

Inter-state

(Continued from Page 1)
 ter State members and non-members will pay the same marketing costs as members, they will have no voice in management of the cooperative.

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marketing problems." Hand reported, "is still to get better year-around balance of milk production." Inter-State has gone into a Fall-based price-plus-surplus arrangement to try to improve this production balance. In the last 12 months, Hand said, members have received one of the highest Class I prices since 1948 (\$6 per cwt). He predicted that this higher price structure will hold at least into 1966.

The group also heard the secretary of Dairy Council, Inc. Harry Kaufmann discuss the interesting type of promotion they are doing on milk and milk products. He cited examples of literature and promotions that ranged from the infant market to the needs of oldsters for milk.

District Seven Director, B. Snavely Garber, cited two members for 25-year membership awards: Daniel U. Beller, Christiana; Lloyd M. Eby, Paradise. Garber also reported to the group that the Association's financial status is better than at any time in Inter-State's history.

Associate County Agent Victor Plastow reminded the group that forage testing equipment is now available through the DHIA supervisors. He also reported that many herds in the county are not under the DHIA testing program, and that supervisors could presently handle many of these on an owner-sampling basis. Once established on the latter basis, a dairyman would then be among the first considered for DHIA openings. In discussing culling of cows, Plastow reminded the

audience of the rule-of-thumb: "If the value of the individual's production does not equal, or exceed, twice her feed cost, the farmer should consider culling her."

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Foods which taste, smell, or look abnormal should not be used. They should be thrown out. Care should be taken in disposing of them, for they can also be harmful to pets or farm animals.

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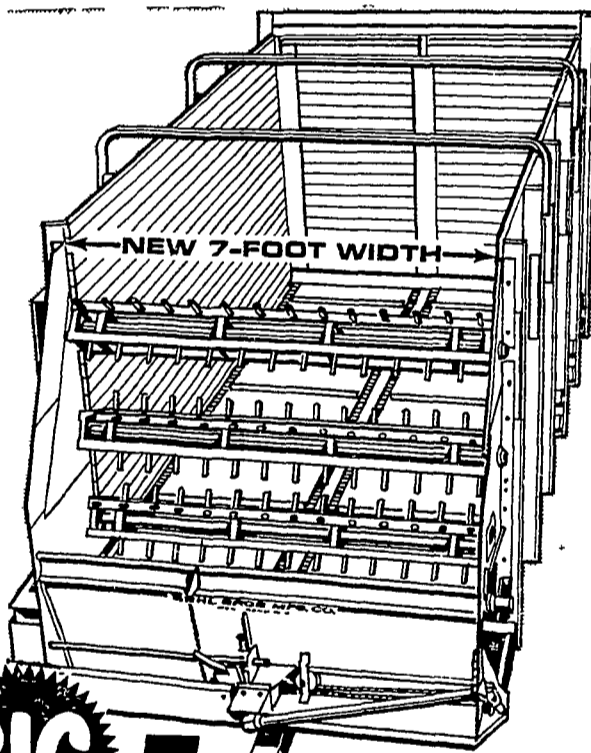
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