

## Livestock Sales Handle 8.7% More Volume

HARRISBURG — Pennsylvania's 53 community livestock auctions marketed a total of 1,346,898 animals in 1962, up 8.7 per cent from the 1961 total of 1,239,433, according to the Pennsylvania Crop Reporting Service, State Department of Agriculture.

The 1962 sales totaled an estimated \$108,856,000, approximately the same as for 1961 when higher prices were received per animal.

Animals sold were bulls, cows, heifers, steers, calves, hogs, sheep, goats and horses.

An additional 349,211 cattle, calves, hogs and sheep were sold in 1962 at Lancaster Union Stock Yards for \$44,355,000, making a combined total for the year of 1,690,109 animals worth an estimated \$153,211,000 for that outlet and the auctions.

Dewey O. Boster, PCRS chief statistician, pointed out that not included in these totals were dispersal sales, direct sales on the farm, sales at roundups, fairs, shows, and expositions, and lamb pools

which accounted for 17,500 lambs that brought \$310,000.

Among the community auctions, New Holland led with 126,062 head, New Wilmington was second with 75,594; Vintage, third with 66,782; Morrison Cove, fourth with 59,270, and Dewart, fifth with 51,304.

Boster said some of the increased sales in 1962 could be attributed to the feed shortage resulting from last summer's long drought. Dairy heifer sales increased from 59,763 to 71,275, up 19 per cent.

He said the large volume of sales at the community auctions, most of them farmer-owned, was an indication that they are serving farmer needs. The Department of Agriculture, through its Market News Service, reports prices at several of the larger livestock markets, and grades lambs for the pools and vealer calves at some of the auctions.

Americans have been eating apples, pears, peaches, and other non-citrus fruits at a fairly steady 115 pounds per person a year for the past few years. Non-citrus fruit made up 58 percent of all fruits consumed by civilians in the past 11 years.

## Dairy Expert Says Don't Look For Big Change

Dairymen were warned Wednesday night not to expect any major changes in farm regulatory programs this year, but to strive to keep the quality of their product high.

Dr. Roy F. Davenport, Sealtest field service director, added that some dairy farmers will have to make changes as their present facilities become worn out or obsolete.

So far as the continuing imbalance in the supply and demand for fluid milk is concerned, Davenport said, "Sealtest last year noted a drop of 240 — or 13 per cent — shippers, yet the remaining Sealtest producers increase production by 9 per cent."

The average increase for all Philadelphia shippers, including Sealtest, was 15 per cent last year.

Davenport spoke to a meeting of its dairy farmers in the Paradise Elementary School.

He explained at Sealtest the 9 per cent increase was not sufficient to offset the decline in the number of shippers with the result that Sealtest Phil-

## Common Market Seen Beneficial To American Agricultural Sales

Philadelphia purchased 12½ million pounds — 2.72 per cent — less milk in 1962 than in 1961.

"At the same time," Dr. Davenport said, "the nation's raw milk production increased slightly more than one billion pounds, or .8 per cent."

"These figures are particularly meaningful when you consider that fluid milk sales in the Philadelphia market are now reported as being off about 1.85 per cent," he said.

Joseph Taylor, Pennsylvania State University Extension Service dairy specialist, urged farmers to take advantage of the technological improvements which are available.

"The Pennsylvania dairyman can compete successfully today," he said, "if he uses modern technologies, produces for the market, recognizes his problems and takes prompt action to solve them."

The point has been reached where the dairymen must become competitive if he wishes to remain in business, Taylor said.

Donald M. Rubel, Assistant Administrator, Foreign Agricultural Service of U.S. Department of Agriculture, said American farmers stand to gain more than they will lose by the formation of the European Common Market.

He said over ½ our poultry exports, ¼ of our feed grain, ¼ of our cotton and tobacco and 1/5 of our fruit exports now go to the common market nations.

"We sold \$1.2 billion worth of agriculture products there last year; we presume it might have reached \$2 billion if The United Kingdom had been accepted for membership."

He said the economy of the six nations in the economic community is growing twice as fast as the U.S. economy. This growth may eventually make better markets for U.S. goods and products, but at present we have lost some ground. Germany, which used to buy nearly all her imported poultry from the U.S. now gets a considerable portion from Belgium and Holland, since the German import duty went up from 1½ cents to 12 cents.

During the business session, delegates seated the following directors for three-year terms: Mark N. Witmer, Dauphin-Northumberland, Lee M. Poorbaugh, York, Dan E. Mast, Berks, William A. Reid, Chester-Delaware, Webster Fischer, Fulton, Henry E. Kettering, Lancaster, and Harold Bollinger, Lebanon-Dauphin.

Poorbaugh, treasurer, reported that the \$1.00 increase in fee for a first service, which became effective on January 1, 1963, was the first increase since the cooperative was founded 20 years ago.

David Putney, cooperative attorney, urged all delegates to report their Social Security number to the cooperative in accordance with the regulation in section 19 of the 1962 Tax Revision Law.

He said any member failing to do so is liable to a \$5.00 fine, unless the cooperative has not requested the number. In that case, the cooperative is subject to a \$10.00 penalty for each member.

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