

## Lanc Poultry Center Broilers Drop Back Down

A familiar strain was heard at the Lancaster Poultry Center this week as broilers were reported down exactly one cent from last week. Nine lots including 20,600 broilers crossed the block at prices of 12.6 to 14.1 for a sale average of 13.03.

Two lots of 2,100 pullets brought 18 to 19 cents per pound while 1,100 roasters in two lots sold for 17 and 20. One lot of 275 turkeys brought 17 cents.

While nine lots of broilers sold, the 12 lots of broilers which did not change hands indicated that growers were not pleased with the prices offered. The birds not sold were bid to 12 to 12.8.

The complete October 5 auction offered 65,875 head in 26 lots and sold 24,075 head in 14 lots.

Following is the complete sale report with lot number, seller, grower in parenthesis, amount and breed, age in weeks and days, buyer and price.

CODE: WV - white vantage, Wmt - white mountain TT - tom turkeys, MCX - moore's chesty cross, P - pullets, C - cockerels.

1. Stephen Stoltzfus, 2700 WV, 8-5, NO SALE, 12.8 bid  
2 Same, 2900 WV, 8-5, NO SALE, 12.8 bid; 3. Eli N. Martin, 44000 WV, 8-6, NO SALE, 12.7 bid; 4. Same, Roy E. Ream, 12.9; 5. D E

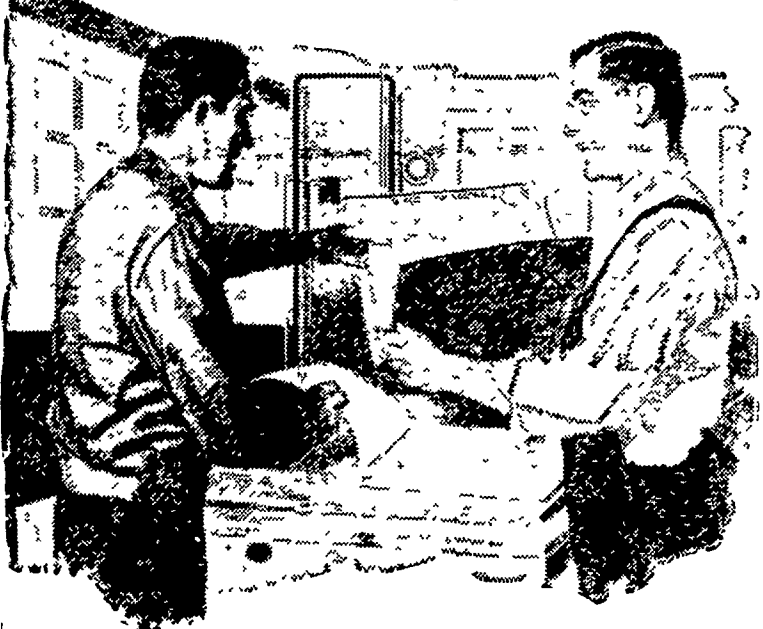
6. Jack Bucher, 4800 WV, 8, NO SALE, 12.7 bid; 7 Same; 8. Same, 5100 WV, 8-2, NO SALE, 12.7 bid; 9. Same, 4800 WV, 8-2, NO SALE, 12.7 bid; 10. Garden Spot-Broilers Inc. (Parke K. Herr), 300 WVC, 14-6, Carl B. Risser, 20.

11. Same, 300 WVP, 14-6, Daniel K. Good, 18; 12 Wm. K. Burkholder, 3100 WV, 9-2, NO SALE, 12.8 bid; 13 Same; 14. John B. Kurtz (Benjamin F. Martin), 1950 WV, 8-5, Daniel K. Good, 12.6; 15. Miller & Bushong (John O. Moyer, Jr.), 1800 WVP, 15, Roy E. Ream, 19.

16. M&B (Lloyd Lefever) 4000 WV, 8-6, NO SALE, 12.6 bid; 17. M&B (John Mc Michael), 5800 Wmt, 9, to Daniel K. Good, 12.8; 18. M&B (Charles Nissley), 2000 WV, 9 Daniel K. Good, 12.6; 19. M&B (Vincent Hoover), 300 WVC, 13-6, Daniel K. Good, 17. 20. Hiestand, Inc. (Benjamin C. Eshbach), 1100 MCX, 8-3, NO SALE, 12.5 bid.

21. Clayton H. Shenk 1000 WV, 8-6, John N. Thomas, 13; 22. Same, Carl B. Risser 13.5; 23. M&B (Frank Bradley), 275 TT, 25, Daniel K. Good, 17; 24. D. E. Horn & Co. (Earl Chronister), 1200 WV, 9-3, Roy E. Ream, 12.7; 25. Norman B. Kready, 1200 WV, 10-3, Carl B. Risser, 14.1.

## Farm records prove it . . .



## BEACON'S Profitable Dairy Program increases income over feed cost

The "proof of the pudding" is in these summaries of D.H.I.A. herds which changed over to the Beacon Program. These tables clearly show consistent increased production, increased butterfat, increased income over feed cost.

