

# MARKET NEWS REPORT

## At Lancaster Yards

### Weekly Review

March 12, 1965

Cattle 2750: Slaughter steers steady to 25c higher, than last weeks close. Cows fully 25c higher. Bulls about steady. Feeder steers steady to 25c higher. Supply included 60 percent Slaughter steers. 20 percent Cows and Bulls with balance feeder steers

Slaughter Steers Choice 950-1250 lbs 23 85-25.10. Couple load High Choice 1150-1300 lbs. 25 30-25 45. Good to low Choice 22 00-24 00. Standard to low Good 19 50-22 50. Utility 17 00-19 50

Slaughter Heifers Good 700-950 lbs 19 25-22 25

Cows Cutter and Utility 14 00-15 75. Few to 16 00. Canner and Low Cutter -13 00-14 25. Shelly Canner 10 00-13 00

Bulls Good and Choice 20-00-22 50, 3 head 22 75-23 00. Utility and Commercial 17 75-20 00. Few 1500-1800 lb Utility 20 25-20 75. Cutter 17 00-17 75

Feeder Steers Choice 550 675 lbs. 23 00-23 75. Couple loads Choice and Prime 950-1050 lb Carrying Good to low Choice Slaughter Flesh 23 50-24 25. Good and Choice 650-1000 lbs 21 00-22 50. Standard and Good 500-1000 lbs 19 00-21 50

Calves 550 Vealers slow, steady to \$2 00 lower Choice 31 00-35 00. Few High Choice 36 00-37 00. Good 27 00-32 00. Standard 24 00-28 00. Utility 20 00-25 00. Cull mainly 15 00-18 00. with 60-80 lb 12 00-15 00

Hogs 1150 Barrows and gilts fully 50 lower, instances 75 lower (Sows mostly steady Barrows and gilts US 1-2 190-240 lbs 18 75-19 00. US 1, 190-230 lbs 19 00-19 50. US 1-3 180-250 lbs 18 00-18 25. Few sales to 18 50. US 2-3 220-240 lbs 17 50-18 00. 250-280 lbs 17 00-17 50 Sows US 1-3 300-

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### Auction Only

March 10, 1965

Cattle 500: Slaughter steers about steady. Cows fully steady to strong. Bulls steady to weak. Supply included 29 percent cows.

Slaughter Steers Choice 975-1250 lbs., 23.85-24.75; Good to Low Choice, 22-24; Standard to Low Good, 19.50-22; Utility, 17-19 50

Slaughter Heifers: Good, 700-950 lbs. 19 25-22 25.

Cows: Cutter and Utility, 14-15.85; Canner and Low Cutter, 13 25-14.25; Shelly Canner, 10-13 25

Bulls: Good, 20-21 85; Utility and Commercial, 17 75-20-60 Few Cutters 17-17 75.

## Beef And Cattle Industry 20% Of All Farm Sales

Secretary of Agriculture Freeman reported recently on the cattle and beef situation in an address to the Senate Select Committee on Small Business. He told the Committee that, as an industry, beef and cattle account for over 20 percent — or about \$8 billion — of the annual gross sales of the nation's farmers and ranchers. Unlike most other farm commodities, Freeman said, beef and cattle are an important cash crop in nearly every state in the Union. Therefore, the stability of that industry underscores the stability of the farm economy, the Secretary said.

Freeman reported that in 1964 the annual beef and veal output increased a record 11 percent over 1963 to an all-time high of 19.3 billion pounds. During the same period the American per capita consumption of beef increased six pounds, to reach a per

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## Vintage Auction

March 9, 1965

Cattle 449: Slaughter steers active, and fully steady. Cows 50-75 higher. Bulls about steady. Supply included 30 percent Cows.

Slaughter Steers: Choice 1000-1250 lbs. 24 00-25 25, Few 25.25-25.50, Mixed Good and Choice 23 50-24 25, Good 22 50-23.75, Standard to Low Good 19.75-22.50.

Slaughter heifers: Load Good 700-850 lbs. 17.85-19.85.

Cows: Utility and High Yielding Cutter 14 25-16 00, 5 head 16 25-16.50, Canner and Cutter 13 50-14.75, Shelly canner 12 50-13.00.

Bulls: Utility to Good 17.50-20 00, Cutter 16 85-17.75.

Calves 377: Vealers mostly steady. Choice 32 00-38 50, largely 32 00-35 00, Good 28 00-31 50, Standard 24 50-28 50, Utility 20 00-25.00, Cull mainly 16 00-20 00, with 50-75 lbs 10 00-15 00

Hogs 121: Barrows and gilts steady. US 1-3 190-235 lbs. 18.00-18.50, 4 head US 1-2 18 85-19 10, US 2-3 210-250 lbs 17.75-18 00, 1 lot US 3, 245 lbs 17 60 Sows: US 2-3 300-550 lb 13.75-14 35

At the March 9 hog sale 296 head were offered. Market hogs in the 160-180 pound weight class sold for 17-17 85; 180-200, 17 75-19, 200-220, 18.10-19, 220-240, 18 25-18 60; 240 and up, 16 85-18 50. Sows brought 14 10-14 50

## New Holland Auction

March 11, 1965

Cattle 814: Slaughter steers steady to fully 25 higher. Cows mostly steady. Bulls steady. Supply included 30 percent Cows.

