

Farm Exports Play Big Role In Foreign Trade

UNIVERSITY PARK, PA — The world market continues to be a highly important outlet and source of income for Pennsylvania farmers, says a State-by-State study just completed by the U S Department of Agriculture

Pennsylvania farmers supplied the export market with products worth \$57,000,000 in the 1960-61 fiscal year, the study indicates. Principal commodities exported were fruit, wheat, tobacco, poultry, dairy

and livestock products. "It is a real tribute to the efficiency of our Keystone State farmers that they are able to make this contribution to helping feed the world's consumers," says Dr Russell E Larson, Director, Agricultural Extension Service.

"Even though our farms are a long way from foreign markets, through foreign trade the two are brought close together.

"Foreign markets are giving our farmers a much better outlet and income than is possible from the home market alone.

"We need to continue to keep our eyes on events af-

fecting foreign markets because these events have a real dollars-and-cents meaning to Pennsylvania's agriculture."

U S agricultural exports are at record highs, and last year, \$5 billion worth of U S farm products were exported, or about one-sixth of our total farm output.

For many farmers, the foreign market has become a major outlet. In 1960-61, exports equaled half of the nation's production of cotton, wheat, rice, and dried peas, two-fifths of the output of soybeans and tallow, a third of the production of tobacco, hops, flaxseed, and nonfat dry milk; a fifth of the dried whole milk output, and a sixth of the feed grains sold

off farms. Other important exports included fruits, poultry meat, and variety meats.

"Many agricultural commodity groups throughout the country are working closely with the USDA in efforts to build exports even further," Dr Larson continues. "In areas such as Western Europe, business is booming and customers have the money to buy more from U S farmers. The biggest problem in such countries is access to markets. Too often, trade barriers limit the amounts that American agriculture can sell. One of the big national objectives at this time is to arrive at an international trade program that gives U S agriculture better bargaining power so it can sell

even more actively in foreign markets."



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At 11:00 A.M.

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68 New Holland haymower baler with motor - baled less than 3,000 bales, 1949 DC Case tractor with P.T. and wheel weights - completely overhauled recently, 1948 VAC Case tractor with plows, Cultivators, hydraulic lift, 1951 Chev. pick-up truck, Bemis double row tobacco planter, disc harrow, John Deere 3 bottom 14 inch cylinder plow on rubber, McDeering Cultivator, 12 and 16 ft. rubber tired wagons, New Holland Cannon Corn Sheller with bagger and cob carrier.

David Bradley 10 inch hammermill, two hole Corn sheller with motor, Ontario 14 hoe disc drill, New Idea mower - 7 ft. cut, New Idea 12 A manure spreader, John Deere 12 A Combline with motor - 6 ft. cut, New Idea Corn Picker No. 7, peg harrow, John Deere No. 290 trip rope double row Corn Planter, Oliver weed sprayer with 200 gal. tank - trailer type, tractor chains, New Idea 28 ft. Conveyor with motor, New Idea side delivery rake, John Deere 3 section harrow, John Deere hillside hitch, power take off tire pump.

Scalding trough, two wheel trailer, roller, non troughs, Syracuse horse plow, single Corn planter, Canvas, grindstone, tobacco press, gage and shovel plow, 25 ft. double belt, small belts, bags, 4 metal hog feeders, 4 hog fountains, hog shelter, Corn Crib, 6 bales baling twine, platform scales, 1/2 h.p. motor, 5 iron kettles, 3 kettle rings, No. 22 meat grinder, stuffer, lard press, grease, oil, cut saw, wheelbarrow, cream separator, 4 block and tackles, crocks, benches, forks, hoes, log chains, small tools, some household goods.

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and many other articles too numerous to mention.
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