

### SECOND SECTION

## Deadline Set On fore and at a meeting of a special Research Fund Com-Pa. Fair Money For Ag. Research

Agricultural and allied industry organizations have until November 23 to file requests for financial assistance in agricultural research projects, State Secretary of Agriculture Leland H. Bull said this weck.

The deadline was established so that full consideration can be given each request be-

mittee on December 9.

According to an act of the For Annual Convention legislature signed by Governor Scranton last July, money will be made available for ag- vention, to be held at Penn ricultural research from the State University on Novem-Pennsylvania Fair Fund.

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A Report on Hornco Feeds By Mr. & Mrs. Stanley Barkdoll — York County, Pa.

"We're Having Excellent

Results With The Hornco

Cycle Laying Feed Program."

10 months ago we started our 6400 cage layers on the

Hornco "Cycle" Laying Feed Program. The results

Will Meet at Penn State

used in agricultural research, an American citizen in 1959 several blands of milk. At its first meeting recent- and has since had a brilliant

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## fore and at a meeting of a querial Research Fund Com- Penna. Young Farmers Milk Distribution Study Shows Possible Economies With Fewer During its 6th annual con- Suppliers And Larger Volume

In the fluid milk industry, thored by J C. Barron and ber 17, the Pennsylvania distribution costs make up W. T. Butz, showed that chain The Act specifies that after Young Farmers' Association approximately one-half of to- stores could reduce their milk legitimate claims from fairs will hear Torben K. Ander- tal operating costs. This sit- handling costs 14-cent per and youth activity groups are son, assistant director of pub- uation is further magnified quart by having only two satisfied, 50 percent of the ex- lic relations of the American because retail outlets try to milk suppliers, and another cess or \$250,000, whichever Trucking Association. Ander- satisfy the preferences of 1/2-cent per quart by using an amount is greater, shall be son, a Dane by birth, became more customers by carrying every-other-day delivery sched-

ule.

Milk distribution patterns A recently reported study in two marketing areas of by Penn State University au- Pennsylvania were studied: Area 5, Scranton-Wilkes-Barre section; Area 12, York County. Two different delivery plans were analyzed: 1) outlets receiving milk deliveries from three or more milk dealers were reduced to two while the total quantity of milk remained constant, 2) an every-other-day delivery schedule serviced by two suppliers per outlet

For the first plan, a costreduction of nearly one-third cent per quart was estimated for independent groceries in York purchasing 300 or more quarts weekly when these outlets obtained milk from two, rather than three, distributors Some independent outlets in York buying less than 100 quarts per week, and served by four or more dealeis, could reduce delivery costs by 2 79 cents per unit if they were served by only two dealers

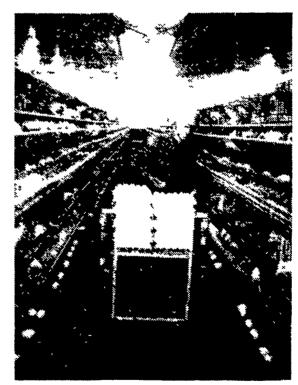
In chain stores in both areas, the volume of fluid milk handled per outlet was larger than in independent grocerres By limiting each chain outlet to two milk suppliers, (Continued on Page 16)

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3.76 Lbs. Feed Per Doz. Eggs .63% Mortality 186 Eggs Per Hen Housed

65.2% Present Production



Mr. Stanley Barkdoll

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#### ERS Reoriented To Serve Non-Ag **Rural Interests**

Secretary of Agriculture Orville L Freeman has announced a reorganization of the Economic Research Service which will create a new Economic Development Division to conduct research on low income problems and the opportunity gap in rural

"This reorganization is part of the overall effort in the Department to place more emphasis on the problems of rural life. The task of this new division will be to focus more research on the needs of rural people, the development of the rural economy and the uses of natural resources in rural areas," Secretary Freeman

In creating the new division, an existing division has been reorganized and the work ot others has been realigned, acording to Dr M L Upchurch, Administrator of ERS.

The new Economic Development Division, with Dr George S Tolley, acting director, will make studies of the wellbeing and opportunities of rural people, area development as related to regional and national development, and the role of local government and other organizations in the growth process Special emphasis will be given to prob-

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