

**• Farm Bureau**

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Farm Bureau. Hann said the bulk of the crop will be received on Wednesday, but some crops will be stored earlier. Farmers will be notified by mail as to the time and place of delivery.

By Friday morning 73 growers had signed up to sell their 1963 crops through the cooperative. Nearly one fourth of

the farmers signing agreements on their '63 crop have already sold all or part of their 1962 crop, Hann said. Many inquiries have been made to the cooperative by telephone. "We are expecting quite a few more growers to sign agreements over the week end," Hann said.

He explained that the tobacco marketing cooperative will be an entirely separate organization but will be administered by the Pennsylvania Farm Bureau and financially supported by the parent co-op.

The major points in the agreement are:

1. The grower agrees to sell all type 41 tobacco produced to Farm Bureau.
2. Farm Bureau will make cash advances to grower on tobacco delivered. The rate on the 1962 crop will be 18 and 19 cents for wrappers and 14 and 15 cents for fillers.

3. Farm Bureau will sell the tobacco and return to grower's all profits, less expenses.

4. A marketing fee of \$10 per ton on delivered tobacco will be charged plus a \$2.5 initial fee for purchase of a share of stock in the cooperative.

5. Tobacco will be pooled according to grade for sale to dealers and manufacturers.

6. Tobacco will be graded by cooperative officials.

7. Tobacco delivered out of condition for sale or storage may be put in condition at the grower's expense.

8. The agreement is continuous after the 1963 crop unless the grower gives written notice to be withdrawn between May 10 and 20 in any year beginning with 1964.

9. Farm Bureau will deduct from the grower's check any lien against the crop.

10. Farm Bureau will give growers \$250 an acre for any tobacco sold away from the association or any breach of the agreement.

The cooperative was formed after the Lancaster County Tobacco Growers Association agreed to give up its plan to form a marketing program.

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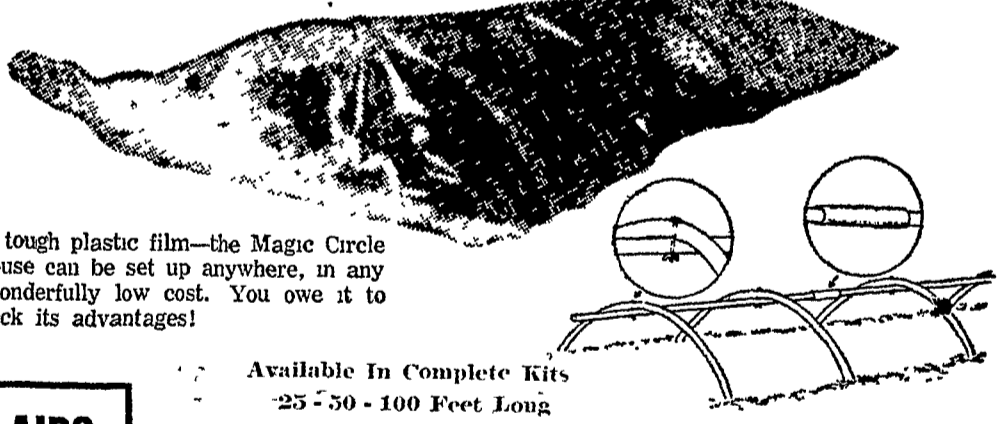


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