### THREE CONSECUTIVE YEARS ON BEACON Average Increases for 250 Cows in 7 Herds

	Milk (lbs.)	Fat (lbs.)	Income Over Feed Cost
1st yr.	488	20.0	\$ 5.56
2nd yr.	807	26.5	\$31.14
3rd yr.	1,004	40.1	\$20.01
Total 3-Yr. Increase	2,299	86.6	\$56.71

### TWO CONSECUTIVE YEARS ON BEACON Average Increases for 773 Cows in 20 Herds

	Milk (lbs.)	Fat (lbs.)	Income Over Feed Cost
1st yr.	610	22.7	\$16.54
2nd yr.	706	33.1	\$27.60
Total 2-Yr. Increase	1,316	55.8	\$44.14

### FIRST YEAR ON BEACON Average Increases for 1,476 Cows in 36 Herds

	Milk (lbs.)	Fat (lbs.)	Income Over Feed Cost
Total 1-Yr. Increase	724	26.9	\$16.47

We'd like to tell you what the Beacon Profitable Dairy Program can do for your herd income. Why not call us today?

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# BEACON

## Delmarva-Georgia

### 1/2 Cent Lower Trending Down

Delmarva reported live prices trending downward and approximately 1/2 cent lower during the 24-hour period ending 10:30 Friday morning. Reported sales and prices paid during the period were 607,600 head at farms at prices of 11.30 to 12.70.

Offerings were fully ample for current processing needs. Eastern shore processors estimated week end slaughter at 694,000 head compared with the 694,000 head last week end.

The Delmarva broiler-feed ratio during the week ending September 29 was up two points from the previous week at 32 Broilers averaged 14.33 per pound and mash cost the grower \$90.92 per ton.

The ratio during the comparable week a year ago was 35 when broilers averaged 15.28 cents per pound and mash cost \$88.37 per ton.

## Local Hatchery In Top Division Of Laying Test

Four Lancaster county breeders were among the Pennsylvania hatcheries capturing nine of the 14 top placings in the state's annual Random Sample Egg Laying Test, according to the final

26. Same, 1650 WV, 10-3, John N. Thomas, 13.8.

## Weekly New York Egg Mkt.

From Monday, October 2nd to Friday, October 6th

	Mon	Tues.	Wed.	Thurs	Fri.
<b>Whites</b>					
Ex. Fcy.					
Hywts	50 1/2-51	48 -	47 -	47 -	47 -
Fcy					
Hywts	44 1/2-	44 1/2-	44 -	43 1/2-44	43 1/2-44
Fcy					
Med.	33 3/4-34	35 -	35 -	34 1/2-35	35 -
#1 Med	32 -33	33 -34	33 1/2-	33 -	33 -
Pullets	19 1/2-20	20 -	20 -	21 -	22 1/2-
P-wees	15 -	15 -	15 -	15 -	16 -17
<b>Browns</b>					
Ex. Fcy.					
Hywts	48 -	48 -	46 3/4-47	47 -	46 -
Fcy					
Hywts	45 -	45 -	45 -	45 -	45 -
Fcy					
Med.	34 -	35 -	35 -	34 1/2-35	35 -
Pullets	19 1/2-20	20 -	20 -	21 -	22 1/2-
P-wees	15 -	15 -	15 -	15 -	16 -17
<b>Mixed</b>					
Fcy.					
Hywts	43 -	43 1/2-	43 1/2-	43 1/2-	43 1/2-
#1 Med	32 -33	33 -	33 -	33 -	33 -
Pullet	19 1/2-20	20 -	20 -	20 -21	21 -22
Stds.	37 -	37 -	37 -	37 -	37 -
Checks	26 1/2-	26 1/2-	29 1/2-	27 1/2-	27 1/2-

TREND: Market a bit stronger though buyers still generally cautious.

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report issued this week.

The Lancaster county entries ranked in the top quartile of the statistical ratings for net income were: Hubbard Farms, Inc., Lancaster; Keystone Hatchery, Creek Hill Road, Lancaster; Weaver's Hatchery, Lititz; and Longenecker's Hatchery, Elizabethtown.

The test compared per-

formance of 48 sample flocks of egg-type chickens which were given identical feed, housing and management at the test facility operated by the Penna. Department of Agriculture in suburban Harrisburg.

Pennsylvania Farm Bureau Hatchery, Harrisburg, with a cross-strain "LSC-60" (Turn to page 12)

## FREE! FREE!



## PUBLICATIONS

- Wirthmore 44% Broiler Concentrate Booklet
- Wirthmore Grow and Egg Leaflet\*
- Wirthmore Hi-Ener-G-Breeder Leaflet\*
- Breeder Mash and Scratch Leaflet\*
- Wirthmore Quickies Leaflet\*
- What About Nicarbazine Leaflet
- 36% Poultry Concentrate Leaflet
- Cage Layers (16-page booklet)
- Preserving Egg Quality (12-page booklet)
- Poultry Health (32-page booklet)
- Market Egg Book (new 28-page booklet)
- 'Poultry, Egg and Grain Account' Booklet
- Egg and Feed Record Cards ( ) Book ( )
- Egg Record Card
- Brooder Record Card
- Feed Consumption and Egg Record for one month
- Egg Record
- Egg Record Card for use in Jamesway Cage
- Form A.R. - Egg Record Card
- Cage Layer Record Card
- Broiler Record Chart
- Poultry Production Report (Padded in 50's)
- Wirthmore Treat
- Wirthmore Poultry Fitting
- Heavy Roasters - Capons - Heavy Capettes - Light Capettes - Light Roasters
- Trapnest Record Card
- Flock History Record Card
- Wirthmore Coop Tags
- Vaccinating Chickens for Coccidiosis
- Weekly Pullet Report pads
- Quick Perk Leaflet
- Chick Starter Leaflet
- Poultry Package Plan Book
- Estimated Feed Consumption Chart for Replacement Pullets
- Complete Growing Ration folder
- Table for calculating feed costs per dozen eggs
- Hi-Ener-G 16 Circular
- Plans for Poultry Houses and Equipment



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