Before us is a release from the Govemor's office in Harlisburg concerning proposed legislation "... in connection with a four-point program to advance the marketing of Pennsylvania farm products.

Basic purpose of this proposed legislation appears to be the promotion of form products produced within Pennsylvania — probably in regard to Pennsylvaria consumers — since other states are likely to be somewhat skeptical of any sizable campaigns to push "Keystone Farm Goods" in their urban areas. Especially since it appears most of the surrounding states are thinking along these same lines—telling their city dwellers to buy New York, or New Jersey, or Maryland, or Delaware farm products: because they are juicier, fresher, richer, riper, more flavorful, better for you and cost less.

The actual size of the consumer dollar being what it is, more than likely the cost of "home grown" foods will corry more weight, when compared with "foreign" commodities, than the other items of sale appeal mentioned above.

Which brings us down to the one point we wish to toss into the political clambake.

Just how much difference is there going to be between perishable farm products arriving at the Philadelphia Food Distributing Center from 20 different states ten years from now;

What degree of freshness or stalemess will producers in Lancaster County have for a sales talk in competition with foods trucked almost a thousand miles-**OVERNIGHT?** 

The buyer is going to make little distinction between eggs laid in Lancaster County on Monday evening and eggs laid in Wisconsin on Monday morning. Yet he will have his choice and promotion or no promotion that buyer is going to reflect the housewife's demand.

Quite frankly, we doubt if very many Philadelphia housewives are going to show great concern about whether her eggs bear a "Penna. Dutch" or "Land O' Lakes" stamp. She'll buy one of each the first few times she has a choice. Then she'll start buying the one that offers the most quality at the lowest cost.

Again quite frankly, we doubt if she finds any great quality difference. Which means the final choice will be on cost.

Which means the man who delivers those eggs, or mulk, or butter, or potatoes, or broilers, or beans will be cutting his costs to the bone. Without regard to where he starts rom, his purpose will be to show the largest possible profit. He'll use bigger trucks and the shortest routes: with the best drivers he can find. Those

drivers will be expensive—they already cire. So will the trucks.

When he arrives at Philadelphia, or New York at the end of each trip, whether at be 100 or 1,000 miles, he'll find the competition for the buyers' dollar just a little rougher. When his truck gets back home, he'll try to send it out with food that cost just a little less than the previous load—at the farm.

It won't matter whether the farm is in Lancaster County, Pennsylvania or Nebraska. Farmers in both places and about 3,500 other rural counties will find the money spent promoting the r individual state's tarm products over other states' was effective only to the extent it sold all.

We're very much in favor of market promotion for farm products. The National Dairy Assn. has a very good campaign going at present. They are simply trying to sell mlk and milk p.oducis. No artificial flavoring for their milk and no artificial boundaries on where it is p.oduced or sold. They are not claiming superior qualities for milk produced by one farmer over that of another. If itcomes from a Holstein, or Guernsey, or Jersey, or Hereford—they couldn't care less. If it is good milk, that is what counts and they want to sell all of it they

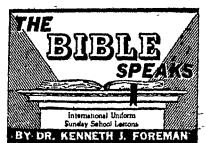
The situation is only too obvious. If . Eastern farmers and Western farmers start to cutting each other's throats they'll succeed in cutting each other's throats. The city housewife will benefit as farmers undersell each other-right into bankruptcy. UNTIL food production is concentrated in the hands of a few corporate farm units; then everyone will "pay the piper."

Why not spend our money, state, federal and private, in eliminating phoney political barriers between farmers. Let Eastern, Western, Southern and Northern farmers join forces in seeing that every one who can do a good job of food production will have a chance to sell his product at a fair-price.

Why shouldn't each commodity group have the chance to see that quality products from all parts of the country reach the market; where they return a quality price to the farmer.

It -would appear far better to have organized marketing, administered by farmers for farmers, than the compounding of today's chaos into unrestrained price slashing.

Eventually this country will need the full productive capacity of every family farm in every state. The time is not far away. Let's devote our efforts to maintaining those farms as near peak level as possible, without regard to artifical politcal boundaries and concepts.



Bible Material: I Samuel 8-11. Devotional Reading: I Samuel 12 19-24.

# Officer Material

Lesson for April 12, 1959

THE NAVY HAS a word for a school where men from the ranks are studying to be commissioned officers: the "Officers' Material School." Not every enlisted man can be admitted; only those who seem to have what it is going to take to be an officer, and that is a good deal.

The Bible tells a story of a man from the ranks Door BAW off "officer material" but who (like some Bavy, candicates) . Sunked out. He slid not Itili, however, for

clack of the stuff Dr. Foreman of which success can be made. Next -also, He had shown recking study concerns his failure; he placed the interest this week's thought is given to as a whole above to what could have been his success. any one tribe or city, He held a good hand, we may say, but he played it badly.

