

**QUALITY SERVICE**  
**MONOLITHIC and CONCRETE STAVE SILOS**  
**TERRE HILL SILO CO. INC.**  
 TERRE HILL, PA.  
 Phone 445-3911

SINCE 1927

**Get the BIG silo unloader value!**

## VanDale

**Delivers more silage faster!**



Patented 8-point suspension keeps unloader level at all times and centered for more efficient operation.

- Double auger system digs the silage faster and more evenly under all conditions whether silage is frozen, wet, or dry.
- Exclusive, adjustable drive hub gives more positive traction, keeps the machine operating evenly, and requires less power.

**DELIVERS BETTER SILAGE TOO!**  
 The double augers, operating in conjunction with the patented V-paddle impellers, digs the silage, mixes it thoroughly, and then throws it down the chute. Your cows and cattle get good, palatable silage... not a powdered mash as so often happens with unloaders using blowers.

**TWO SIZES:**  
 Standard—for silos 10' to 16'  
 Heavy Duty—for silos 12' to 30'

**CALEB M. WENGER**  
 R. D. 1 QUARRYVILLE, PA.  
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**WRITE OR PHONE US FOR COMPLETE INFORMATION AND PRICES.**

### Prices Received For Hogs, Eggs Highest of Year

HARRISBURG — Prices received by Pennsylvania farmers for hogs and eggs reached their highest level of 1963 in mid-June.

The average hog price of \$17.20 per hundredweight was the highest since last December, but well under the 1962 high of \$19 last September, according to the Pennsylvania Crop Reporting Service. The mid-June price was nearly 15 per cent above a month earlier and 6 per cent above June a year ago.

Eggs, averaging 33 cents per dozen, showed the first price upturn since last September.

Boiler and roaster prices, however, were about one-half cent below mid-May. Most other livestock also brought generally lower prices.

Wholesale milk prices at \$4.15 per cwt. remained the same as a month earlier and a year ago.

Generally, the average prices of all field crops were lower than in mid-May with the exception of corn, up 2 cents, rye, up 3 cents, and soybeans, up 5 cents. Alfalfa hay, at \$39.50 per ton, was off \$5 from mid-May but \$12.50 above a year ago.

The index of prices received, which is a measure of the trend and changes of prices received by farmers, was 215 per cent of the 1910-14 base of 100. It was 214 a month earlier and 210 a year ago.

In the nation as a whole, the index of prices received advanced to 241 in mid-June, 1 per cent above a year earlier. The index of prices paid by farmers was 311, unchanged from May, and 2 per cent higher than a year ago.

## A Great DAIRYMAN and FEEDMAN

ALTHOUGH HE retired several years ago as manager of the dairy feed division, of one of the National Feed Co., D. H. (Dan) Van Pelt, of Kinderhook, N.Y., still closely observes the pulse of the dairy and feed businesses as consultant for D. E. Horn & Co., York, Pa.

IN MY 37 YEARS of work with people engaged in the feed business, Van Pelt is one of the very few who possess a gifted knowledge of dairying and salesmanship. Over a span of 45 years of service with four nationally known feed manufacturers, he built an enviable record of sales upon a background of ingenious work with dairy cattle.



D. H. VAN PELT

A NATIVE OF Audubon, Ia., Van Pelt secured his advanced education at Iowa State College, and moved into dairy farm management. Within the period of 1906-14, he served as manager of the dairy department of the Hartman Stock Farm, Columbus, O., the Van Camp Condensery, Perry, Ia., and the

Hilltop Farm, Spartanburg, S. C.

IN 1914, WITH characteristic foresight, and visioning a great future for the livestock feed business, Van Pelt made the quite natural transition to that field. In the years that followed, many well-known feed manufacturers benefited from his services.

IN HIS SERVICE to dairymen via the feed supply route, Van Pelt pioneered a number of new approaches for feeding dairy cattle, among them being formulation of the first pre-freshening feed, the first special feed for dairy sires, the first calf program combining a complete milk, pellet and grain ration, a new concept for dairy feed of coarse or open-type texture flakes and pellets and his latest method complete pelleted rations. He applied nature's way to drying up cows, formulated and developed a natural purge program, and originated the Van Pelt method of appraising milk production ability by physical characteristics of the animal. Many top dairy breed production records resulted from his feeding program.

DEALERS AND FEEDERS always had a warm welcome for Van Pelt. They liked his congenial disposition and good humor, his enthusiasm and his willingness to help solve feeding problems. He personified service and sales to a degree seldom found among feedmen. As long as he lives, he'll love to talk about cows and methods for feeding them. He is truly a great dairyman and a great feedman—A. W. C.

## D. E. Horn & Co., Inc.

“Hornco Feeds”

York, Pa.

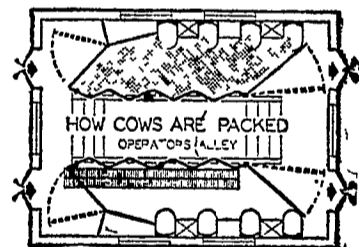
June 1, 1963

The feature at right is reprinted from Eastern Feed Merchant Magazine, August, 1959, with slight modifications to bring it up to the present, 1963.

As the article points out, DAN VAN PELT is a consultant for our company and is 100% responsible for the development of the Hornco Uni-Pel Dairy Program. Dan feels the Uni-Pel program is the finest dairy program he has ever developed. Uni-Pel stand for universal pellet program and includes pelleted Dairy Feed from the Calf Ration to the Dry Cow. Feel free to call our company for Mr. Van Pelt's services at any time.

Attend Church Sunday

### CLAY Herringbone Milking Parlor



### Fastest known system of milking

You can milk 50 or more cows an hour in the CLAY Herringbone Milking Parlor... and feed at the same time!

In addition, you get 8 important, exclusive features with a CLAY Herringbone Parlor. We'd like to tell you more about this modern, labor-saving milking system and demonstrate these special CLAY features. Stop in next time you're in town.



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