

Ammon

(Continued from Page 26)

...ing a manager more than they were earning, themselves—much often was well under what comparable management jobs other businesses were being paid—and when they did have a qualified manager, they refused to give him full authority to run the co-op like the business it should be. Ironically enough, a well-managed, adequately-financed, aggressive cooperative should return to the producer-patron a price for his eggs equal to—not more than or less than—but equal to its independent competitors and at the same time pay off to that patron a refund equal to the dividend which, dollar-for-dollar, the independent's stock holder receives. That, of course, has not been the case and most of you know it and know the reason why.

"But before you write off co-ops, let me give you some reason for hope and even optimism.

"Right now, the better of our surviving egg co-ops in the Northeast are in the throes of some revolutionary changes. The concepts are exciting; the prospects are encouraging; and all

I can say to producers is that I hope they will support them 100%.

The National Commission on Food Marketing stated in its report that 'farmers do not yet fully appreciate the importance of cooperative action in marketing their products.'

"To that I would add a loud 'amen' and refer you to a new book on 'Agribusiness Coordination' by Ray A. Goldberg, a professor at the Harvard Graduate School of Business Administration and an experienced researcher. One of the points he stresses is that agribusiness must be bolder in their thinking about ways in which they can mesh a firm's operations into the total system through better use of markets, new contractual arrangements, future market operations and vertical integration. Then he adds one of the most thought-provoking of the concepts which emerges from his study: Can a new form of business organization be created which combines the best features of the corporation and the cooperative?"

"That, of course, I let to you to decide. But if you get the idea from these last five 'positive actions' I have discussed that egg producers, themselves,

WINDOW CLEANING HINT

Here's a hint for window washing, always a spring cleaning necessity. To avoid streaks, wash one side of the window with a horizontal motion and the other side with a vertical motion. If there's a streak, you'll know where it is. To make window washing easier, new disposable window cleaners produce lint-free, clean windows. Just wet the cleaner, wash the window, then dry with paper towels.

HOW MUCH PROTEIN?

Did you know that a 12-year old needs more protein than his father? Or, that a seven to nine-year old child needs more protein than his mother? The reason is that these are growing children who rely on a surplus of protein to build and repair their body tissues. That's why meats, a primary source of protein, should have such an important place in the diet. So, mother, pass the hamburgers, hot dogs and cold cuts!

are responsible for their present problems and that by self discipline and cooperative action they, themselves, can solve them . . . without government control . . . then I have made my point"

Garden Spot Young Farmers Take Tours

Since Garden Spot Young Farmer's are just about equally divided between dairymen and swine and beef raisers, it seemed logical to separate for their annual tour this year, according to Don Robinson, Vo-Ag teacher.

The swine and beef raisers journeyed to Pennsylvania State University where they toured the new beef barns, the meat evaluation center, meats laboratory and the swine barns. At the new beef barns the men were surprised to hear of experiments in feeding fruit pomace obtained free from fruit processing plants. At the meats laboratory they examined carcasses and learned how temperatures at marketing time can effect or change the quality of cut out meat. The next week several of these men used some of this knowledge as they competed in the Lancaster County Swine Producers Carcass Content. At the meat evaluation center the group learned how breeders can send animals to the center for meat quality and feed conversion evaluation.

The week after the Penn State tour, the dairymen in the chapter toured the Turkey Hill Dairy farm near Millersville. There they were shown the operation by Mr. Frey, who, with his son, manages the 8-900 acre farm that supports 400 cows. Eye-brows were raised as the group watched the milking operation in the 36 stall parlor that requires four men to operate and takes four hours to complete milking. The dairymen wanted to know how the manure for

such a large operation could be handled so they were shown a large tunnel running under the width of the huge free stall barn. Into this tunnel the manure is scraped through openings in the floor. From there it is loaded by a dozer with a bucket scoop into self-designed 2,000 gallon tank spreaders. No water is added to the manure under this system.

By separating, both the dairymen and livestock raisers felt they were able to spend more time in the area they were most interested.