Slaughter Steers: Choice 1000-1250 lbs. 24 25-25.25, High Choice and Prime 1150-1350 lbs. 25.00-25.75, 6 head 25.85-26 25, Mixed Good and Choice 23.50-24.25, Good 21.75-24.00, Standard 19 50-22.25, Utility 17.00-19 50.

Slaughter Heifers: Utility and Standard 750-950 lbs. 16-00-19 00.

Cows: Cutter and Utility 14-00-15 85, Canner and Low Cutter 13 00-14 25.

Bulls: Utility to Good 17.50-21 00, few Good 21 00-22.10.

Feeder Steers: Few Good 790-825 lbs 19 35-22 50

Calves 460: Vealers steady to strong Choice 34 00-37 00, Couple 38 00-38 50, Good 31 00-35 00, Standard 26 00-30.50, Utility 20 50-25 00, Cull mainly 15 60-20.00, with 60-80 lbs 12 00-15.50

At the sale on Mar 10, 180 cows, 18 bulls, and 20 heifers sold steady. Fresh Holsteins brought 275-500; Guernseys, 150-225, other breeds, 150-225. Bulls sold for 115-195, and heifers, 40-145.

The horse sale on Mar 8 was fully steady with 322 head offered. Mules and draft horses sold slow and considerably lower. In pairs, mules brought

250-550, and singly, 125-200. Rading horses brought 110-440; driving horses, 110-225; killers, 6-6½. Pony mares sold for 30-85, and geldings 25-85.

The 431 head of hogs received at the Mar 8 sale sold steady to 25 lower. Market hogs retained for 19-20; wholesale (US 1-3), 18-18.50; heavyweights, 17.50-18; sows brought 12.50-14.50.

Calf receipts of 130 head sold at \$1 lower at the Mar 8 sale. Choice and Prime brought 33-36; Good and Low Choice, 32-33; Standard, 29-32; Common, 15-25.

## Chicago Cattle

CATTLE — Receipts for the four days 23,500 compared with 21,500 last week and 27,900 a year ago. Twelve market supply 174,600, compared with 173,100 last week and 181,700 a year ago. Slaughter steers steady to 25 lower. Heifers generally 50 lower. Cows 25-50 higher. Bulls strong to 25 higher. Few feeders strong. In the carlot dressed beef trade, steer and heifer beef uneven, choice steer beef 25-50 higher, other steady to 50 lower, choice heifer beef steady, good 25-50 lower, cow beef mostly steady.

Slaughter steers: Loadlots Prime 1170-1335 lbs. 25.75-26 00, half dozen loads at 26.00, high choice and prime 1150-1400 lbs. 24 75-25 75, load prime

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## New Holland Sales Stables, Inc.

### Sale Schedule

Monday: Horse Sale 10:00 A.M.  
Tack Sale to Follow Horse Sale  
Monday: Hog Sale 11:30 A.M.  
Monday: Beef Cattle 2:00 P.M.  
Sale Order — Bulls, Steers, Cows, Calves  
Wednesday: Sale of Dairy Cattle 12:30 P.M.  
Thursday: Sale of Beef Cattle 12:30 P.M.  
Sale Order — Bulls, Steers, Cows, Calves

JOHN H. GINGRICH, Mgr.

Ph. New Holland 354-2194

New Holland, Pa.

## Vintage Sales Stables, Inc.

PARADISE, PENNA.

Bulls, steers, butcher cows, Hogs, lambs and veal calves

Sold On Commission  
Sale every Tuesday 2 P.M.

Fat hogs and Feeder pigs sale  
Every Saturday at 10 A.M.

For marketing information

Phone Area Code 717-442-4181  
Box 100 Paradise, Pa.

10 mi. East of Lancaster on Rt. 30

Kenneth E. Hershey, Sales Manager

### SPRAYING Service

Dairy Barns  
Poultry Houses

## CARBOLA

Disinfecting White Paint

- Dries White
- Disinfects Against Disease
- 90% Less Cobwebs 8 to 10 Mo.

## Fly Spraying

DISINFECT  
POULTRY HOUSES  
6 Witmer Rd., R4, Lanc.

Maynard Beitzel  
Phone 392-7227

## Livestock Marketing

### J. M. HOOBER, INC.

Lancaster Stock Yards  
Phone 397-6191

AUCTION — Every Wed. starting at noon  
PRIVATE TREATY DAILY

Listen to our weekly radio market  
broadcast Wednesday morning 8:05  
Ephrata 1310 (WGSA)

See us before buying your stocker and feeder cattle.

## Is THAT You, Mr. Jones?

Every day we receive phone calls and letters from stockmen asking for our advice. Tom Brown, for example, wants to know when the best time will be to sell his lambs, and Jim Smith has a load of hogs to consign. Will Wednesday be better than Monday? And then there is Charlie Jones. He has a good load of cattle, and he wants to know how the market will be next month.

We feel flattered, of course, that so many people contact us. But then again, there must be a good reason for all this. Maybe it's because we've been at this business for 67 years. Or maybe it's because we have specialists in every department — cows, bulls, stockers and feeders, fat steers and heifers, lambs, hogs, and calves — who have the ability, knowledge and experience to give you honest advice and information.

So, do what Mr. Brown and Mr. Smith and Mr. Jones do. Call or write us anytime. You will be glad you did.



## Walter M. Dunlap & Sons

AUCTION OR PRIVATE TREATY

Lancaster Stock Yards, Lancaster, Pa. — Tel: 397-5136

"THE OLD DEPENDABLE" — SECOND TO NONE