### Head and Shoulders

Look over the cards he held. First, he had what everyone no- limits of their own ticed the first moment they looked as citizens of the Am at him: he stood out in any crowd, -We need men who head and shoulders above the rest. He would have sat tall in the saddle (only no one around there rode horseback); he stood tall on the ground. He was strong enough to butcher and cut up a yoke of oxen by himself, and in a fight he had love their country & proved himself a lion. Men have been successes in life without ex- us; but politics with traordinary strength; but for a of making money leader of men, a store of extra much work. Patrioti power and energy is important. Some investigator found that executives in business are on an Saul at the beginning average, taller and heavier than the men lower down the ladder. seek him, and that a The executive needs the extra power for the extra drive. But of course a giant can be a fool. You cannot predict how much of a leader a man will be merely by measuring the distance from his crew-cut to his heels.

"When they molded him, the molder broke the mold," it is said

of some people It said of Saul. He w and shoulders talle was a head smar Good brains, origin high cards in the Some people with are quiet, mousy If to originality force of character of decision, a forth to all problems\_ the makings of a gr Saul started out We read of him army was besieging Jahesh, and threater "treaty" by putting eye of every man in Israel heard about was loud wailing h when the news can did not weep a tear of oxen, cut them in hands, sent pieces tribe, with the in Jabesh, ready to held oxen made into s this!" It may have b it got results.

## A Modest Patriot Above all, the h

looking for a man country, the wholely of Israel. Saul by Gilead had proved h person. He not only a sacrifice for his o he had the ability to versely the fate of was the concern of try could use more w stripe today, men w Washington can se different to the trou parts of our land, w the tragedy or the glo is the tragedy or the

We don't need m and brag about how and Phogbound are to be shouted about; that shines best in too self-effacing. The was king only becau demanded him and the prophet destined

(Based on outlines of the Division of Christi National Council of the Christ in the U. S A Community Press Service

# Now Is The Time



Max Smin.

TO SHEAR SHEEP-For profit from your flock the sheep sheared during March and April, tice of allowing the fleece on # until May or June is to be discount leece will be just as heavy now ewes will milk better and be be ers because they will be more of ne weather similar to the small old weather or rains will drive helter more promptly if they ar which in turn will be better for lambs.

TO CONTROL YOUR DOG-All dog owners at sible for their dog regardless of where he is, ? per pound of feed, and we are roams the community is of little value to the growing more corn, wheat may do considerable damage. Your dog is subj and other crops per acre And killed if caught in the act of injuring any other property regardless of the license. Keep your control and teach him to be of some value.

TO TOPDRESS HAY AND PASTURE CROPS crops were not treated last fall with phosphorus early April is a good time to make the application county pasture fields, especially old bluegrass fit give good response to an application of 400 po acre of a 5-10-10 this month. During the past set in many pastures the areas near manure dropping easily be noticed by their more rank growth these pastures will pay big dividends to applied complete fertilizer. Plenty of good pasture from til October is a vital asset to all livestock men

TO PLOW DOWN CORN FERTILIZER—Sind Robert G Campbell Advertising one of our deep rooted crops it is important to go Director & Business Manager tilizers, (especially nitrogen) down near the roll plant. The best method of doing this is to plow fertilizer; applications may be made anytime di month preceding plowing; if a clover crop is pro fertilizer will give more rank growth to plow do tilizers such as 10-10-10 at the rate of 500 pounds or straight nitrogen fertilizers that will furnish 100 pounds per acre of actual nitrogen are reco Nitrogen fertilizers are very important where lowing corn, or another row crop, in the rotation



-In Washington

With Clinton Davidson

## STORK VS SCIENTISTS

The stork and agricultural on which to produce food for scientists are engaged in a 175 million people at present life and death race in which the scientists are ahead, but per person. in which the stork is gain-

is back of all of the argumen- hous ng developments and ts in Washington over appro- factory sites annually, and at priation of more than a hun- the same time adding some dred million dollars a year three million persons to be for continued agricultural re fed each year.

ould we spend huge sums to we perhaps cou'd add no mofind ways to increase crop 1e than 100 million acres to yields, or make hens lay mo- our cropland total, through re eggs, or make cows give in gallon, draitage and the more milk, and then spend clearing of forests That womore billions to get rid of uld take care of the populathe surpluses

Those who are betting on the stork to win in the long run counter with figures to show that while crop output States will either have to grper acre is increasing by on- ow more food per acre or ly 1% a year, the population provide a diet of more grains is increasing by 1.7% a yr. Land Is Limited

Even with the addition of two new states, Alaska and however, argue that there is Hawaii, we have only about no reason to become concern-

That exactly is two acres

We are diverting approximately two milion acres of That, in a nutshell, is what 'hat cropland to' roads, new

Population experts say that Why, some are asking, sh- "under extreme pressure" tion recrease for only about 33 years.

> They argue that by about the year 2,000 the United and less meat, milk and eggs On The Other Hand

The research scientists, 350 million acres of cropland ed over the possibility of a

contend we can, inrough research, expand our food production to feed as many as a billion peonle in f nis country

We are eating more and better food today, because of research, than ever before. Twenty-five years ago it took seven pounds of feed to grow a two-pound broiler. Today it takes only about three lbs. of feed

We are also producing more milk, pork and beef the scientists point out, we are not farming new nearly as we l as we know how. (Turn to page 5)

# Lancaster Farming

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