

AS THE SIGN SHOWS, raw milk, chocolate milk and orange drink are available at the Melvin Sager farm in gallon lots. Sager has done some advertising, but depends mostly on his customers who carry the word to their friends. He believes that the inspections and requirements imposed by the Milk Control Commission assure the public of a wholesome supply of dairy products. —LF PHOTO

Raw Milk

(From page 1)

customer is the limit I am allowed to sell, too."

Sager, who has been farming for six years, has been at the Elizabethtown address for the past four years. "There was never a farmer in my family or in my wife's family," he said, "but I just got fed up with public works and decided I would go to

farming. I had a lot to learn."

"We used to pasteurize our own milk," Sager reported, "But I wanted to know that my milk was good. Lots of farmers think their milk is good, but if they had to go through all the tests and inspections for a raw milk license, they would know whether it is good or not. If I had known what I would have to do to get the license,

I don't think I would have bothered, but now that I have it, I am going to do everything I can to keep it." What about the surplus milk not sold to customers at the farm? A dairy company in Hanover takes all the excess from the Sager farm. In order for Sager to get the license, the dairy had to agree to take his excess and let him sell whatever he could at the farm.

On the days when business is good and Sager has no surplus, he calls the dairy and tells them they need not stop at the farm. He hopes

to be retailing almost all he produces from his 21 cow herd by summer time.

"Some of my customers have been referred to me by doctors," Sager said, "Because they know that licensed raw milk is clean milk." The periodic, surprise inspections of the barn and facilities see to that, he pointed out.

At the present time, Sager is selling his milk at 70¢ per gallon. It does not take higher mathematics to see that at this rate a 10 gallon can would be worth about \$7.00, but of course more work is

involved. Sager feels that the license is just like an insurance policy to him. He can feel that he is giving the public a wholesome food and protecting his family at the same time. He also pointed out that any dairyman selling raw milk for human consumption without a license is liable to a stiff fine.

Perhaps not many county farmers will be interested in obtaining a license to sell raw milk, but all dairymen should become familiar with the regulations regarding sale of milk on the farm.

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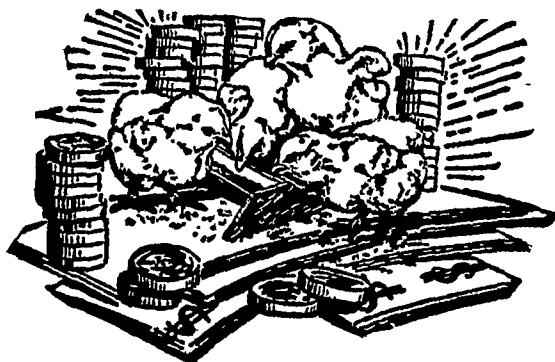


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