



THE HAZELBROOK HERD waits to be milked Tuesday afternoon. This herd of 340 Registered Holsteins in Southern Lancaster County is housed in a

270' x 86' free stall barn erected after the old barn burned in 1966. L.F. Photo

sealed silo to store high moisture corn.

This silo is one of the management practices that saves money. By feeding corn silage, haylage and high moisture corn, picked at 25 percent moisture and stored in the silo, Kieffer estimates he saves \$1,000 a month on short feed. He also notes that you have no spoilage, loss from rats or contamination and the loss in the field is small. He figures the cost of building corn cribs against the first cost of the silo too.

The second management practice that is just beginning to show up is the calf raising program. The Kieffers converted their tobacco shed into a well lighted and ventilated (with a big fan) calf barn. Now where once two acres of tobacco could be dampened, 45 to 60 calves are grouped according to size. The calves start on an automatic feeder that Kieffer says he

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## Management Practices Keep This Dairyman Big

It's not hard to get big, but it's hard to stay big," says Grant Keiffer, owner of Hazelbrook Farms with 340 head of registered Holsteins in Southern Lan-

caster County. But Kieffer has several management practices that are designed to keep him to visit other dairy barns across the country and when they came back they used the ideas to

build their own 270' x 86', free stall barn. They also built a

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