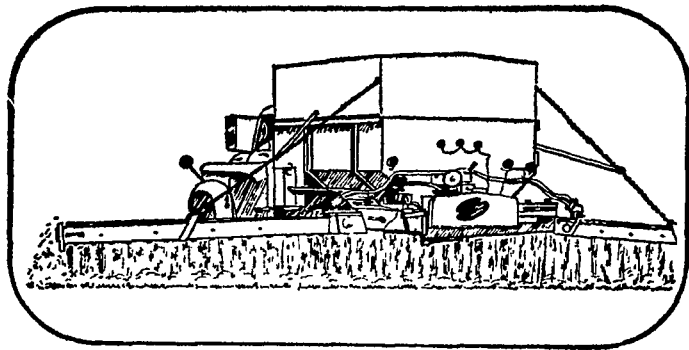


APPLY LIME ON FROZEN GROUND



Don't hesitate to apply lime, even if the ground is frozen. The freezing and thawing action of Winter helps disseminate the lime, assuring you a properly balanced soil, ready for Spring plowing. And remember, liming pays in extra bushels and tons of crops and forage.

MARTIN'S LIMESTONE

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District No. 3

(Continued from Page 1)
will be able to hold this price." On filled milk Honan said the problem is no different than the problems of competition faced by any other business. He urged farmers to give a lot of thought to spending some part of their income for advertising to meet the competition of a lower priced product. "You must decide how much you want to spend," he said. He pointed out that spending for advertising gives no guarantee how much benefit you will get but said it is known that it does help.

Other speakers on the program of the District #3 annual dinner meeting held in the Quarryville Methodist Church were Mr. and Mrs. Clayton Wiley, Mrs. Amos Rutt, Jason Weaver and Mark A. Newton, field representative.

Robert B. McSparran, director, gave awards to local families which have been 50-year members of Inter-State. These awards went to Mrs. Fannie Walton, Peach Bottom R2, and John Sheetz, Peach Bottom R1. Awards for 25-year memberships went to Mrs. Fannie Walton & Son and Reath Brothers, Kirkwood.

Everett Kreider, president, gave 4-H awards to the following: Barbara Kreider, Dale Bol-

linger, Stephen Arrowsmith, Barbara Aaron, Shirley Aaron and Charlene Wagner.
Leon Kreider was emcee.

DHIA Herd

(Continued from Page 1)
think we know the answer to a problem and find out that we were wrong," he said.

Welk mentioned the fact that he spends most of the time during the winter months in the barn taking care of the cows. "You can observe the cows better when you do," he said.

Wolf and Welk have not pushed excessive grain to dry cows and cows over freshening, but do give them all they will nicely clean up for the first eight weeks after calving. They feed from 40 to 50 pounds of silage a day in addition to hay and will go up to 40 pounds of grain on the top producers.

Welk thought it was true that you could feed no more but feed it at the right stage of the lactation and increase over-all production.

The grain mixture fed on the Wolf farm consists of 300 lb of commercial concentrates; 300 lb oats, 200 lb of 50% soybean meal, 100 lb. citrus pulp, 250 lb liquid protein and 1300 lb ear corn. The finished product has about an 18 percent protein content.

They raise their own replacements and are using a son of their 1,000 lb butterfat, Fran-Wal cow along with some spe-

cial matings by artificial insemination.

In discussing some of the problems facing the over-all dairy industry, the men thought we would be paying more for advertising in the future. Wolf said, "I think advertising pays. It does for every other product so why wouldn't it for milk?" He did have some misgivings as to the benefits from promotion of dairy products that would get back to the farmer. He also lamented the fact that one farmer will help pay for advertising and another one will not. "We are not organized," he said.

On imitation milk, Wolf would like to "throw it out." "We're concerned about it," he said, "but we don't know what we can do about it." Welk said he thought it would have a great effect on the industry but maybe not as bad as some are saying.

Welk has been with the Wolf herd for 3 1/2 years. They farm 154 acres of mostly hay, corn and tomatoes. The farm is located 8 1/2 miles south of Quarryville near Fairmount.

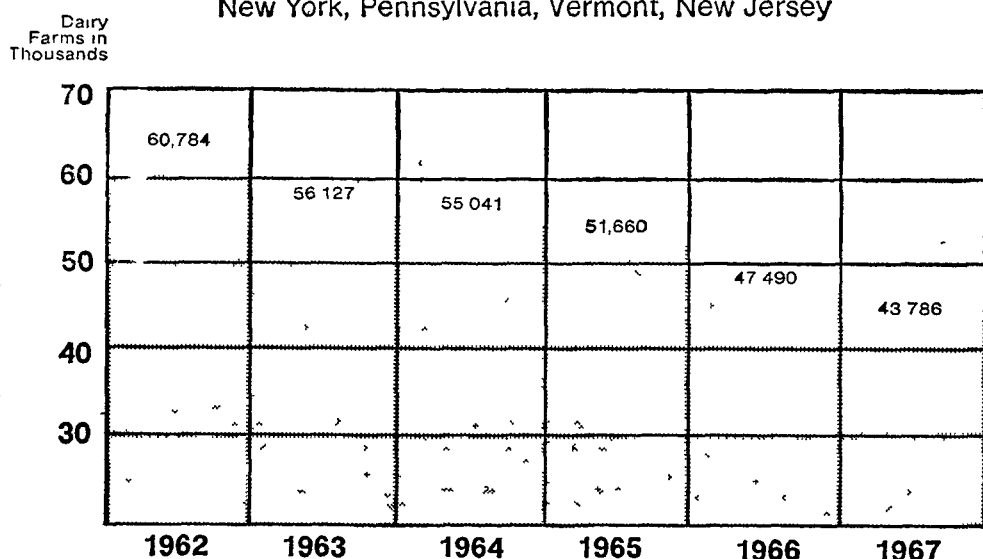
No man needs money and brains. If he has either, the other will soon look him up.

Digging for facts as a safer way to arrive at a decision than jumping at conclusions.

During trying times, many people just stop trying.

NUMBER OF DAIRY FARMS (1962-67)

New York, Pennsylvania, Vermont, New Jersey



(Figures taken each year in October)
Taken from U.S. Market Administrators' Report and State Commission Reports

How Will a Declining Dairy Industry Affect YOUR Business?

What would happen to the economies of New York, Pennsylvania, Vermont and New Jersey if dairymen suddenly stopped buying all items except those which are absolutely essential to maintaining a livelihood? Would your business be affected?

Granted, it is highly unlikely that we'll ever see the day when the dairy farmer is forced to stop buying altogether. But drastic reductions in his spending are almost certain, especially with milk production costs as high as they are today. Dairy farmers in the Northeast have been going out of business at alarming rates in recent years, because costs are too high and returns too low. Now, with the introduction of imitation milk into Northeastern markets even further economic difficulties seem probable.

Support the dairymen in your area in their efforts to obtain a fair price for their milk. Remember, some 8,000 dairy farmers have gone out of business in the Northeast in the past two years - representing some \$150 million in milk production and \$435 million in farm facilities! If this trend continues, local economies will be dealt a heavy blow.

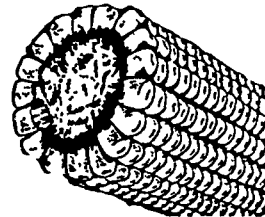
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