

At Lancaster Poultry Exchange

**Broilers Jump to 16.05**

Average broiler price at Lancaster Poultry Exchange this week jumped to a 16.05 mark in the face of light marketings, with only five lots of broilers available.

There was a total offering of 16 lots with 27,500 birds, with four lots withdrawn on the NO SALE option, only 12 sold.

The week's market with seller, grower in parentheses, amount, breed, age, buyer and price follows. The code: WV - White vantage; L-F-Y, Leghorn Fowl Yearlings; IRW - Indian River Whites; C - cockerels; P - Pullets; Cap - capettes; and WR - White Rock

1 Aaron J Brubaker, 1400 L-F-Y, Carl Risser, 113 2 Miller and Bushong (Elam B Riehl) 1000 WV-C-Cap, 13-3 Victor Weaver, 24 4. 3 Same, 750 WV-C-Cap, 13-3, Marvin Sweigart, 24.4. 4. Same, 1000 WV-C-Cap, 13-3, NO SALE, 21 4 bid 5 Same 750 WV-P-Cap, 13-3, NO SALE, 21.1 bid

6 M & B (Frank Destafano), 2250 WV, 9-6, Roy E. Ream, 16 4. 7. M & B (Clair Bomberger), 2400 IRW, 10-3 and 10-6, Daniel K Good, 16 0 8 WS Long, 1600 L-F-Y, Ream, 11.2 9 Charles Shreiner, Jr., 350 WV & WR-C-Cap, 13.6, Risser, 21 9 10 J Mervin Graybill, WV-Cap, 11-5, NO SALE, 15 4 bid.

11 Tony Georeno, 400 WR P-Cap 16, C F. Manbeck, 23. 12 Tony Georeno, 500 WR-C-Cap, 16, Good, 24 2.

**SIMPLICITY**  
**Garden Tractors**  
Snavely's Farm Service  
NEW HOLLAND EL 4-2214

**Mkts. Weak**

Friday's Delmarva market found buyers selective for size and quality desired and large sizes in upper part of price range. Prices and volume at farm, mostly 3/4 lbs. and over, 12 - 16, 442,600 head, including 240,000 head purchased at Eastern Shore.

Georgia's Friday market found demand mostly slow to fair Offerings continued in fairly good balance with needs Prices at farm, 14-15, mostly 14, 782,700 head; FOB plants, 15 cents, 356,700 head.

Delmarva's Monday through Thursday market was steady with last week, firming Wednesday and Thursday, as offerings were reduced Volume since last Friday, 1,830,900 head Prices, 14 1/2 - 16; 15 1/2 - 16.10, 13 40 - 16 25

Georgia's Monday through Thursday market was about steady with the previous week, fluctuating slightly, but generally holding at 14-15 cents Volume since last Friday, 4,513,300 head

**Eastern Milk Gen. Sustained**

PHILA Dec. 19 —

Fluid Milk — Production was generally well sustained, however, in parts of the N E where heavy snows and cold weather occurred, production and offerings were lighter to somewhat short of daily requirements, especially in view of increased interest for holiday specialty items In some instances milk ordinarily moving into manufacturing channels was diverted to bottlers in order to fulfill requirements of an active bottling interest in the N Y milk shed prices advanced as much as 5 cents Wholesale selling prices per 40 qt unit ranged 5 85.

Fluid Cream: Bottling demand was good with offerings adequate to barely adequate. Increased demand by manufacturers' and a higher butter market encouraged heavier use of current offerings with both fresh and storage stocks readily utilized

Holiday interest was mainly centered on whipping cream, egg nog and ice cream. Ice cream sales were generally good to somewhat better than anticipated. This attributed in part to featuring of 1/2 gallons especially around S E. Penna.

Patronize Lancaster Farming Advertisers.

Open market selling prices in S E Penna area "approved for Pa. and N J." were unchanged to 25 cents higher on car or trucklot (min 200 cans) and unchanged on L. C. L. (min 50 cans)

Prices in the N. Y milk shed held unchanged. Southeastern Penna area open market selling prices 40 quart unit 40 per cent butterfat, Pa. and N. J. approved car or trucklot (min. 200 cans) \$25 25 - 26.75 L. C. L. (min 50 cans) \$26.25 - 27 50 Atlanta 40 qt 40 per cent bottling icecream small lots, \$24.00 - 27.00