DID YOU KNOW — The Hemlock was adopted as the official State Tree in 1930 and Mountain Laurel was designated as the official State Flower in 1933. (Dept of Forests & Waters)



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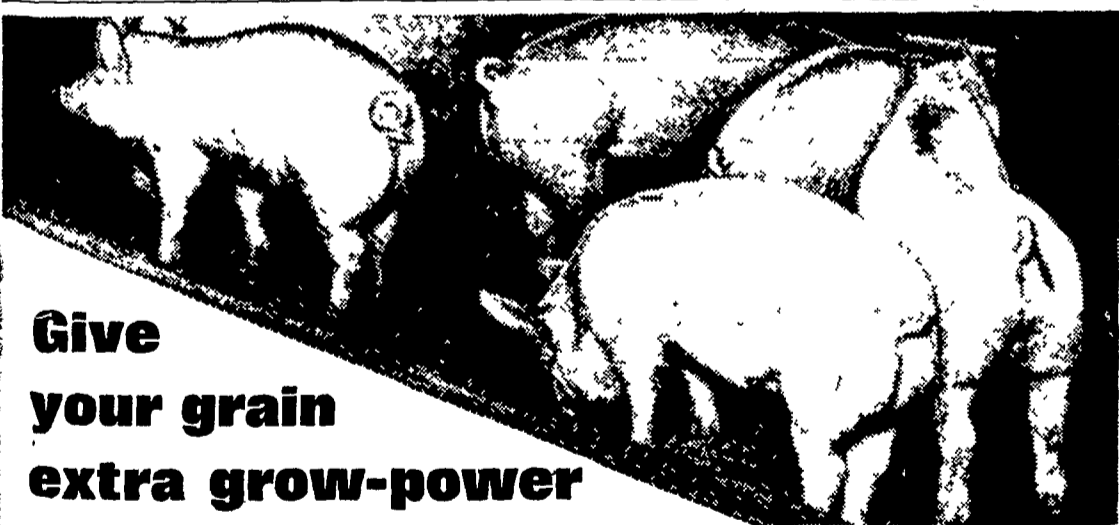
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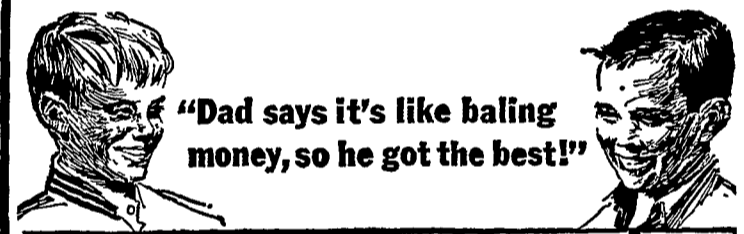
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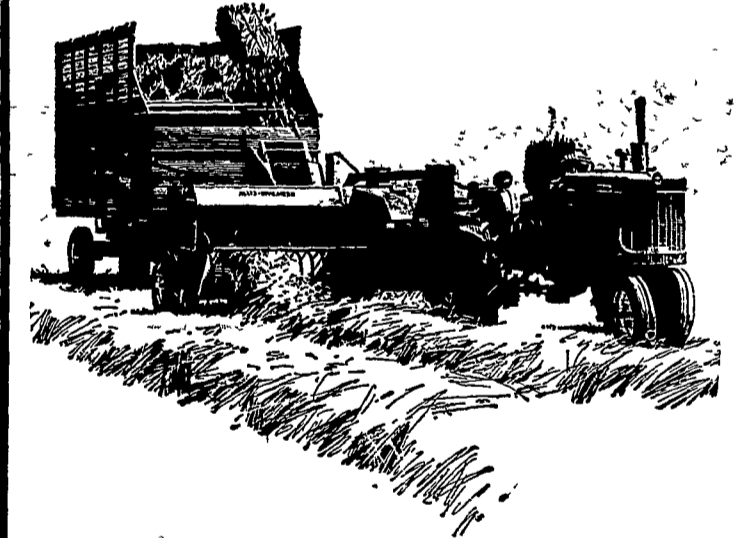
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