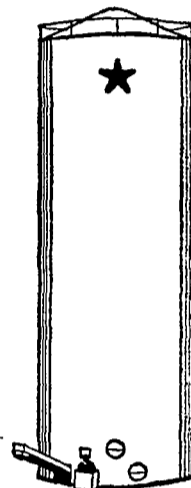
Determinations such as advance payments, the production of substitute crops on diverted acreage, and other details will be announced prior to sign-up time.

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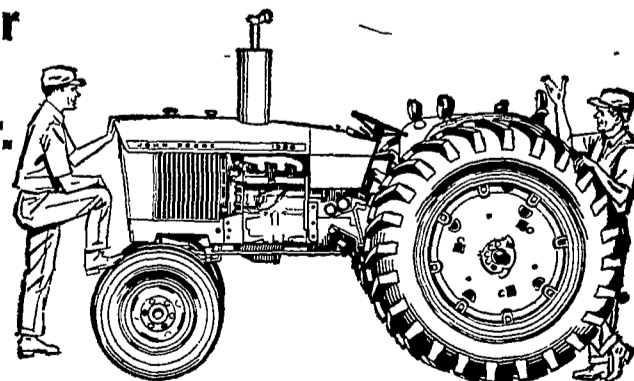
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