**Weekly New York Egg Mkt.**

From December 15th to Friday, December 19th

	Monday	Tuesday	Wednesday	Thursday	Friday
<b>Nearby Whites</b>					
Extra Fcy Hywts	43 1/2-	45 -	46 -	47 -	47 -
Medium	34 -34 1/2	34 1/2-	36 1/2--	37	37 -
Pullets	30 1/2-	30 1/2-	30 1/2-	30 1/2-31	30 1/2-31
Peewees	22 -23	22 -23	22 -23	23 -24	23 -24

<b>Nearby Browns</b>					
Extra Fcy Hywts	43 1/2-	43 1/2-	45 1/2-	47 -	47 -
Medium	34 1/2-35	36 -	36 -36 1/2	37 -	37 -
Pullets	30 1/2-	30 1/2-	30 1/2-	30 1/2-31	30 1/2-31
Peewees	22 -23	22 -23	22 -23	23 -24	23 -24

<b>Midwestern Mixed</b>					
Fcy Hywts	38 1/2-39	39 1/2-	40 -	42 -	42 -
Medium	32 1/2-	32 1/2-	32 1/2-	33 -	33 1/2-
Pullets	30 1/2-	30 1/2-	30 1/2-	30 1/2-31	30 1/2-31
Standards	35 -36	37 1/2-	38 -	38 -39	39 -39 1/2
Checks	33 -33 1/2	35 1/2-	35 1/2-	36 -	37 -

<b>Midwestern Whites</b>					
Fmy Hywts	42 -	42 1/2-	43 1/2-	44 -44 1/2	44 1/2-
Medium	33 -33 1/2	33 -33 1/2	33 -33 1/2	33 1/2-34	33 1/2-34
Pullets	30 1/2-	30 1/2-	30 1/2-	30 1/2-31	30 1/2-31

<b>Midwestern Browns</b>					
Fcy Hywts	40 -41	41 -	41 -42	43 -	43 -

Market very firm with limited arrivals today closely cleared to an active holiday demand.

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In tradition of all Christmas gladness, may we again wish you a happy holiday.

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|---|---|
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YOUR LOCAL



FEED DEALER

**Babcock's**



**MECHANICAL POULTRY HOUSES**

**CAN MAKE YOU MONEY IF You Are Not a Blind Man in the Hen House**

BY MONROE C. BABCOCK

**MECHANIZATION is the big news in egg production for 1958.**

Everywhere I go poultrymen are talking slatted floors, pit cleaners, automatic egg gathering, multiple tiers of roosts, feeders, etc. I call them apartment houses for hens. I call the hens cliff dwellers.

At first I thought all this mechanization was a lot of nonsense. Since many good poultrymen have gone to mechanization, I've decided I'm just getting old. I must be wrong.

**Here is my present thought**

1. Can you reduce housing equipment cost per dozen eggs produced?
2. Can you reduce labor cost per dozen eggs?
3. Can you keep the same feed and chick cost per dozen eggs produced as you had on the floor?
4. Can you survive the squeeze if egg prices drop? If your answer is yes to all four questions, then go ahead.

**Are you a Blind Man?**

Too many poultrymen expect mechanical equipment to take care of the birds automatically. It "an't so." With mechanical equipment you should go through every pen three times a day. See that every bird is getting all she wants to eat That the water in every trough is deep and clean That every bird has water easily available within 6 feet of her feed trough.

Birds crowded in at 1 sq. ft. per bird will do o. k. if they are happy and can get all they want to eat and drink. If they stand around in big bunches and are not active, you better do something fast.

**PRODUCTION TO EXPECT**

To make money on mechanization you should achieve 85% top lay with birds gradually dropping off to 50% after 12 months of lay.

Get lots of feed and clean water in all your pullets and you'll be successful.

Don't think in terms of labor and overhead per hen. Think of these costs per dozen eggs sold! If your birds "peak" at 65 to 70%, you're in trouble and you better act fast. It's not the fault of the chicks or the feed. It's your fault.

**Babcock Bessies Should Be Great Birds in Mechanical Houses**

We have no proof on this. We do know that Bessies will not easily panic in strange houses. They are gentle and easy to handle. Even Bessies will have to be debeaked in houses holding one bird per square foot of floor space Bessies are very persistent, long distance layers of big eggs that grade high on IQ, shell quality and freedom from blood spots.

Thousands of our research birds are now being tested in cages Thousands will be tested in mechanized houses to find out which families adapt best to these new methods.

BUY BESSIES FROM BABCOCK

**Babcock Hatchery, Inc.**

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